

HGACBUY-AMBULANCES, EMS AND OTHER SPECIAL SERVICE VEHICLES

Background

The H-GAC Cooperative Purchasing Program (HGACBuy) establishes contracts for a variety of products and services through competitive solicitations. Member governments are able to use the contracts to make purchases. HGACBuy received and opened twenty-four bids for Ambulances, EMS and Other Special Service Vehicles on May 7, 2020. The following companies submitted bids:

1075 Emergency Lighting L.L.C. d.b.a 10-75 Emergency Vehicles*	Haskell, NJ
American Emergency Vehicles*	Jefferson, NC
Autolycus Industries Inc. dba FastLane Emergency Vehicles *	Purcellville, VA
Braun Industries, Inc. *	Van Wert, OH
Braun Northwest, Inc. *	Chehalis, WA
Chastang Enterprises-Houston, LLC DBA Chastang Ford*	Houston, TX
Daco Fire Equipment Inc. *	Lubbock, TX
Demers Ambulance USA Inc. *	Van Wert, OH
ENG Mobile Systems, LLC*	Fayetteville, NC
First Priority Emergency Vehicles, Inc. *	Flanders, NJ
Frazer, Ltd. *	Houston, TX
Frontline Communications, a division of Pierce Manufacturing, Inc. *	Clearwater, FL
GEN T, LLC	Elkhart, IN
Horton Emergency Vehicles*	Grove City, OH
LDV, Inc. *	Burlington, WI
Lake Assault*	Superior, WI
Lenco Industries, Inc.*	Pittsfield, MA
Matthews Specialty Vehicles, Inc.	Greensboro, NC
McCoy Miller / REV Ambulance Group Orlando, Inc. *	Winter Park, FL
P. L. Custom Body and Equipment Co., Inc. *	Manasquan, NJ
Road Rescue/REV Ambulance Group Orlando, Inc.*	Winter Park, FL
Southwest Ambulance Sales, LLC	Kennedale, TX
TechOps Specialty Vehicles, LLC *	Stevensville, MD
Wheeled Coach/ REV Ambulance Group*	Winter Park, FL

*Joint Bid

Current Situation

This contract is a continuation of an existing contract in our portfolio, consisting of ambulances, light/medium rescue vehicles, specialty vehicles or equipment, ems vehicle conversion, and remounts. Four new manufacturers were added covering boats and specialty vehicles. All bid responses have been evaluated by H-GAC staff. Twenty-four bid (consisting of eighty-three vendors) are being recommended for award. Request authorization for contracts representing the best value for product items as summarized in the Award Recommendations Table, and if applicable, to extend contract assignments to other authorized entities during the contract period. If an awarded bidder fails to execute a contract within forty-five days, fails to maintain required licenses, or is determined to be ineligible, authorization is requested to contract with the next lowest responsible bidder. Award is subject to certification of required Texas Motor Vehicle Licensing.

Funding Source: Participating local government purchasers

Budgeted: N/A

Action Requested

Request authorization of contracts with respondents for AM10-20 Ambulances, EMS and Other Special Service Vehicles.

AM10-20 Award Recommendation Table

H-GAC Product Code	Bidder (In-State Award)	Bidder (Out-of-State Award)
A. American Emergency Vehicles (Ambulances, Remounts)		
AM20AA01-AM20AA06, AM20AA08, AM20AA10, AM20AA12, AM20AA14, AM20AA18, AM20AA20, AM20AA22, AM20AA24-AM20AA32, AM20AE01-AM20AE10	Professional Ambulance Sales & Service	Halcore Group, Inc. dba American Emergency Vehicles
B. Braun (Ambulances, Remounts)		
AM20BA01-AM20BA25, AM20BE01-AM20BE03, AM20BE10-AM20BE12	Siddons-Martin Emergency Group LLC	Braun Industries, Inc.
C. Braun Northwest (Ambulances, Light/Medium Rescue Vehicles, Specialty Vehicles or Equipment, Remounts)		

AM20CA01- AM20CA18, AM20CC09, AM20CC14, AM20CE01-AM20CE13	Longhorn International Trucks, LTD dba Kyrish Truck Center of Austin	Braun Northwest, Inc.
AM20CB01-AM20CB12 AM20CC01-AM20CC08, AM20CC10-AM20CC13		Braun Northwest, Inc. Longhorn International Trucks, LTD dba Kyrish Truck Center of Austin
AM20CB01-AM20CB02, AM20CB05-AM20CB06, AM20CB09, AM20CB11 AM20CC01-AM20CC04, AM20CC06, AM20CC08, AM20CC10-AM20CC13	Chastang Enterprises- Houston, LLC dba Chastang Ford	Braun Northwest, Inc
E. Demers (Ambulances, Remounts)		
AM20EA01-AM20EA14, AM20EA16, AM20EA18- AM20EA28, AM20EE01- AM20EE04	Siddons-Martin Emergency Group LLC	Demers Ambulance USA Inc.
G. FastLane Emergency Vehicles (Light/Medium Rescue Vehicles, Specialty Vehicles or Equipment)		
AM20GB01-AM20GB03 AM20GC01-AM20GC02, AM20GC05-AM20GC06, AM20GC09, AM20GC12, AM20GC19, AM20GC22	Chastang Enterprises dba Chastang Ford	Autolycus Industries Inc. dba FastLane Emergency Vehicles
AM20GC03-AM20GC04, AM20GC07-AM20GC08, AM20GC11, AM20GC14, AM20GC20, AM20GC23	San Pack's Five Star Chevrolet	Autolycus Industries Inc. dba FastLane Emergency Vehicles
AM20GC15, AM20GC17	Austin Truck & Equipment LTD dba Freightliner of Austin	Autolycus Industries Inc. dba FastLane Emergency Vehicles
H. Frazer (Specialty Vehicles or Equipment, EMS Vehicle Conversion, Remounts)		
AM20HC01-AM20HC02, AM20HD01-AM20HD03, AM20HD21, AM20HD23, AM20HE01-AM20HE03, AM20HE21, AM20HE23, AM20HE25-AM20HE26	Knapp Chevrolet	Frazer, Ltd.
AM20HC03-AM20HC12, AM20HC19-AM20HC24, AM20HD04-AM20HD07, AM20HD12-AM20HD14, AM20HD22-AM20HD24, AM20HE04-AM20HE07, AM20HE12, AM20HE14, AM20HE22, AM20HE24, AM20HE27-AM20HE36	McCall F Inc. dba Sterling McCall Ford	Frazer, Ltd.

AM20HC13-AM20HC18, AM20HC25-AM20HC28, AM20HD08-AM20HD11, AM20HD15-AM20HD18, AM20HE08-AM20HE11, AM20HE15-AM20HE18, AM20HE37-AM20HE42	Mac Haik Dodge Chrysler Jeep	Frazer, Ltd.
AM20HC32, AM20HC34, AM20HD20, AM20HE20	Houston Freightliner, Inc.	Frazer, Ltd.
AM20HC31, AM20HC33, AM20HD19,AM20HE19	Twin State Trucks, Inc. dba Pliier International	Frazer, Ltd.
AM20HC29-AM20HC30, AM20HD25-AM20HD28, AM20HE43-AM20HE45	Frazer, Ltd.	
I. Frontline Communications (Specialty Vehicles or Equipment)		
AM20IC01-AM20IC05, AM20IC13-AM20IC14, AM20IC17, AM20IC21, AM20IC24-AM20IC26, AM20IC30-AM20IC35	Siddons-Martin Emergency Group LLC	Frontline Communications, a division of Pierce Manufacturing, Inc. Emergency Equipment Professionals, Inc. Churchville Fire Equipment. Atlantic Emergency Solutions, Inc. Finley Fire Equipment Inc. Fire Apparatus & Equipment, Inc. G&W Diesel Service Inc. dba Emergency Vehicle Specialists Fire & Safety Services, Ltd. Firematic Supply Co, Inc. Golden State Fire Apparatus Inc. Halt Fire, Inc. Hughes Fire Equipment Inc. MacQueen Equipment, Inc. dba MacQueen Emergency Group Minuteman Fire & Rescue Apparatus Inc. DBA Allegiance Fire & Rescue Reliant Fire Apparatus, Inc. South Coast Fire Equipment Spartan Fire and Emergency Apparatus, Inc. Ten-8 Fire Equipment, FL Ten-8 Fire & Safety Equipment of GA, LLC
J. General Truck Body (Specialty Vehicles or Equipment)		
AM20JC01-AM20JC02, AM20JC04, AM20JC08- AM20JC12, AM20JC22- AM20JC23, AM20JC30	Chastang Enterprises dba Chastang Ford	General Body Manufacturing Company Inc.
K. Horton (Ambulances, Remounts)		

AM20KA01-AM20KA20, AM20KA22-AM20KA24, AM20KE01-AM20KE10	Professional Ambulance Sales & Service	Halcore Group Inc. dba Horton Emergency Vehicles
L. Lake Assault Boats (Specialty Vehicles or Equipment)		
AM20LC01-AM20LC14	Siddons-Martin Emergency Group, LLC	Lake Assault Boats LLC
M. LDV (Specialty Vehicles or Equipment)		
AM20MC03-AM20MC09	Austin Truck & Equipment LTD dba Freightliner of Austin	LDV, Inc.
AM20MC01-AM20MC02, AM20MC10-AM20MC18		LDV, Inc.
N. Life Line (Ambulances, Remounts)		
AM20NA01-AM20NA29, AM20NE01-AM20NE17	Daco Fire Equipment Inc.	Life Line Emergency Vehicles Inc. Specialty Vehicles, Inc. R&R Fire Truck Repair Inc. Specialty Vehicles, Inc. Hughes Fire Equipment Inc.
P. Matthews Specialty Vehicles, Inc. (Specialty Vehicles or Equipment)		
AM20PC01-AM20PC56		Matthews Specialty Vehicles, Inc.
Q. McCoy Miller (Ambulances)		
AM20QA01-AM20QA24	HFJ Group, LLC dba Lone Star Emergency Group	REV Ambulance Group Orlando, Inc. – McCoy Miller Atlantic Emergency Solutions, Inc. Alexis Fire Equipment Company Burgess Ambulance Sales, Inc. FF1 Apparatus LLC Fire Master Fire Equipment, Inc. Fire Safety USA Southwest Ambulance Sales, LLC
R. Medix (Ambulances, Remounts)		
AM20RA01-AM20RA26, AM20RE01-AM20RE09	Southwest Ambulance Sales LLC	
S. First Priority (Light/Medium Rescue Vehicles, Specialty Vehicles or Equipment, Remounts)		
AM20SB01-AM20SB11, AM20SC01-AM20SC17, AM20SE01, AM20SE23		First Priority Emergency Vehicles, Inc.

AM20SB01-AM20SB07, AM20SB09, AM20SB11, AM20SC06-AM20SC07, AM20SC10-AM20SC11, AM20SC16-AM20SC17, AM20SE01-AM20SE02, AM20SE05-AM20SE10, AM20SE23	Silsbee Ford, Inc.	First Priority Emergency Vehicles, Inc.
AM20SC01- AM20SC05, AM20SE19-AM20SE20	Bruner Motors Inc. dba Bruner Motors – GMC, Chevrolet & Dodge	First Priority Emergency Vehicles, Inc.
AM20SB08, AM20SB10, AM20SC08-AM20SC09, AM20SC12-AM20SC15	Doggett Freightliner of South Texas, LLC	First Priority Emergency Vehicles, Inc.
AM20SC08-AM20SC09, AM20SC12-AM20SC15, AM20SE22	Doggett Freightliner of South Texas, LLC	First Priority Emergency Vehicles, Inc.
AM20SE03-AM20SE04, AM20SE11-AM20SE18	Lake Country Chevrolet	First Priority Emergency Vehicles, Inc.
W. P L Custom Emergency Vehicles (Ambulances, Light/Medium Rescue Vehicles, Specialty Vehicles or Equipment, Remounts)		
AM20WA01-AM20WA28, AM20WB01-AM20WB27, AM20WC01-AM20WC06, AM20WE01-AM20WE12	Webb Apparatus of Texas L.L.C.	P. L. Custom Body and Equipment Co., Inc. Delmarva Pump Center Inc. dba DPC Emergency Equipment Goodman Specialized Vehicles, LLC Hendrickson Fire & Rescue Equipment, Inc. New England Fire Equipment and Apparatus Corp. Ronald B Morin dba Sugarloaf Ambulance/Rescue Vehicles
X. Road Rescue (Ambulances, Remounts)		
AM20XA01-AM20XA30, AM20XE01-AM20XE16	Siddons-Martin Emergency Group, LLC	REV Ambulance Group Orlando, Inc. – Road Rescue Atlantic Emergency Solutions, Inc., Emergency Vehicle Group, Inc., ETR, L.L.C. Everest Emergency Vehicles, Inc. Holland Motor Homes & Bus Co. dba Emergency Vehicles Plus Minuteman Fire & Rescue Apparatus, Inc. True North Equipment Inc. dba True North Emergency Equipment
BB. TechOps Specialty Vehicles (Light/Medium Rescue Vehicles, Specialty Vehicles or Equipment)		
AM20BBB01-AM20BBB16, AM20BBC01, AM20BBC50		TechOps Specialty Vehicles, LLC

CC. Wheeled Coach (Ambulances, Remounts)		
AM20CCA01-AM20CCA22, AM20CCA24, AM20CCA25, AM20CCE01-AM20CCE16	Siddons-Martin Emergency Group, LLC	REV Ambulance Group Orlando, Inc. – Wheeled Coach Atlantic Emergency Solutions, Inc. Emergency Vehicle Group, Inc. Holland Motor Homes & Bus Co. dba Emergency Vehicles Plus ETR, L.L.C. Everest Emergency Vehicles, Inc. Ed M. Feld Equipment Co., Inc DBA Feld Fire G&W Diesel Service Inc. dba Emergency Vehicle Specialists Greenwood Emergency Vehicles LLC North Eastern Rescue Vehicle Inc. Rocky Mountain Ambulance Sales Select Custom Apparatus, Inc.
DD. 10-75 Emergency Vehicles (Light/Medium Rescue Vehicle, Specialty Vehicles or Equipment)		
AM20DDB01, AM20DDB03, AM20DDB06-AM20DDB14, AM20DDC01-AM20DDC02, AM20DDC05-AM20DDC06, AM20DDC09, AM20DDC12, AM20DDC15, AM20DDC18	Chastang Enterprises- Houston, LLC dba Chastang Ford	10-75 Emergency Vehicles
EE. GEN-T (Ambulances)		
AM20EEA01-AM20EEA30		GEN-T, LLC
GG. ENG Mobile Systems (Light/Medium Rescue Vehicle, Specialty Vehicles or Equipment)		
AM20GGB01-AM20GGB16, AM20GGC01-AM20GGC39		ENG Mobile Systems
AM20GGB01-AM20GGB02, AM20GGB07-AM20GGB08, AM20GGB13, AM20GGC04- AM20GGC05,AM20GGC08, AM20GGC13, AM20GGC16, AM20GGC18, AM20GGC24, AM20GGC26-AM20GGC27	Chastang Enterprises- Houston, LLC dba Chastang Ford	ENG Mobile Systems
AM20GGB03-AM20GGB06, AM20GGB14-AM20GGB15, AM20GGC01-AM20GGC03, AM20GGC06-AM20GGC07, AM20GGC09-AM20GGC10, AM20GGC14, AM20GGC19- AM20GGC20, AM20GGC28- AM20GGC29	Bruner Motors, Inc (GMC, Chevrolet, Dodge, Ram, Jeep)	ENG Mobile Systems

AM20GGB11-AM20GGB12, AM20GGB16, AM20GGC11, AM20GGC15, AM20GGC17, AM20GGC22-AM20GGC23, AM20GGC25, AM20GGC31	Houston Freightliner, Inc.	ENG Mobile Systems
HH. Lenco Industries (Specialty Vehicles or Equipment)		
AM20GGC01-AM20GGC10	Grand Prairie Ford, LLC	Lenco Industries, Inc.