



**RFP #101221**  
**REQUEST FOR PROPOSALS**  
**for**  
**Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment**  
**with Related Accessories and Supplies**

**Proposal Due Date: October 12, 2021, 4:30 p.m., Central Time**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

**Solicitation Schedule**

Public Notice of RFP Published:	August 24, 2021
Pre-proposal Conference:	September 15, 2021, 10:00 a.m., Central Time
Question Submission Deadline:	October 5, 2021, 4:30 p.m., Central Time
<b>Proposal Due Date:</b>	<b>October 12, 2021, 4:30 p.m., Central Time</b> Late responses will not be considered.
Opening:	October 12, 2021, 6:30 p.m., Central Time See RFP Section V.G. "Opening"

## I. ABOUT SOURCEWELL

### A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements, and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

### B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly-funded academic, health, and social service entities referred to as MASH sector (this should be construed to include but not be limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;

- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest;
- Members of the Rural Municipalities of Alberta (RMA) and their represented Associations: MASH (municipalities, academic institutions, schools and hospitals) and MUSH (municipalities, universities, schools and hospitals) sectors, and other governmental agencies eligible to use the Sourcewell contracts. MASH and MUSH sector refers to regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities, as well as any corporation or entity owned or controlled by one or more of the preceding entities, including but not limited to represented associations, Saskatchewan Association of Rural Municipalities ("SARM"), Association of Manitoba Municipalities ("AMM"), Local Authorities Services/Association of Municipalities Ontario ("LAS/AMO", excluding the cities of Toronto and Ottawa), Nova Scotia Federation of Municipalities ("NSFM"), Federation of Prince Edward Island Municipalities ("FPEIM"), Municipalities Newfoundland Labrador ("MNL"), Union of New Brunswick Municipalities ("UNBM"), North West Territories Association of Communities ("NWTAC") and their members. RMA Participants may include all not-for-profit agencies for Canadian provinces and territories.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In the United States each state-level procurement department receives notice for possible re-posting.

Proof of publication will be available at the conclusion of the solicitation process.

## **II. SOLICITATION DETAILS**

### **A. SOLUTIONS-BASED SOLICITATION**

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

## B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

1. Sourcewell is seeking proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies principally intended or designed for the cleaning of sewer lines, catch basins and storm sewers, or for municipal pumping applications, such as:

- a. Sewer vacuums or combination sewer cleaners;
- b. Hydro or air excavation equipment;
- c. Jetters and rodders;
- d. Dewatering, mud, trash, and centrifugal pumps;
- e. Other pumps used in lift station, sewage treatment, water treatment, or water collection facilities; and,
- f. Accessories, supplies and replacement or wear parts related to the offering of the solutions in subsections 1. a. – d. above.

2. The primary focus of this solicitation is on Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies, for the cleaning of sewer lines, catch basins, and storm sewers, or for municipal pumping applications, and the related offering of equipment, supplies and services. This solicitation should NOT be construed to include excavators principally intended for utility infrastructure installation and related solutions.

3. This solicitation does not include those equipment, products, or services covered under categories included in contracts currently maintained by Sourcewell:

- a. Public Utility Equipment with Related Accessories and Supplies (RFP #012418).

Proposers may include related equipment, accessories, and services to the extent that these solutions are complementary to the equipment, products, or service(s) being proposed.

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment or products only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell desires the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

### C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.
5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

### D. ANTICIPATED CONTRACT TERM

Sourcewell anticipates that the term of any resulting contract(s) will be four years, with an optional one year extension that may be offered based on the best interests of Sourcewell and its Participating Entities.

### E. ESTIMATED CONTRACT VALUE AND USAGE

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$65 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the

contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

#### F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

#### G. ADDITIONAL CONSIDERATIONS

1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.
3. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.
4. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

### III. PRICING

#### A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
  - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."
  - b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this

pricing must be included in its proposal and provided throughout the term of any Contract resulting from this RFP.

2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
3. Stated in U.S. and Canadian dollars (as applicable).
4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

#### B. ADMINISTRATIVE FEES

Proposers are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

### **IV. CONTRACT**

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To request a modification to the template Contract, a proposer must submit the Exceptions to Terms, Conditions, or Specifications table with its proposal. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.
2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

## **V. RFP PROCESS**

### **A. PRE-PROPOSAL CONFERENCE**

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Supplier Account. Pre-proposal conference attendance is optional.

### **B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION**

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

### **C. ADDENDA**

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.



If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the Sourcewell Procurement Portal Supplier Account. The proposer is solely responsible to check the "MY BIDS" section of the Sourcewell Procurement Portal Supplier Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer's proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;
- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

#### D. PROPOSAL SUBMISSION

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. **Late proposals will not be considered.** It is the proposer's sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell's support provider at [support@bidsandtenders.ca](mailto:support@bidsandtenders.ca).

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcewell Procurement Portal Supplier Account and register for this solicitation opportunity.

Within the Sourcewell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

## E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

## F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

## G. OPENING

The Opening of proposals will be conducted electronically through the Sourcewell Procurement Portal. A list of all proposers will be made publicly available in the Sourcewell Procurement Portal after the Proposal Due Date, but no later than the Opening time listed in the Solicitation Schedule.

To view the list of proposers, verify that the Sourcewell Procurement Portal opportunities list search is set to "All" or "Closed." The solicitation status will automatically change to "Closed" after the Proposal Due Date and Time.

## **VI. EVALUATION AND AWARD**

### A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities. Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- The number of and geographic location of:
  - Proposers necessary to offer a comprehensive selection of equipment, products, or services for Participating Entities' use.
  - A proposer's sales and service network to assure availability of product supply and coverage to meet Participating Entities' anticipated needs.
- Total evaluation scores.

- The attributes of proposers, and their equipment, products, or services, to assist Participating Entities achieve environmental and social requirements, preferences, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

**B. AWARD(S)**

Award(s) will be made to the proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50
Value Added Attributes	75
Warranty	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
<b>TOTAL POINTS</b>	<b>1000</b>

**C. PROTESTS OF AWARDS**

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell’s Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received no later than 10 calendar days’ following Sourcewell’s notice of contract award(s) or non-award and must be time stamped by Sourcewell no later than 4:30 p.m., Central Time. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal’s content will not be entertained

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;

- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

#### D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;
- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

#### E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



8/26/2021

Addendum No. 1

Solicitation Number: RFP 101221

Solicitation Name: Sewer Vacuum, Hydro-Excavation, and Municipal Pumping  
Equipment with Related Accessories and Supplies

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

We manufacture and sell pipeline inspection and rehabilitation equipment. Are we to bid on RFP 101221 or RFP 093021?

**Answer 1:**

Each Sourcewell RFP is an open and competitive solicitation process. In the competitive process, Sourcewell will not pre-evaluate a proposer's offerings.

Each proposer, in its discretion, will propose the equipment, products, and services that it deems to fall within Sourcewell's requested equipment, products, and services as described in the RFP. Only those products within the scope of the RFP will be included in any contract awarded by Sourcewell as a result of the solicitation. Each Proposal will be evaluated based on the criteria stated in the RFP.

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End of Addendum

Acknowledgement of this Addendum to RFP 101221 posted to the Sourcewell Procurement Portal on 8/26/2021, is required at the time of proposal submittal.



9/10/2021

Addendum No. 2

Solicitation Number: RFP 101221

Solicitation Name: Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

Are we able to add new items to the contract post-award or are only items included during the initial submission allowed? When are price increases permitted post-award to accommodate for material COGs increases and is there a yearly limit?

**Answer 1:**

Refer to the Sourcewell contract template, Section 4 – Product and Pricing Change Requests.

**Question 2:**

When are sales and the administrative fee paid to Sourcewell? During the quarter the order was received from the customer or after delivery to and payment from the customer?

**Answer 2:**

Refer to Sourcewell Contract Template Section 8 – Report on Contract Sales Activity and Administrative Fee Payment, for Sourcewell expectations for reporting and administrative fees.

**Question 3:**

We offer equipment that ranges in capacity and multiple chassis options. If we offer as a standard item on contract a certain gallon tank with a specific chassis and have the unit priced as such, when the customer calls for a quote and wants the same tank with a

different chassis can we quote the difference in pricing as “Off Contract or Open Market” for the difference in cost between the chassis?

**Answer 3:**

It is left to the discretion of each proposer to articulate and propose the pricing approach that aligns with their business methods and satisfies the requirements of RFP Article III - Pricing. Proposals are evaluated based on the criteria stated in the RFP.

**Question 4:**

Are we allowed to quote “Off contract or Open Market” any optional equipment that is not included on the base model based on each customer’s specific needs? Or do we have to have on contract any and all possible options available?

**Answer 4:**

Refer to Answer 3 above.

**Question 5:**

How are we to handle transportation costs for our units when a customer requires delivery. Because shipping costs can vary largely based on where the unit is to ship, are we allowed to price out delivery on a separate line and add the actual shipping costs to the bid?

**Answer 5:**

Refer to Answer 3 above.

**Question 6:**

How can the financial statements be excluded from public record?

**Answer 6:**

RFP Section VI. E. - Disposition of Proposals, addresses the handling of materials submitted in response to the RFP under Minnesota Statutes Section 13.591.

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End of Addendum

Acknowledgement of this Addendum to RFP 101221 posted to the Sourcewell Procurement Portal on 9/10/21, is required at the time of proposal submittal.





9/30/2021

Addendum No. 3

Solicitation Number: RFP 101221

Solicitation Name: Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

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**Question 1:**

Clarify what must be 'provided throughout the term of any Contract'? Does this mean that whenever new MSRP pricing is published it must be provided to Sourcewell and the discount offered in the proposal must be maintained throughout the term of the contract?

**Answer 1:**

A Proposer with proposed pricing that is based on Percentage Discount from Catalog or Category (RFP Section III. A. 1. b.) is "responsible for providing and maintaining current published MSRP with Sourcewell." The MSRP must be included in the proposal. In the event of contract award, current published MSRP must be provided to Sourcewell throughout the term.

**Question 2:**

Will a Sourcewell Price and Product Change Request be required whenever new MSRP pricing is published?

**Answer 2:**

See Answer 1 above. Also, refer to Sourcewell template contract Section 3. – Pricing, for additional detail on pricing during the contract term. "All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal." During the term of an awarded contract, a change of the price stated in a

supplier's proposal is requested using the process described in template contract Section 4. – Product and Pricing Change Requests.

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End of Addendum

Acknowledgement of this Addendum to RFP 101221 posted to the Sourcewell Procurement Portal on 9/30/2021 is required at the time of proposal submittal.



# The New York State Contract Reporter

This document printed  
Monday, 08/23/2021

*NYS' official source of contracting opportunities  
Bringing business and government together*

## Contracting Opportunity

\*\*\* This ad has not been published. It has been reviewed and pending publication. \*\*\*

**Title:** Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies

**Agency:** Sourcewell

**Division:** Procurement Department

**Contract Number:** 101221

**Contract Term:** 4 years, with potential 1 year extension

**Date of Issue:** 08/24/2021

**Due Date/Time:** 10/12/2021 4:30 PM  
Central Time

**County(ies):** All NYS counties

**Classification:** Vehicles & Equipment - *Commodities*

**Opportunity Type:** General

**Entered By:** Chris Robinson

**Description:** Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

**Service-Disabled Veteran-Owned Set Aside:** No

## Contact Information

**Primary contact:** Sourcewell  
Procurement Department  
Chris Robinson  
Procurement Manager  
202 12th Street NE  
P.O. Box 219  
Staples, MN 56479  
United States  
Ph: 218-895-4168  
rfp@sourcewell-mn.gov

**Submit to contact:** Sourcewell  
Procurement Department  
Chris Robinson  
Procurement Manager  
202 12th Street NE  
P.O. Box 219  
Staples, MN 56479  
United States  
Ph: 218-895-4168  
rfp@sourcewell-mn.gov



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AFFIDAVIT OF PUBLICATION



# DJCOREGON

11 NE Martin Luther King Jr. Blvd. Suite 201 / Portland, OR 97232-3579  
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, **Nick Bjork**, being first duly sworn, depose and say that I am a **Publisher** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

**Case Number: NOT PROVIDED**

**SEWER VACUUM, HYDRO-EXCAVATION, AND MUNICIPAL PUMPING EQUIPMENT WITH RELATED ACCESS Sourcewell; Bid Location Staples, MN, Todd County; Due 10/12/2021 at 04:30 PM**

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

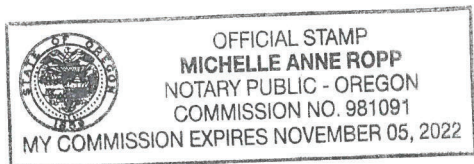
8/25/2021

State of Oregon  
County of Multnomah

SIGNED OR ATTESTED BEFORE ME  
ON THE 25th DAY OF August, 2021

Nick Bjork

Notary Public-State of Oregon



**SOURCEWELL  
SEWER VACUUM,  
HYDRO-EXCAVATION, AND  
MUNICIPAL PUMPING EQUIPMENT  
WITH RELATED ACCESSORIES AND  
SUPPLIES  
Proposals due 4:30 pm,  
October 12, 2021  
REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Aug. 25, 2021. 12029999

**Carol Jackson**  
**Sourcewell**  
202 12th St NE  
Staples, MN 56479-2438

Order No.: 12029999  
Client Reference No:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities.

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OC-000655948-01

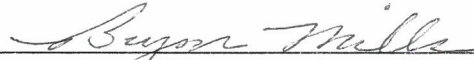
STATE OF OKLAHOMA, } SS.  
COUNTY OF OKLAHOMA

# Affidavit of Publication

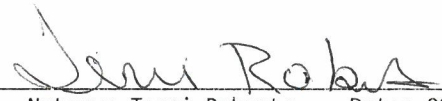
Bryan Miller, of lawful age, being first duly sworn, upon oath deposes and says that she/he is the Classified Legal Notice Admin, of GateHouse Media Oklahoma Holdings, Inc, a corporation, which is the publisher of *The Oklahoman* which is a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; that said newspaper has been continuously and uninterruptedly published in said county and state for a period of more than one hundred and four consecutive weeks next prior to the first publication of the notice attached hereto, and that said notice was published in the following issues of said newspaper, namely:

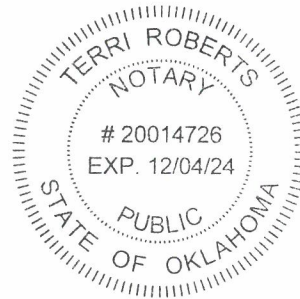
**SOURCEWELL  
103734**

<u>AdNumber</u>	<u>Publication</u>	<u>Page</u>	<u>Date</u>
0000655948-01	OC- The Oklahoman	B11	08/24/2021
0000655948-01	OC- The Oklahoman	B11	08/31/2021

  
Agent: Bryan Miller Date: 08/31/2021

Subscribed and sworn to be me before this date : 08/31/2021

  
Notary: Terri Roberts Date: 08/31/2021



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Your legal has been submitted for publication. Below is a confirmation of your legal placement. You will also receive an email confirmation.

**ORDER DETAILS**

**Order Number:**  
IPL0037776  
**Order Status:**  
Submitted  
**Classification:**  
Legals & Public Notices  
**Package:**  
COL - Legal Ads  
**Final Cost:**  
137.40  
**Payment Type:**  
Account Billed  
**User ID:**  
IPL0024154

**PREVIEW FOR AD NUMBER IPL00377760****REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.  
W00000000  
Publication Dates

**ACCOUNT INFORMATION**

SOURCEWELL IP  
PO BOX 219  
STAPLES, MN 56479  
218-894-1930  
carol.jackson@sourcewell-mn.gov  
SOURCEWELL

**TRANSACTION REPORT**

**Date**  
August 19, 2021 9:53:18 AM EDT  
**Amount:**  
137.40

**SCHEDULE FOR AD NUMBER IPL00377760**

August 24, 2021  
The State (Columbia)

<< [Click here to print a printer friendly version](#) >>

# 'Hard Knocks' features circus-like catches

Jori Epstein  
USA TODAY

Wide receiver CeeDee Lamb relaxed at training camp with a sweet berry peony-scented candle, running back Ezekiel Elliott was thankful for a supply of baby powder and a couple of Cowboys who hail from Pennsylvania faced off in a chess match.

The second episode of HBO's "Hard Knocks: The Dallas Cowboys" docu-series aired last Tuesday, offering further insight into stars and fringe roster players, as well as coaching dynamic intricacies only known behind closed doors.

Sloppy practices? Head coach Mike McCarthy had publicly knocked his team for mental errors and missed assignments, but "Hard Knocks" displayed the attention to cadence as offensive coordinator Kellen Moore demanded all players stand, clapping on repeat, while rehearsing the snap. In an early scene, McCarthy emphasized to players during a meeting the importance of establishing a team personality rooted in physicality. Defensive line coach Aden Durde implored his position group: "We have to work on our mental toughness."

Here are USA TODAY Sports' top five highlights from Episode 2.

## 1. Circuslike catches demand center stage

Cowboys fans need not have tuned into "Hard Knocks" to discover highlight-reel catches from Lamb, the second-year star receiver. Those blanketed Cowboys Twitter from the first week of training camp. But the show did offer new jaw-dropping angles of Lamb's one-handed heroics, while audio captured by the NFL Films crew shed further light into how teammates perceive Lamb's consistent spectacles.

"That's an easy guy to throw a go ball to," quarterback Dak Prescott says. "See, he just walks underneath them."

Micah Parsons, Dallas' 2021 first-round pick, lauded the 2020 top selection as "nasty as (expletive)."

Owner Jerry Jones shared similar sentiments while video chatting with Hall of Fame receiver Michael Irvin during this week's episode.

"His strength is noticeable, his work he's done, he's added pounds," Jones said. "You can see just in the way he



CeeDee Lamb had 935 yards and 5 TDs receiving during his rookie season.

TIM HEITMAN/USA TODAY SPORTS

snatches the ball. This guy wants to go out and make the plays. We've just got to use it. We've got to have it in his hands."

## 2. Parsons' relentless regard of the game

For the second straight episode, Parsons aimed to fight for more preseason snaps. His 14 chances (20% of defensive snaps) against Arizona pleased him no more than his previous 11 (19%). On the sideline, the rookie doth protest.

"You said a quarter and a half," Parsons told senior defensive assistant George Edwards. "Coach, do you not remember what you told me?"

Parsons was credited with four tackles against the Cardinals in addition to a beyond-the-box-score instinctive stop that aided linebacker Keanu Neal's forced fumble and recovery. Neal goaded Parsons on the bench, further lighting the fire: "I hope your ass is done so you can get (expletive) mad."

Also featured: a scene in which Parsons, a games man who actually brought his own Connect Four board to Southern California training camp,

faces backup quarterback Ben DiNucci in a chess match. DiNucci ultimately won on account of what Parsons insisted was "one blunder." The Pennsylvania boys exchanged jabs. "Against a Pittsburgh guy, I've never been nervous," said Parsons, who grew up in Harrisburg. DiNucci's winning gloat: "I guess the western part of PA is better than the eastern part of PA, huh?"

## 3. Defensive line coach flashes accent, acumen

Aden Durde rejoined the Cowboys coaching staff for a second stint this off-season. But the smooth accent with which he coaches bag drills immediately gives away Durde's roots: He is British. As Durde coaches how best to attack with a strong outside arm, Jones offers a description reminiscent of the biblical scene when Isaac assesses whether he's speaking with his son Jacob or progeny Esau.

"That defensive line coach, I look at him and he looks like he's from Arkansas," Jones says of Durde from the sideline of practice. "I listen to him, and he

sounds like Winston Churchill."

Durde's accent generates laughter from defensive linemen, including end Tarell Basham, who commits to an impersonation during the episode. A reporter asks Durde whether he's familiar with "Ted Lasso," an American football coach tasked with coaching an English soccer team in the popular Apple TV show. Durde said he's not seen the show.

"But I've heard some people say that," Durde adds. "I know who he is now."

## 4. Highs, lows of bubble player's journey

Cowboys pass rusher Azur Kamara missed the 2020 season with an injury designation. The 22-year-old Ivory Coast native fled the civil war with his family as a kid, finding refuge first in Guinea before reaching the United States and settling in Arizona. Kamara, who played college football at Kansas, is shown in the episode making contact with DiNucci during team drills – an inexcusable error, worthy of a firm Durde rebuke afterward. But during the pre-season game against the Cardinals, in which Kamara's family attends, Kamara flashes with a would-be strip sack that was negated by a false start penalty. The play counts for naught, but the instinct drew props from teammates and coaches. Kamara's mom smiles so interminably his sister tells her mother her "face is gonna hurt."

## 5. Prescott makes progress

The Cowboys progress through this episode toward answering the biggest question of training camp: Prescott's health. The quarterback slowly returning from a latissimus strain in his throwing shoulder resumes throwing in individual drills. Like in Episode 1, restrictions do not please him.

"Enjoyed the work man," Prescott says after one session return, with a trace of bitterness. "I'm done; they pulled me. They pulled me."

"I'm on a pitch count. They called in the reliever."

Prescott explains in detail how he instead embraces mental reps, envisioning his targets and adjustments while supervising team drills.

In the meantime, backups aim to capitalize on opportunities.

# Backstory behind Kool-Aid McKinstry endorsement

Blake Toppmeyer  
USA TODAY NETWORK

Brenda Allen didn't consider endorsement deals when she nicknamed her baby grandson, Ga'Quincy McKinstry, Kool-Aid. She thought about his smile – a big grin that reminded her of the Kool-Aid Man.

McKinstry has plenty to smile about these days.

Alabama's highly touted freshman cornerback and the Kool-Aid drink announced an endorsement deal Wednesday, becoming the most obvious partnership to emerge since the NCAA began allowing college athletes to profit off their name, image and likeness on July 1.

In a full embrace of his nickname, McKinstry is listed as "Kool-Aid McKinstry" on Alabama's roster.

After seeing McKinstry's name recorded that way on the roster, the Kool-Aid brand thought: Oh yeah!

A partnership was born.

McKinstry might be at the head of a trend.

Years from now, perhaps we'll see all sorts of athletes on college rosters who are named after product brands in



Alabama defensive back Kool-Aid McKinstry participates in practice Aug. 7. KENT GIDLEY/CRIMSON TIDE PHOTOS

hopes of landing an endorsement.

"I think the NIL is going to make a lot of changes in the way people do a lot of things. I wouldn't doubt that moms and dads are going to start naming their kids Heinz Ketchup and Kraft Macaroni," joked Demarcus Thornton, McKinstry's friend who served as his representative to help secure the deal.

But there's more to like about McKinstry than his name.

A five-star recruit, McKinstry was the nation's No. 1-ranked cornerback in the 2021 recruiting class. He's expected to receive ample playing time during his first season within an Alabama defense that will rank among the nation's elite.

That means you can expect to hear Kool-Aid mentioned on a lot of television broadcasts this fall.

"He's better than people think on the field, and he's an even better person. He's just a fantastic kid," said Thornton, who played defensive back at West Alabama and met McKinstry a couple of years ago through a connection with NFL and former Alabama defensive back Dre Kirkpatrick.

And, importantly, Thornton said McKinstry drinks the product he's endorsing, guzzling Kool-Aid Pink Lemonade "like it's water."

"That's his favorite flavor," Thornton said.

Even McKinstry's given name, Ga'Quincy, lends itself to a slogan.

"Drink Kool-Aid. It'll Ga'Quench your thirst," said Thornton, a Gadsden, Alabama-based entrepreneur.

McKinstry appeared on "CBS This Morning" on Aug. 5 to discuss being

named the male athlete of the year by the USA TODAY High School Sports Awards after a standout senior season that culminated in Pinson Valley High School winning Alabama's Class 6A championship.

During that nationally televised interview, McKinstry was asked about the possibility of an endorsement deal with Kool-Aid.

McKinstry already had signed a contract with the brand by that time, Thornton said, but the deal hadn't been announced. McKinstry didn't let it slip.

"Hopefully that's something that can happen in the near future," McKinstry told CBS.

McKinstry and the drink kept the partnership under wraps until Wednesday. To announce the deal, the Kool-Aid Man, the drink's well-known mascot, swapped names with McKinstry on their Twitter and Instagram accounts for 24 hours.

McKinstry's name topped the Kool-Aid brand's account, while the Kool-Aid Man moniker shifted to McKinstry's personal account.

The switchover reversed to its natural order on Thursday.

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NOTICES	PERSONALS	BUSINESS	MARKETPLACE	TRAVEL
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## Opportunity Notice

# Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies

**Category:** Goods

Potential vendors (bidders) may view the bid package here.

[View Bid Package](#) 

## Opportunity Information

**Organization:** Canoe Procurement Group of Canada  
**Organization Address:**  
**Reference Number:** AB-2021-05274  
**Solicitation Number:** AB-2021-05274  
**Solicitation Type:** Request for Proposal  
**Posting (MM/dd/yyyy):** 08/24/2021  
 11:30:00 AM Alberta Time  
**Closing (MM/dd/yyyy):** 10/12/2021  
 03:30:00 PM Alberta Time  
**Last Update (MM/dd/yyyy):** 08/24/2021  
 11:20:49 AM Alberta Time  
**Agreement Type:** NWPTA/TILMA & CFTA & CETA & TCA  
**Region of Opportunity:** Open  
**Region of Delivery:** Alberta  
**Opportunity Type:** Open & Competitive  
**Commodity Codes:**  
 N4320G: Pumps, Sewage  
 N4320GD: Pumps, Sewage, Centrifugal Wet Pit  
 N4630AP: Sludge De-Watering Equipment  
 N4310D: Pump, Vacuum  
 N4630BG: Submersible Sewage Pumps  
 N2320DFA: Truck, Liquid Waste Disposal, Diesel, to 27,499 GVWR  
 N4630BF: Lift Stations  
 N3825M: Trucks, Flusher  
 N4310: Compressors and Vacuum Pumps  
 N2320DFB: Truck, Liquid Waste Disposal, Diesel, 27,500 GVWR and Up  
 N4630: Sewage Treatment Equipment  
 N4320GC: Pumps, Sewage, Centrifugal Dry Pit  
 N2320GF: Truck, Liquid Waste Disposal, Gasoline Powered  
 N4630BH: Solids Pumps, Sewage Treatment Plant

Interested vendors (bidders) who wish to submit a response to this opportunity should register their interest by downloading the document(s) from the bid package.

[View Interested Vendors \(Bidders\)](#)

## Response Submission:

Only Proposals submitted through the Sourcewell Procurement Portal will be considered.

<https://proportal.sourcewell-mn.gov>

Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

## Response Contact:

Robinson, Chris  
 Procurement Manager  
 2510 Sparrow Drive  
 Nisku, Alberta T9E 8N5  
 Tel: 218-895-4168  
 Email: [rfp@sourcewell-mn.gov](mailto:rfp@sourcewell-mn.gov)

## View Details

Click [here](#) to return to the Sourcewell Procurement Portal home page.

**Bid Details**




<p><b>Bid Classification:</b></p> <p><b>Bid Type:</b></p> <p><b>Bid Number:</b></p> <p><b>Bid Name:</b></p> <p><b>Bid Status:</b></p> <p><b>Bid Closing Date:</b></p> <p><b>Question Deadline:</b></p> <p><b>Time-frame for delivery or the duration of the contract:</b></p> <p><b>Negotiation Type:</b></p> <p><b>Condition for Participation:</b></p> <p><b>Electronic Auctions:</b></p> <p><b>Language for Bid Submissions:</b></p> <p><b>Submission Type:</b></p> <p><b>Submission Address:</b></p> <p><b>Public Opening:</b></p> <p><b>Description:</b></p>	<p>Goods</p> <p>RFP - General</p> <p>RFP 101221</p> <p>Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies</p> <p><b>Open</b></p> <p>Tue Oct 12, 2021 4:30:00 PM (CDT)</p> <p>Tue Oct 5, 2021 4:30:00 PM (CDT)</p> <p>Refer to project document</p> <p>Refer to project document</p> <p>Refer to project document</p> <p>Not Applicable</p> <p>English unless specified in the bid document</p> <p>Online Submissions Only</p> <p>Online Submissions Only</p> <p>No</p> <p>Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for <b>Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies</b> to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<a href="https://portal.sourcewell-mn.gov">https://portal.sourcewell-mn.gov</a>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than <b>October 12, 2021, at 4:30 p.m. Central Time</b>, and late proposals will not be considered.</p>
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<b>Bid Document Access:</b>	Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.
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<b>Categories:</b>	<a href="#">Show Categories [+]</a>
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 Submit a Question
 Download Bid Documents
 Simulate Submission

## Meeting Locations

The following are the meeting times and locations for the opportunity:

Meeting Location	Description	Date / Time -	Mandatory Me...	Meeting Document
Online Pre-Proposal Conference	Login instructions will be posted to the "Documents" section and available to registered suppliers two business days prior to the web conference.	Wednesday September 15, 2021 10:00 AM (CDT)	No	

**Documents**

File Name	Pages	
<b>RFP_101221_Sewer_Vac_Hydro-Excavation_Pumps</b> Friday August 20, 2021 11:10 AM	13	 Download
<b>RFP_101221_Sewer_Vac_Hydro-Excavation_Pumps_Contract_Template</b> Friday August 20, 2021 04:57 PM	18	 Download



**Bid RFP #101221 - Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies**

[Switch to Vendor View]

**Bid Type** RFP  
**Bid Number** 101221  
**Title** Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies  
**Start Date** Aug 24, 2021 9:17:54 AM CDT  
**End Date** Oct 12, 2021 4:30:00 PM CDT  
**Agency** Sourcewell  
**Bid Contact** Chris Robinson  
 (218) 895-4168  
 rfp@sourcewell-mn.gov  
 202 12th Street NE  
 P.O. Box 219  
 Staples, MN 56479-0219

**Access Reports**  
 View reports on who has been notified of the bid or accessed it.  
 [Notification report] [Access report]

**Questions**  
 0 Questions  
 0 Unanswered  
 [View/Ask Questions]

**Edit Bid**  
 [Create Addendum]

**Description**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

**Pre-Bid Conference**

**Date** Sep 15, 2021 10:00:00 AM CDT  
**Location** Online Conference  
**Notes** Login information will be emailed two business days prior to the event.

**Documents**

No Documents for this bid

View

Edit

Delete

Revisions

OPEN

## Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

### Important Dates

Pre-Proposal Conference:  
**September 15, 2021 at 10:00 am CDT**

Proposals Due:  
**October 12, 2021 at 4:30 pm CDT**

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#) 

## Bidding

Type 1 Bid Notice Only

- [Publish](#)
- [Bid Announcements](#)
- [Doc. Taker's List](#)

## Publish /Verify Contents

Save as Template

## Solicitation Setting

- Invite Bidders No
- Evaluate Response online No
- Internal Approval No
- Enable Collaboration with other Users No

## Solicitation Details

## Mandatory Information

Solicitation Type	RFP	Solicitation Number	101221
Solicitation Name	Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies	Procurement Type	Goods
Country & Province/State	Canada / Ontario	Published By	Sourcewell
Accept Questions	Not Applicable		

## Internal Information (For Internal Use Only)

Procurement Title/Project Name 101221 Sewer Vacuum

## Advertisement

## Basic Settings

Solicitation Type	Open to all suppliers	Estimated Contract Amount	\$65,000,000.00
Publish Date	08/24/2021	Closing Date & Time	10/12/2021 16:30:00 CT
Publish Option		Value Range for this Solicitation	10,000,001 over

## Selected Categories

## Construction

**Water Treatment/ Plants** Water Treatment Plants, Purification, Monitoring/ Equipment/ Supplies, Inspection, Maintenance, Water Measuring Devices, Dams, Water Quality, Water Treatment Services/supplies, etc



## Solicitation Overview



## Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies

101221

Closing Date: 10/12/2021 04:30:00 PM CT

## Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

Notice

Basic Information

**Estimated Contract Value (CAD)** \$65,000,000.00 (Not shown to suppliers)  
**Reference Number** 0000207048  
**Issuing Organization** Sourcewell  
**Owner Organization**  
**Solicitation Type** RFP - Request for Proposal (Formal)  
**Solicitation Number** 101221  
**Title** Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Acc  
**Source ID** PP.CO.USA.868485.C88455

Details

**Location** All of Canada, All of Canada  
**Purchase Type** Duration:4 years  
**Description** Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

Dates

**Publication** 2021/08/24 09:28:53 AM EDT  
**Question Acceptance Deadline** 2021/10/05 05:30:00 PM EDT  
**Questions are submitted online** No  
**Bid Intent** Not Available  
**Closing Date** 2021/10/12 05:30:00 PM EDT

**Prebid Conference** 2021/09/15 11:00:00 AM EDT

Contact Information

Procurement Department  
 218-894-1930  
 rfp@sourcewell-mn.gov

Pre-Bidding Events

**Event Type** Prebid Conference  
**Attendance** Recommended  
**Event date** 2021/09/15 11:00:00 AM EDT  
**Location** Online conference  
**Event Note** Login information will be emailed two business days prior to the event.

Bid Submission Process

**Bid Submission Type** Electronic Bid Submission  
**Pricing** In attached document  
**Pricing** In attached document  
**Bid Documents List**

Item Name	Description	Mandatory
Bid Documents	Documents defining the proposal	Yes

## Categories

### Selected Categories

GSIN Category (1)	
G	<b>Goods</b> Goods
N49	<b>Maintenance And Repair Shop Equipment</b> Maintenance And Repair Shop Equipment
N4940B	<b>AUGER MACHINES, PIPE AND SEWER, POWER OPERATED</b> AUGER MACHINES, PIPE AND SEWER, POWER OPERATED
MERX Category (1)	
G	<b>Goods</b> Goods
G19	<b>Machinery and Tools</b> Machinery and Tools
UNSPSC Categories (2)	
47000000	<b>Cleaning Equipment and Supplies</b>
47100000	<b>Water and wastewater treatment supply and disposal</b>
47101500	<b>Water treatment and supply equipment</b>
47101600	<b>Water treatment consumables</b>



## Proposal Opening Record

Date of opening: October 12, 2021

Sourcewell posted Request for Proposal #101221, for the procurement of Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies, on the Sourcewell Procurement Portal [[proportal.sourcewell-mn.gov](http://proportal.sourcewell-mn.gov)] on Tuesday, August 24, 2021, and the solicitation remained in an open status within the portal until October 12, 2021, at 4:30 pm CT. The RFP required that all proposals be submitted through the Sourcewell Procurement Portal no later than 4:30 pm CT on October 12, 2021, the date and time specified in the Solicitation Schedule.

The undersigned certify that all responses received on Request for Proposal #101221 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

Responses were received from the following:

Aries Industries, Inc. - Submitted 10/12/21 at 5:43:42 AM  
Badger Daylighting, Limited Partnership by its General Partner Badger Infrastructure Solutions, Ltd. - Submitted 10/12/21 at 12:09:52 PM  
CUES, Inc. - Submitted 10/08/21 at 1:32:58 PM  
Deep Trekker - Submitted 10/12/21 at 2:16:40 PM  
DuCo, LLC (Vac-Con, Inc.) - Submitted 10/01/21 at 11:10:04 AM  
Elgin Sweeper Co. (Vactor Mfg, a Division of Federal Signal)- Submitted 10/11/21 at 2:51:07 PM  
GapVax, Inc. - Submitted 10/12/21 at 2:06:26 PM  
Garsite Progress, LLC - Submitted 10/07/21 at 12:08:54 PM  
Gradall Industries, Inc. - Submitted 10/12/21 at 12:44:48 PM  
Holland Pump Company - Submitted 10/12/21 at 4:29:51 PM  
Hurco Technologies, Inc. - Submitted 10/12/21 at 3:31:00 PM  
KAISER PREMIER, LLC - Submitted 10/12/21 at 3:35:41 PM  
Park Pumps & Controls - Submitted 10/07/21 at 7:53:58 AM  
Ring-O-Matic - Submitted 10/12/21 at 2:10:48 PM  
Sewer Equipment Co. of America - Submitted 10/11/21 at 3:11:12 PM  
Stetco Group, LLC - Submitted 10/04/21 at 4:56:44 PM  
Super Products, LLC - Submitted 10/12/21 at 2:32:03 PM  
Texas Underground, Inc. dba Pipehunter, Inc. - Submitted 10/12/21 at 9:11:43 AM  
Thompson Pump and Manufacturing Company, Inc. - Submitted 10/12/21 at 4:10:44 PM  
Visual Imaging Resources, LLC dba VIR Proteus - Submitted 10/12/21 at 9:01:56 AM  
Wachs Utility Products (Illinois Tool Works) - Submitted 10/10/21 at 6:34:49 PM  
WASTEWATER SOLUTIONS, LLC - Submitted 10/12/21 10:18:38 AM



The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcwell Procurement Portal, on October 12, 2021, at 4:32:20 PM CT. All responsive proposals were then submitted for review by the Sourcwell Evaluation Committee.

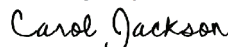
DocuSigned by:



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Chris Robinson, CPSM, Procurement Manager

DocuSigned by:



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Carol Jackson, Procurement Analyst



**COMMENT AND REVIEW**  
to the  
REQUEST FOR PROPOSAL (RFP) #101221  
Entitled

**Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment  
with Related Accessories and Supplies**

The following advertisement was placed August 24, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), PublicPurchase.com, and August 25, 2021 in Oregon's *Daily Journal of Commerce*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than October 12, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

AAA EQUIPMENT	LMT, Inc.
Accuworx, Inc.	Manufacturers Solutions Team
Alegna Technologies, Inc.	Melanite Group, Ltd.
Aries Industries, Inc.	Park Pumps & Controls
Axis Vac and Hdd Services, Ltd.	Regina Construction Association
Badger Daylighting, LP, by its GP Badger Infrastructure Solutions, Ltd.	Ring-O-Matic, Inc.
Bucher Municipal North America	Sewer Equipment Co. of America
Cordy Environmental, Inc.	Stepp Manufacturing Company, Inc.
CUES, Inc.	Stetco Group, LLC
Deep Trekker	Super Products LLC
DuCo, LLC (Vac-Con, Inc.)	Texas Underground, Inc. dba Pipehunter, Inc.

Elgin Sweeper Co. (Vactor Manufacturing, a Division of Federal Signal)	The Blue Book Network
GapVax Inc.	Thompson Pump and Manufacturing Company, Inc.
Garsite Progress, LLC	Visual Imaging Resources, LLC dba VIR Proteus
GFL Environmental, Inc.	Wachs Utility Products
Gradall Industries, Inc.	WASTEWATER SOLUTIONS, LLC
Holland Pump Company	Westcan Vac Services, Inc.
Hotsy of Oklahoma	Westvac Industrial, Ltd.
Hurco Technologies, Inc.	Xylem, Inc.
KAISER PREMIER, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on October 12, 2021, at 4:32:20 pm CT. Proposals were received from the following:

Aries Industries, Inc.  
 Badger Daylighting, LP, by its General Partner Badger Infrastructure Solutions, Ltd.  
 CUES, Inc.  
 Deep Trekker  
 DuCo, LLC (Vac-Con, Inc.)  
 Elgin Sweeper Co. (Vactor Manufacturing, a Division of Federal Signal)  
 GapVax Inc.  
 Garsite Progress, LLC  
 Gradall Industries, Inc.  
 Holland Pump Company  
 Hurco Technologies, Inc.  
 KAISER PREMIER, LLC  
 Park Pumps & Controls  
 Ring-O-Matic, Inc.  
 Sewer Equipment Co. of America  
 Stetco Group, LLC  
 Super Products LLC  
 Texas Underground, Inc., dba Pipehunter, Inc.  
 Thompson Pump and Manufacturing Company, Inc.  
 Visual Imaging Resources, LLC dba VIR Proteus  
 Wachs Utility Products (Illinois Tool Works)  
 WASTEWATER SOLUTIONS, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Greg Grunig, Procurement Lead Analyst  
 Carol Jackson, Procurement Analyst  
 Craig West, Procurement Analyst  
 Nick Scholer, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Aries Industries, Inc., Badger Daylighting, LP, CUES, Inc., Deep Trekker, Visual Imaging Resources, LLC, and WasteWater Solutions, LLC, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

GapVax Inc. offers varying solutions including sewer vacuums, excavation equipment and jetter/rodders. Their ECO series operates at lower RPMs to reduce noise exposure for the operator. The GapVax dealer network and service centers will serve Sourcewell participating entities throughout the United States and Canada. They are providing sizeable discounts from MSRP on their products.

Gradall Industries, Inc., manufactures numerous sewer vacuum, excavator and jetter units. Their integrated electronic system allows the units to be more efficient and easier to control. Gradall's dealers are ready to serve Sourcewell participating entities throughout the United States and Canada. They are offering competitively discounted pricing in their proposal.

Holland Pump Company offers a strong selection of dewatering, mud, trash, and centrifugal pumps. Holland Pump will serve Sourcewell participating entities throughout the United States and Canada with their dealer service model. Their pricing proposal includes solid discounts on their equipment and products, with an available two-year limited warranty.

Ring-O-Matic, Inc., produces a wide range of hydro-excavation equipment, pumps, and jetter and rodders along with supplies, and replacement parts to enhance their equipment. Their coverage of the United States and Canada allows ready access to their equipment and services. Ring-O-Matic pricing reflects a considerable discount from MSRP for Sourcewell participating entities.

Sewer Equipment Co. of America manufactures a wide range of hydro-excavation equipment of various sizes. The HydroDrive system incorporates enhanced safety features, while also reducing noise pollution. The Sewer Equipment Co. of America dealer network offers sales and service across the United States and Canada. They are offering Sourcewell participating entities a range of percentage discounts from MSRP pricing.

Super Products LLC offers a large selection of sewer vacuums, hydro excavators, and jettors and rodders along with accessories. They offer eject unloading on some of their units which increases operator safety and mitigates the spillage of water during the unloading phase. Super Products has a dealer network and eight factory service centers to serve Sourcewell participating entities across the United States and Canada. They are offering solid discounts on their product lines.

Thompson Pump and Manufacturing Company, Inc., offers a substantial pump offering. Their dealer network covering the United States and Canada offers sales and service support to Sourcewell participating entities. Their self-priming pumps allow for the reduction of spills and conservation of fluids. They are providing sizeable discounts on their products and equipment.

Vac-Con, Inc., manufactures jet and vacuum machines in a variety of unit configurations and feature combinations, with a large catalog of supplies and accessories. Their Aeroboost fan both lowers noise emissions and reduces water requirements without affecting power output. The Vac-Con dealers are ready to serve

Sourcewell participating entities throughout the United States and Canada. They are offering competitively discounted pricing by category or model.

Vactor Manufacturing offers a large selection of sewer cleaners, excavation units, and jetters of various sizes. Their dealer network covers the United States and Canada to provide sales and service support for Sourcewell participating entities. Certain equipment models feature a water-recycling feature allowing them to reduce water needs in the cleaning process. Vactor pricing reflects solid discounts from list pricing on equipment and competitive pricing for rental units.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #101221 to:

GapVax Inc.	#101221-GPV
Gradall Industries, Inc.	#101221-GRD
Holland Pump Company	#101221-HLD
Ring-O-Matic, Inc.	#101221-RGO
Sewer Equipment Co. of America	#101221-SCA
Super Products LLC	#101221-SPL
Thompson Pump and Manufacturing Company, Inc.	#101221-TPM
Vac-Con, Inc.	#101221-VAC
Vactor Manufacturing	#101221-VTR

The preceding recommendations were approved on November 18, 2021.

DocuSigned by:  
*Greg Grunig*  
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Greg Grunig, Procurement Lead Analyst

DocuSigned by:  
*Carol Jackson*  
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Carol Jackson, Procurement Analyst

DocuSigned by:  
*Craig West*  
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Craig West, Procurement Analyst

DocuSigned by:  
*Nick Scholer*  
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Nick Scholer, Procurement Analyst

### STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #101221 for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies.**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

*Jeremy Schwartz*

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Jeremy Schwartz, CSSBB, CPPO  
Chief Procurement Officer



### Proposal Evaluation Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies RFP #101221

Possible Points		Aries Industries, Inc.	Badger Daylighting	CUES, Inc.	Deep Trekker	DuCo, LLC (Vac-Con, Inc.)	Elgin Sweeper Co. (Vactor Manufacturing, a Division of Federal Signal)	GapVax, Inc.	Garsite Progress, LLC	Gradall Industries, Inc.	Holland Pump Company	Hurco Technologies, Inc.
Conformance to RFP Requirements	50					44	42	43	39	42	41	39
Pricing	400					340	346	340	305	307	340	338
Financial Viability and Marketplace Success	75					66	64	64	54	66	56	60
Ability to Sell and Deliver Service	100					89	84	80	76	84	70	67
Marketing Plan	50					45	41	42	39	41	38	40
Value Added Attributes	75					67	63	67	54	59	61	56
Warranty	50					41	41	39	40	40	41	40
Depth and Breadth of Offered Equipment, Products, or Services	200					179	170	161	144	159	159	144
<b>Total Points</b>	<b>1,000</b>					<b>871</b>	<b>851</b>	<b>836</b>	<b>751</b>	<b>798</b>	<b>806</b>	<b>784</b>
<b>Rank Order</b>						<b>1</b>	<b>3</b>	<b>4</b>	<b>14</b>	<b>8</b>	<b>6</b>	<b>11</b>

Possible Points		Kaiser Premier, LLC	Park Pumps & Controls	Ring-O-Matic	Sewer Equipment Co. of America	Stetco Group, LLC	Super Products, LLC	Texas Underground, Inc. dba Pipehunter, Inc.	Thompson Pump and Manufacturing Company, Inc.	Visual Imaging Resources, LLC dba VIR Proteus	Wachs Utility Products (Illinois Tool Works)	WasteWater Solutions, LLC
Conformance to RFP Requirements	50	40	33	41	44	38	40	39	43			40
Pricing	400	311	238	333	341	328	311	279	310			314
Financial Viability and Marketplace Success	75	58	49	60	68	56	63	60	64			64
Ability to Sell and Deliver Service	100	75	58	82	86	68	78	71	84			77
Marketing Plan	50	41	24	40	44	40	40	39	42			36
Value Added Attributes	75	55	48	61	69	53	59	53	68			61
Warranty	50	40	37	40	41	39	40	40	40			38
Depth and Breadth of Offered Equipment, Products, or Services	200	150	145	178	173	135	160	165	148			158
<b>Total Points</b>	<b>1,000</b>	<b>770</b>	<b>632</b>	<b>835</b>	<b>866</b>	<b>757</b>	<b>791</b>	<b>746</b>	<b>799</b>			<b>788</b>
<b>Rank Order</b>		<b>12</b>	<b>16</b>	<b>5</b>	<b>2</b>	<b>13</b>	<b>9</b>	<b>15</b>	<b>7</b>			<b>10</b>

DocuSigned by:  
*Greg Grunig*  
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Greg Grunig, Procurement Lead Analyst

DocuSigned by:  
*Carol Jackson*  
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Carol Jackson, Procurement Analyst

DocuSigned by:  
*Craig West*  
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Craig West, Procurement Analyst

DocuSigned by:  
*Nick Scholer*  
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Nick Scholer, Procurement Analyst



**SOURCEWELL  
STATE OF MINNESOTA**

Member Zylka moved the adoption of the following Resolution:

**RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES**

**Resolution No. 2021-16**

**WHEREAS**, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

**WHEREAS**, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell’s cooperative purchasing and contracting program; and

**WHEREAS**, the Chief Procurement Officer recommends approval of categories detailed above.

**NOW THEREFORE BE IT RESOLVED** that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Thomas  
and the following voted in favor: (list names here)  
Wilson, Zylka, Veronen, Thomas, Thiel, Kircher

and the following voted against: (list names here or “NONE”)  
None

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:  
SARAH NAGER  
CF62F09F8AFC4BB...  
**Clerk to the Board of Directors**



## APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT**  
**BOARD ITEMS - July 2021**
**CONSENT AGENDA ITEMS**
**Requesting Board permission to Solicit the following categories:**

Tele-Therapy Services

**Requesting Board permission to Re-Solicit the following categories:**

Sewer Vacuum and Hydro-Excavation Trucks with Related Accessories
Street Sweepers with Related Accessories

**NEW CONTRACTS**

Supplier Name	Contract Number	Solicitation Title
Ecopest, Inc.	042821-ECO	"Pest Management Services with Related Products"
Orkin, LLC	042821-ORK	"Pest Management Services with Related Products"
Icom America, Inc.	042021-ICM	"Public Safety Communications Technology and Hardware Solutions"
IP Access International	042021-IAC	"Public Safety Communications Technology and Hardware Solutions"
L3Harris Technologies, Inc.	042021-L3H	"Public Safety Communications Technology and Hardware Solutions"
Motorola Solutions, Inc.	042021-MOT	"Public Safety Communications Technology and Hardware Solutions"
PURVIS Systems, Incorporated	042021-PUR	"Public Safety Communications Technology and Hardware Solutions"
RadioMobile, Inc.	042021-RDO	"Public Safety Communications Technology and Hardware Solutions"
Westnet, Inc.	042021-WNT	"Public Safety Communications Technology and Hardware Solutions"
Zetron, Inc.	042021-ZET	"Public Safety Communications Technology and Hardware Solutions"

**CONTRACT EXTENSIONS**

Supplier Name	Contract Number	Solicitation Title
Hi-Lite Airfield Services, LLC	062817-HLA	"Airport Consumable Products with Related Supplies and Services"

**NEW ezIQC CONTRACTS**

Company Name	Contract Number	State - Region - Type of Work
Step 1 Enterprises, LLC	MD-R1-GC01-052621-S1E	State of Maryland - Region 1 - General Construction
F.H. Paschen	MD-R1-GC02-052621-FHP	State of Maryland - Region 1 - General Construction
Centennial Contractors Enterprises	MD-R1-GC03-052621-CCE	State of Maryland - Region 1 - General Construction
Johnson-Laux Construction	MD-R1-GC04-052621-JLC	State of Maryland - Region 1 - General Construction
Bethel Electric Construction Company of Maryland, LLC	MD-R1-E01-052621-BEC	State of Maryland - Region 1 - Electrical Construction
Skyline Roofing, Inc.	MD-R1-RW01-052621-SKY	State of Maryland - Region 1 - Roofing/Waterproofing Construction
Vigil Contracting, Inc.	MD-R2-GC01-052621-VGL	State of Maryland - Region 2 - General Construction
Keller Brothers, Inc.	MD-R2-GC02-052621-KBI	State of Maryland - Region 2 - General Construction
S-Works Construction Corporation	MD-R2-GC03-052621-SWC	State of Maryland - Region 2 - General Construction
The Matthews Group, Inc.	MD-R2-GC04-052621-TMG	State of Maryland - Region 2 - General Construction
Vigil Contracting, Inc.	MD-R2-HVAC01-052621-VGL	State of Maryland - Region 2 - HVAC/Mechanical Construction
Adrian L. Merton, Inc.	MD-R2-HVAC02-052621-ALM	State of Maryland - Region 2 - HVAC/Mechanical Construction
Bethel Electric Construction Company of Maryland, LLC	MD-R2-E01-052621-BEC	State of Maryland - Region 2 - Electrical Construction
Vigil Contracting, Inc.	MD-R2-E02-052621-VGL	State of Maryland - Region 2 - Electrical Construction
Skyline Roofing, Inc.	MD-R2-RW01-052621-SKY	State of Maryland - Region 2 - Roofing/Waterproofing Construction
Nichols Contracting, Inc.	MD-R3-GC01-052621-NIC	State of Maryland - Region 3 - General Construction
Centennial Contractors Enterprises	MD-R3-GC02-052621-CCE	State of Maryland - Region 3 - General Construction
Paige Industrial Services, Inc.	MD-R3-GC03-052621-PAI	State of Maryland - Region 3 - General Construction
Vigil Contracting, Inc.	MD-R3-GC04-052621-VGL	State of Maryland - Region 3 - General Construction
Vigil Contracting, Inc.	MD-R3-HVAC01-052621-VGL	State of Maryland - Region 3 - HVAC/Mechanical Construction
Adrian L. Merton, Inc.	MD-R3-HVAC02-052621-ALM	State of Maryland - Region 3 - HVAC/Mechanical Construction
Bethel Electric Construction Company of Maryland, LLC	MD-R3-E01-052621-BEC	State of Maryland - Region 3 - Electrical Construction
Paige Industrial Services, Inc.	MD-R3-E02-052621-PAI	State of Maryland - Region 3 - Electrical Construction
Skyline Roofing, Inc.	MD-R3-RW01-052621-SKY	State of Maryland - Region 3 - Roofing/Waterproofing Construction
Paige Industrial Services, Inc.	MD-R3-RW02-052621-PAI	State of Maryland - Region 3 - Roofing/Waterproofing Construction
Paige Industrial Services, Inc.	MD-R3-PAC01-052621-PAI	State of Maryland - Region 3 - Paving/Concrete/Asphalt Construction
Vigil Contracting, Inc.	MD-R4-GC01-052621-VGL	State of Maryland - Region 4 - General Construction

## APPENDIX A Continued

Centennial Contractors Enterprises	MD-R4-GC02-052621-CCE	State of Maryland - Region 4 - General Construction
Keller Brothers, Inc.	MD-R4-GC03-052621-KBI	State of Maryland - Region 4 - General Construction
S-Works Construction Corporation	MD-R4-GC04-052621-SWC	State of Maryland - Region 4 - General Construction
Vigil Contracting, Inc.	MD-R4-HVAC01-052621-VGL	State of Maryland - Region 4 - HVAC/Mechanical Construction
Adrian L. Merton, Inc.	MD-R4-HVAC02-052621-ALM	State of Maryland - Region 4 - HVAC/Mechanical Construction
Bethel Electric Construction Company of Maryland, LLC	MD-R4-E01-052621-BEC	State of Maryland - Region 4 - Electrical Construction
Vigil Contracting, Inc.	MD-R4-E02-052621-VGL	State of Maryland - Region 4 - Electrical Construction
Nichols Contracting, Inc.	MD-R5-GC01-052621-NIC	State of Maryland - Region 5 - General Construction
Vigil Contracting, Inc.	MD-R5-GC02-052621-VGL	State of Maryland - Region 5 - General Construction
Paige Industrial Services, Inc.	MD-R5-GC03-052621-PAI	State of Maryland - Region 5 - General Construction
Centennial Contractors Enterprises	MD-R5-GC04-052621-CCE	State of Maryland - Region 5 - General Construction
Vigil Contracting, Inc.	MD-R5-HVAC01-052621-VGL	State of Maryland - Region 5 - HVAC/Mechanical Construction
Adrian L. Merton, Inc.	MD-R5-HVAC02-052621-ALM	State of Maryland - Region 5 - HVAC/Mechanical Construction
Bethel Electric Construction Company of Maryland, LLC	MD-R5-E01-052621-BEC	State of Maryland - Region 5 - Electrical Construction
Vigil Contracting, Inc.	MD-R5-E02-052621-VGL	State of Maryland - Region 5 - Electrical Construction
Skyline Roofing, Inc.	MD-R5-RW01-052621-SKY	State of Maryland - Region 5 - Roofing/Waterproofing Construction
Paige Industrial Services, Inc.	MD-R5-RW02-052621-PAI	State of Maryland - Region 5 - Roofing/Waterproofing Construction
Paige Industrial Services, Inc.	MD-R5-PAC02-052621-PAI	State of Maryland - Region 5 - Paving/Concrete/Asphalt Construction
Vigil Contracting, Inc.	MD-R6-GC01-052621-VGL	State of Maryland - Region 6 - General Construction
Keller Brothers, Inc.	MD-R6-GC02-052621-KBI	State of Maryland - Region 6 - General Construction
Paige Industrial Services, Inc.	MD-R6-GC03-052621-PAI	State of Maryland - Region 6 - General Construction
Centennial Contractors Enterprises	MD-R6-GC04-052621-CCE	State of Maryland - Region 6 - General Construction
Vigil Contracting, Inc.	MD-R6-HVAC01-052621-VGL	State of Maryland - Region 6 - HVAC/Mechanical Construction
Paige Industrial Services, Inc.	MD-R6-HVAC02-052621-PAI	State of Maryland - Region 6 - HVAC/Mechanical Construction
Bethel Electric Construction Company of Maryland, LLC	MD-R6-E01-052621-BEC	State of Maryland - Region 6 - Electrical Construction
Vigil Contracting, Inc.	MD-R6-E02-052621-VGL	State of Maryland - Region 6 - Electrical Construction
Paige Industrial Services, Inc.	MD-R6-RW02-052621-PAI	State of Maryland - Region 6 - Roofing/Waterproofing Construction
Paige Industrial Services, Inc.	MD-R6-PAC02-052621-PAI	State of Maryland - Region 6 - Paving/Concrete/Asphalt Construction

**eziQC RENEWALS**

<b>Company Name</b>	<b>Contract Number</b>	
I.B. Abel, Inc.	MD-WMA-E01-042419-IBA	
FHP Tectonics Corp.	MD-WMA-GC01-042419-FTC	
Hite Roofing	MD-WMA-R02-042419-HAS	
The Matthews Group	MD-WMA-GC02-042419-TMG	
Carl Belt, Inc.	MD-WMA-GC03-042419-CBI	
S & S Electric Co	MD-WMA-E02-042419-SSE	
F.H. Paschen, S.N. Nielsen & Associates, LLC	MI-DET-GC-B-050118-FHP	
Marshall Contracting Services	MI-LAN-C-A-050118-MCS	
Marshall Contracting Services	MI-LAN-WSUI-A-050118-MCS	
Allied Building Service Company of Detroit, Inc.	MI-LAN-E-A-050118-ABS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	MI-GRP-GC-B-050118-FHP	
Allied Building Service Company of Detroit, Inc.	MI-LAN-GC-C-050118-ABS	
Allied Building Service Company of Detroit, Inc.	MI-DET-HVAC-A-050118-ABS	
Allied Building Service Company of Detroit, Inc.	MI-DET-GC-C-050118-ABS	
Allied Building Service Company of Detroit, Inc.	MI-DET-E-A-050118-ABS	
Marshall Contracting Services	MI-DET-GC-A-050118-MCS	
Allied Building Service Company of Detroit, Inc.	MI-LAN-HVAC-A-050118-ABS	
Marshall Contracting Services	MI-DET-WSUI-A-050118-MCS	
Marshall Contracting Services	MI-DET-DEM-A-050118-MCS	
Bloom Roofing Systems, Inc.	MI-LAN-R-A-050118-BRS	
Marshall Contracting Services	MI-DET-C-A-050118-MCS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	MI-LAN-GC-A-050118-FHP	
Allied Building Service Company of Detroit, Inc.	MI-GRP-GC-C-050118-ABS	
Bloom Roofing Systems, Inc.	MI-GRP-R-A-050118-BRS	
Marshall Contracting Services	MI-LAN-GC-B-050118-MCS	

## APPENDIX A Continued

Allied Building Service Company of Detroit, Inc.	MI-GRP-E-A-050118-ABS	
Allied Building Service Company of Detroit, Inc.	MI-GRP-HVAC-A-050118-ABS	
Bloom Roofing Systems, Inc.	MI-DET-R-A-050118-BRS	
PEL Construction LLC	MI-GRP-GC-A-050118-PGC	
Wesfield Construction Co. Inc.	NH-GMVR-GC-A-061218-WCC	
Jordy & Company	CO-GC02-050219-JOR	
Happel & Associates, Inc.	CO-GC01-050219-HAI	
Triton Services, Inc.	KY-NC-HVAC01-062420-TRS	
The Lusk Group	KY-NC-GC05-062420-LMC	
The Lusk Group	KY-E-GC03-062420-LMC	
Triton Services, Inc.	KY-NC-GC01-062420-TRS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	KY-NC-GC04-062420-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	KY-W-GC02-062420-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	KY-E-GC02-062420-FHP	
Tecta America Corp	KY-NC-RW02-062420-TEA	
Tecta America Corp	KY-E-RW02-062420-TEA	
The Lusk Group	KY-NC-RW01-062420-LMC	
The Lusk Group	KY-W-GC03-062420-LMC	
The Lusk Group	KY-E-HVAC01-062420-LMC	
The Lusk Group	KY-E-E02-062420-LMC	
Place Services, Inc.	KY-W-E01-062420-PLS	
Place Services, Inc.	KY-W-GC01-062420-PLS	
Place Services, Inc.	KY-E-E01-062420-PLS	
The Lusk Group	KY-W-HVAC01-062420-LMC	
The Lusk Group	KY-NC-E02-062420-LMC	
The Lusk Group	KY-W-RW01-062420-LMC	
Calhoun Construction Services	KY-NC-GC02-062420-CAC	
The Lusk Group	KY-W-E02-062420-LMC	
Tecta America Corp	KY-W-RW02-062420-TEA	
Place Services, Inc.	KY-NC-GC03-062420-PLS	
Place Services, Inc.	KY-NC-E01-062420-PLS	
Place Services, Inc.	KY-E-GC01-062420-PLS	
The Lusk Group	KY-E-RW01-062420-LMC	
The Lusk Group	KY-NC-HVAC02-062420-LMC	
ACCO Engineered Systems, Inc.	CA-REN-CIR-M01-062718-AES	
Enterprise Electric Datacom	CA-CR-E01-062718-EED	
Express Energy Services, Inc.	CAREN-SIR-GL01-062718-EES	
ACCO Engineered Systems, Inc.	CA-REN-SIR-M01-062718-AES	
Horizons Construction Co. Int'l, Inc	CA-CR-GB01-062718-HCC	
Vincor Construction, Inc.	CA-CR-GB02-062718-VCI	
ACCO Engineered Systems, Inc.	CA-CR-M01-062718-AES	
Express Energy Services, Inc.	CAREN-SCR-GL01-062718-EES	
ACCO Engineered Systems, Inc.	CA-REN-SCR-M01-062718-AES	
Brown & Root	MO01A-071117-BRI	
Vazquez Commercial Contracting, LLC	MO01B-071117-VCC	
The Wilson Group	MO01C-071117-TWG	
Reasbeck Construction, Inc.	MO02A-071117-RCI	
Brown & Root	MO02B-071117-BRI	
The Wilson Group	MO02C-071117-TWG	
Brown & Root	MO03B-071117-BRI	
Vazquez Commercial Contracting, LLC	MO03C-071117-VCC	
<b>ezIQC CONTRACT EXTENSIONS</b>		
<b>Company Name</b>	<b>Contract Number</b>	

**SOURCEWELL  
STATE OF MINNESOTA**



Member Kircher moved the adoption of the following Resolution:

**RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS**

**12/21/2021**

**Resolution No. 2021-29**

**WHEREAS**, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

**WHEREAS**, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

**WHEREAS**, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

**WHEREAS**, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

**WHEREAS**, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

**NOW THEREFORE BE IT RESOLVED** by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Thomas

and the following voted in favor: (list names here)  
Wilson, Zylka, Thomas, Thiel, Arts, Kircher

and the following voted against: (list names here or "NONE")  
None

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:  
*Sara Nagel*  
CF62F09F8AFC4BB...

**Clerk to the Board of Directors**

## APPENDIX A

**SOURCEWELL PROCUREMENT DEPARTMENT**  
**BOARD ITEMS - December 2021**
**CONSENT AGENDA ITEMS**
**Requesting Board permission to Solicit the following categories:**


**Requesting Board permission to Re-Solicit the following categories:**

 Athletic Surfaces with Installation, and Related Equipment, Materials, and Services  
 Artificial Turf, Tracks with Installation, and Related Equipment, Materials, and Supplies

**NEW CONTRACTS**

Supplier Name	Contract Number	Solicitation Title
ASH North America, Inc.	093021-AEB	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
Bucher Municipal North America	093021-BUC	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
Curbtender, Inc.	093021-CRB	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
Elgin Sweeper Company	093021-ELG	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
Exprolink, Inc.	093021-EXP	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
FAYAT Environmental Solutions Americas	093021-FAY	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
Global Environmental Products, Inc.	093021-GEP	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
Schwarze Industries, Inc.	093021-SWZ	"Street Sweepers and Specialty Sweepers, with Related Equipment, Accessories and Supplies"
GapVax, Inc.	101221-GPV	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Gradall Industries, Inc.	101221-GRD	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Holland Pump Company	101221-HLD	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Ring-O-Matic, Inc.	101221-RGO	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Sewer Equipment Company of America	101221-SCA	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Super Products, LLC	101221-SPL	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Thompson Pump and Manufacturing Company	101221-TPM	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Vac-Con, Inc.	101221-VAC	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"
Vactor Manufacturing	101221-VTR	"Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies"

**CONTRACT EXTENSIONS**

Supplier Name	Contract Number	Solicitation Title

**NEW ezIQ CONTRACTS**

Company Name	Contract Number	State - Region - Type of Work
Jewel of the South, Inc.	FL-R1-GC01-111821-JOS	Region 1 - Northwest Florida -General Construction
F.H. Paschen	FL-R1-GC02-111821-FHP	Region 1 - Northwest Florida -General Construction
Place Services, Inc.	FL-R1-GC03-111821-PLA	Region 1 - Northwest Florida -General Construction
JOC Construction, LLC	FL-R1-GC04-111821-LRI	Region 1 - Northwest Florida -General Construction
Nichols Contracting, Inc.	FL-R1-GC05-111821-NIC	Region 1 - Northwest Florida -General Construction
Johnson-Laux Construction	FL-R1-GC06-111821-JLC	Region 1 - Northwest Florida -General Construction
Advanced Roofing, Inc.	FL-R1-GC07-111821-ADR	Region 1 - Northwest Florida -General Construction

## APPENDIX A Continued

RAM Construction & Development, LLC	FL-R1-GC08-111821-RAM	Region 1 - Northwest Florida -General Construction
Millers Plumbing & Mechanical, Inc.	FL-R1-HVAC01-111821-MPM	Region 1 - Northwest Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R1-HVAC02-111821-ADR	Region 1 - Northwest Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL-R1-HVAC03-111821-MSF	Region 1 - Northwest Florida - HVAC/Mechanical
Nichols Contracting, Inc.	FL-R1-E01-111821-NIC	Region 1 - Northwest Florida - Electrical
Advanced Roofing, Inc.	FL-R1-E02-111821-ADR	Region 1 - Northwest Florida - Electrical
Advanced Roofing, Inc.	FL-R1-RW01-111821-ADR	Region 1 - Northwest Florida - Roofing/Waterproofing
Astra Construction Services, LLC	FL-R1-PAC01-111821-ACS	Region 1 - Northwest Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R1-PAC02-111821-DMS	Region 1 - Northwest Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R1-CC01-111821-DMS	Region 1 - Northwest Florida - Civil Construction
Astra Construction Services, LLC	FL-R1-CC02-111821-ACS	Region 1 - Northwest Florida - Civil Construction
Amici Engineering Contractors	FL-R1-CC03-111821-AME	Region 1 - Northwest Florida - Civil Construction
Jewel of the South, Inc.	FL-R2-GC01-111821-JOS	Region 2 - North Central West Florida - General Construction
F.H. Paschen	FL-R2-GC02-111821-FHP	Region 2 - North Central West Florida - General Construction
Place Services, Inc.	FL-R2-GC03-111821-PLA	Region 2 - North Central West Florida - General Construction
JOC Construction, LLC	FL-R2-GC04-111821-LRI	Region 2 - North Central West Florida - General Construction
Advanced Roofing, Inc.	FL-R2-GC05-111821-ADR	Region 2 - North Central West Florida - General Construction
Johnson-Laux Construction	FL-R2-GC06-111821-JLC	Region 2 - North Central West Florida - General Construction
RAM Construction & Development, LLC	FL-R2-GC07-111821-RAM	Region 2 - North Central West Florida - General Construction
HCR Construction, Inc.	FL-R2-GC08-111821-HCR	Region 2 - North Central West Florida - General Construction
Millers Plumbing & Mechanical, Inc.	FL- R2-HVAC01-111821-MPM	Region 2 - North Central West Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL- R2-HVAC02-111821-ADR	Region 2 - North Central West Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL- R2-HVAC03-111821-MSF	Region 2 - North Central West Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R2-E01-111821-ADR	Region 2 - North Central West Florida - Electrical
Integrated Fire & Security Solutions, Inc.	FL-R2-E02-111821-IFS	Region 2 - North Central West Florida - Electrical
Advanced Roofing, Inc.	FL-R2-RW01-111821-ADR	Region 2 - North Central West Florida - Roofing/Waterproofing
Amici Engineering Contractors	FL-R2-PAC03-111821-AME	Region 2 - North Central West Florida - Paving/Asphalt/Concrete
Astra Construction Services, LLC	FL-R2-PAC02-111821-ACS	Region 2 - North Central West Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R2-PAC03-111821-DMS	Region 2 - North Central West Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R2-CC01-111821-DMS	Region 2 - North Central West Florida - Civil Construction
Astra Construction Services, LLC	FL-R2-CC02-111821-ACS	Region 2 - North Central West Florida - Civil Construction
Amici Engineering Contractors	FL-R2-CC03-111821-AME	Region 2 - North Central West Florida - Civil Construction
Jewel of the South, Inc.	FL-R3-GC01-111821-JOS	Region 3 - North Central East Florida - General Construction
F.H. Paschen	FL-R3-GC02-111821-FHP	Region 3 - North Central East Florida - General Construction
Place Services, Inc.	FL-R3-GC03-111821-PLA	Region 3 - North Central East Florida - General Construction
JOC Construction, LLC	FL-R3-GC04-111821-LRI	Region 3 - North Central East Florida - General Construction
Advanced Roofing, Inc.	FL-R3-GC05-111821-ADR	Region 3 - North Central East Florida - General Construction
Johnson-Laux Construction	FL-R3-GC06-111821-JLC	Region 3 - North Central East Florida - General Construction
RAM Construction & Development, LLC	FL-R3-GC07-111821-RAM	Region 3 - North Central East Florida - General Construction
HCR Construction, Inc.	FL-R3-GC08-111821-HCR	Region 3 - North Central East Florida - General Construction
Millers Plumbing & Mechanical, Inc.	FL- R3-HVAC01-111821-MPM	Region 3 - North Central East Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL- R3-HVAC02-111821-ADR	Region 3 - North Central East Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL- R3-HVAC03-111821-MSF	Region 3 - North Central East Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R3-E01-111821-ADR	Region 3 - North Central East Florida - Electrical
Advanced Roofing, Inc.	FL-R3-RW02-111821-ADR	Region 3 - North Central East Florida - Roofing/Waterproofing
Astra Construction Services, LLC	FL-R3-PAC01-111821-ACS	Region 3 - North Central East Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R3-PAC02-111821-DMS	Region 3 - North Central East Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R3-PAC03-111821-AME	Region 3 - North Central East Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R3-CC01-111821-DMS	Region 3 - North Central East Florida - Civil Construction
Astra Construction Services, LLC	FL-R3-CC02-111821-ACS	Region 3 - North Central East Florida - Civil Construction
Amici Engineering Contractors	FL-R3-CC03-111821-AME	Region 3 - North Central East Florida - Civil Construction
Jewel of the South, Inc.	FL-R4-GC01-111821-JOS	Region 4 - Northeast Florida - General Construction
F.H. Paschen	FL-R4-GC02-111821-FHP	Region 4 - Northeast Florida - General Construction
Place Services, Inc.	FL-R4-GC03-111821-PLA	Region 4 - Northeast Florida - General Construction
JOC Construction, LLC	FL-R4-GC04-111821-LRI	Region 4 - Northeast Florida - General Construction
Advanced Roofing, Inc.	FL-R4-GC05-111821-ADR	Region 4 - Northeast Florida - General Construction
Nichols Contracting, Inc.	FL-R4-GC06-111821-NIC	Region 4 - Northeast Florida - General Construction
Johnson-Laux Construction	FL-R4-GC07-111821-JLC	Region 4 - Northeast Florida - General Construction
David Mancini & Sons, Inc.	FL-R4-GC08-111821-DMS	Region 4 - Northeast Florida - General Construction
HCR Construction, Inc.	FL-R4-GC09-111821-HCR	Region 4 - Northeast Florida - General Construction
Astra Construction Services, LLC	FL-R4-GC10-111821-ACS	Region 4 - Northeast Florida - General Construction
Millers Plumbing & Mechanical, Inc.	FL- R4-HVAC01-111821-MPM	Region 4 - Northeast Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL- R4-HVAC02-111821-ADR	Region 4 - Northeast Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL- R4-HVAC03-111821-MSF	Region 4 - Northeast Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R4-E01-111821-ADR	Region 4 - Northeast Florida - Electrical

## APPENDIX A Continued

Nichols Contracting, Inc.	FL-R4-E02-111821-NIC	Region 4 - Northeast Florida - Electrical
Advanced Roofing, Inc.	FL-R4-RW01-111821-ADR	Region 4 - Northeast Florida - Roofing/Waterproofing
Amici Engineering Contractors	FL-R4-PAC01-111821-AME	Region 4 - Northeast Florida - Paving/Asphalt/Concrete
Astra Construction Services, LLC	FL-R4-PAC02-111821-ACS	Region 4 - Northeast Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R4-PAC03-111821-DMS	Region 4 - Northeast Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R4-CC01-111821-AME	Region 4 - Northeast Florida - Civil Construction
David Mancini & Sons, Inc.	FL-R4-CC02-111821-DMS	Region 4 - Northeast Florida - Civil Construction
Astra Construction Services, LLC	FL-R4-CC03-111821-ACS	Region 4 - Northeast Florida - Civil Construction
Jewel of the South, Inc.	FL-R5-GC01-111821-JOS	Region 5 - Central West Florida - General Construction
F.H. Paschen	FL-R5-GC02-111821-FHP	Region 5 - Central West Florida - General Construction
Place Services, Inc.	FL-R5-GC03-111821-PLA	Region 5 - Central West Florida - General Construction
JOC Construction, LLC	FL-R5-GC04-111821-LRI	Region 5 - Central West Florida - General Construction
Advanced Roofing, Inc.	FL-R5-GC05-111821-ADR	Region 5 - Central West Florida - General Construction
Nichols Contracting, Inc.	FL-R5-GC06-111821-NIC	Region 5 - Central West Florida - General Construction
Johnson-Laux Construction	FL-R5-GC07-111821-JLC	Region 5 - Central West Florida - General Construction
David Mancini & Sons, Inc.	FL-R5-GC08-111821-DMS	Region 5 - Central West Florida - General Construction
Millers Plumbing & Mechanical, Inc.	FL-R5-HVAC01-111821-MPM	Region 5 - Central West Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R5-HVAC02-111821-ADR	Region 5 - Central West Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL-R5-HVAC03-111821-MSF	Region 5 - Central West Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R5-E01-111821-ADR	Region 5 - Central West Florida - Electrical
Nichols Contracting Inc	FL-R5-E02-111821-NIC	Region 5 - Central West Florida - Electrical
Advanced Roofing, Inc.	FL-R5-RW01-111821-ADR	Region 5 - Central West Florida - Roofing/Waterproofing
David Mancini & Sons, Inc.	FL-R5-PAC01-111821-DMS	Region 5 - Central West Florida - Paving/Asphalt/Concrete
Astra Construction Services, LLC	FL-R5-PAC02-111821-ACS	Region 5 - Central West Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R5-PAC03-111821-AME	Region 5 - Central West Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R5-CC01-111821-DMS	Region 5 - Central West Florida - Civil Construction
Astra Construction Services, LLC	FL-R5-CC02-111821-ACS	Region 5 - Central West Florida - Civil Construction
Amici Engineering Contractors	FL-R5-CC03-111821-AME	Region 5 - Central West Florida - Civil Construction
Jewel of the South, Inc.	FL-R6-GC01-111821-JOS	Region 6 - Central Florida - General Construction
F.H. Paschen	FL-R6-GC02-111821-FHP	Region 6 - Central Florida - General Construction
Shiff Construction & Development, Inc.	FL-R6-GC03-111821-SCD	Region 6 - Central Florida - General Construction
Advanced Roofing, Inc.	FL-R6-GC04-111821-ADR	Region 6 - Central Florida - General Construction
JOC Construction, LLC	FL-R6-GC05-111821-LRI	Region 6 - Central Florida - General Construction
Place Services, Inc.	FL-R6-GC06-111821-PLA	Region 6 - Central Florida - General Construction
Centennial Contractors Enterprises	FL-R6-GC07-111821-CCE	Region 6 - Central Florida - General Construction
Ovation Construction Company	FL-R6-GC08-111821-OCC	Region 6 - Central Florida - General Construction
Hall Mechanical and Air Conditioning LLC	FL- R6-HVAC01-111821-HMA	Region 6 - Central Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL- R6-HVAC02-111821-ADR	Region 6 - Central Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL- R6-HVAC03-111821-MSF	Region 6 - Central Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R6-E01-111821-ADR	Region 6 - Central Florida - Electrical
Nichols Contracting, Inc.	FL-R6-E02-111821-NIC	Region 6 - Central Florida - Electrical
Integrated Fire & Security Solutions, Inc.	FL-R6-E03-111821-IFS	Region 6 - Central Florida - Electrical
Advanced Roofing, Inc.	FL-R6-RW01-111821-ADR	Region 6 - Central Florida - Roofing/Waterproofing
David Mancini & Sons, Inc.	FL-R6-PAC01-111821-DMS	Region 6 - Central Florida - Paving/Asphalt/Concrete
Astra Construction Services, LLC	FL-R6-PAC02-111821-ACS	Region 6 - Central Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R6-PAC03-111821-AME	Region 6 - Central Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R6-CC01-111821-DMS	Region 6 - Central Florida - Civil Construction
Astra Construction Services, LLC	FL-R6-CC02-111821-ACS	Region 6 - Central Florida - Civil Construction
Amici Engineering Contractors	FL-R6-CC03-111821-AME	Region 6 - Central Florida - Civil Construction
Jewel of the South, Inc.	FL-R7-GC01-111821-JOS	Region 7 - Central East Florida - General Construction
F.H. Paschen	FL-R7-GC02-111821-FHP	Region 7 - Central East Florida - General Construction
Shiff Construction & Development, Inc.	FL-R7-GC03-111821-SCD	Region 7 - Central East Florida - General Construction
Advanced Roofing, Inc.	FL-R7-GC04-111821-ADR	Region 7 - Central East Florida - General Construction
JOC Construction, LLC	FL-R7-GC05-111821-LRI	Region 7 - Central East Florida - General Construction
Place Services, Inc.	FL-R7-GC06-111821-PLA	Region 7 - Central East Florida - General Construction
Nichols Contracting, Inc.	FL-R7-GC07-111821-NIC	Region 7 - Central East Florida - General Construction
Amici Engineering Contractors	FL-R7-GC08-111821-AME	Region 7 - Central East Florida - General Construction
Hall Mechanical and Air Conditioning, LLC	FL- R7-HVAC01-111821-HMA	Region 7 - Central East Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL- R7-HVAC02-111821-ADR	Region 7 - Central East Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL- R7-HVAC03-111821-MSF	Region 7 - Central East Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R7-E01-111821-ADR	Region 7 - Central East Florida - Electrical
Nichols Contracting, Inc.	FL-R7-E02-111821-NIC	Region 7 - Central East Florida - Electrical
Integrated Fire & Security Solutions, Inc.	FL-R7-E03-111821-IFS	Region 7 - Central East Florida - Electrical
Advanced Roofing, Inc.	FL-R7-RW01-111821-ADR	Region 7 - Central East Florida - Roofing/Waterproofing
David Mancini & Sons, Inc.	FL-R7-PAC01-111821-DMS	Region 7 - Central East Florida - Paving/Asphalt/Concrete

## APPENDIX A Continued

Astra Construction Services, LLC	FL-R7-PAC02-111821-ACS	Region 7 - Central East Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R7-PAC03-111821-AME	Region 7 - Central East Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R7-CC01-111821-DMS	Region 7 - Central East Florida - Civil Construction
Astra Construction Services, LLC	FL-R7-CC02-111821-ACS	Region 7 - Central East Florida - Civil Construction
Amici Engineering Contractors	FL-R7-CC03-111821-AME	Region 7 - Central East Florida - Civil Construction
Harbour Construction, Inc.	FL-R8-GC01-111821-HBC	Region 8 - North Suncoast Florida - General Construction
Jewel of the South, Inc.	FL-R8-GC02-111821-JOC	Region 8 - North Suncoast Florida - General Construction
F.H. Paschen	FL-R8-GC03-111821-FHP	Region 8 - North Suncoast Florida - General Construction
Shiff Construction & Development, Inc.	FL-R8-GC04-111821-SCD	Region 8 - North Suncoast Florida - General Construction
David Mancini & Sons, Inc.	FL-R8-GC05-111821-DMS	Region 8 - North Suncoast Florida - General Construction
Advanced Roofing, Inc.	FL-R8-GC06-111821-ADR	Region 8 - North Suncoast Florida - General Construction
Centennial Contractors Enterprises	FL-R8-GC07-111821-CCE	Region 8 - North Suncoast Florida - General Construction
JOC Construction, LLC	FL-R8-GC08-111821-LRI	Region 8 - North Suncoast Florida - General Construction
Place Services, Inc.	FL-R8-GC09-111821-PLA	Region 8 - North Suncoast Florida - General Construction
Nichols Contracting, Inc.	FL-R8-GC10-111821-NIC	Region 8 - North Suncoast Florida - General Construction
Hall Mechanical and Air Conditioning, LLC	FL-R8-HVAC01-111821-HMA	Region 8 - North Suncoast Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R8-HVAC02-111821-ADR	Region 8 - North Suncoast Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL-R8-HVAC03-111821-MSF	Region 8 - North Suncoast Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R8-E01-11182-ADR	Region 8 - North Suncoast Florida - Electrical
Nichols Contracting, Inc.	FL-R8-E02-111821-NIC	Region 8 - North Suncoast Florida - Electrical
Integrated Fire & Security Solutions, Inc.	FL-R8-E03-111821-IFS	Region 8 - North Suncoast Florida - Electrical
Advanced Roofing, Inc.	FL-R8-RW01-111821-ADR	Region 8 - North Suncoast Florida - Roofing/Waterproofing
David Mancini & Sons, Inc.	FL-R8-PAC01-111821-DMS	Region 8 - North Suncoast Florida - Paving/Asphalt/Concrete
Astra Construction Services, LLC	FL-R8-PAC02-111821-ACS	Region 8 - North Suncoast Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R8-PAC04-111821-AME	Region 8 - North Suncoast Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R8-CC01-111821-DMS	Region 8 - North Suncoast Florida - Civil Construction
Astra Construction Services, LLC	FL-R8-CC02-111821-ACS	Region 8 - North Suncoast Florida - Civil Construction
McKenzie Contracting, LLC	FL-R8-CC03-111821-MCL	Region 8 - North Suncoast Florida - Civil Construction
Amici Engineering Contractors	FL-R8-CC04-111821-AME	Region 8 - North Suncoast Florida - Civil Construction
Shiff Construction & Development, Inc.	FL-R9-GC01-111821-SCD	Region 9 - South Suncoast Florida - General Construction
Jewel of the South, Inc.	FL-R9-GC02-111821-JOS	Region 9 - South Suncoast Florida - General Construction
F.H. Paschen	FL-R9-GC03-111821-FHP	Region 9 - South Suncoast Florida - General Construction
David Mancini & Sons, Inc.	FL-R9-GC04-111821-DMS	Region 9 - South Suncoast Florida - General Construction
Advanced Roofing, Inc.	FL-R9-GC05-111821-ADR	Region 9 - South Suncoast Florida - General Construction
Place Services, Inc.	FL-R9-GC06-111821-PLA	Region 9 - South Suncoast Florida - General Construction
JOC Construction, LLC	FL-R9-GC07-111821-LRI	Region 9 - South Suncoast Florida - General Construction
Centennial Contractors Enterprises	FL-R9-GC08-111821-CCE	Region 9 - South Suncoast Florida - General Construction
Hall Mechanical and Air Conditioning, LLC	FL-R9-HVAC01-111821-HMA	Region 9 - South Suncoast Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R9-HVAC02-111821-ADR	Region 9 - South Suncoast Florida - HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL-R9-HVAC03-111821-MSF	Region 9 - South Suncoast Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R9-E01-111821-ADR	Region 9 - South Suncoast Florida - Electrical
Nichols Contracting, Inc.	FL-R9-E02-111821-NIC	Region 9 - South Suncoast Florida - Electrical
Integrated Fire & Security Solutions, Inc.	FL-R9-E03-111821-IFS	Region 9 - South Suncoast Florida - Electrical
Advanced Roofing, Inc.	FL-R9-RW01-111821-ADR	Region 9 - South Suncoast Florida - Roofing/Waterproofing
Salomon Construction & Roofing	FL-R9-RW02-111821-SCR	Region 9 - South Suncoast Florida - Roofing/Waterproofing
David Mancini & Sons, Inc.	FL-R9-PAC01-111821-DMS	Region 9 - South Suncoast Florida - Paving/Asphalt/Concrete
Astra Construction Services, LLC	FL-R9-PAC02-111821-ACS	Region 9 - South Suncoast Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R9-PAC03-111821-AME	Region 9 - South Suncoast Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R9-CC01-111821-DMS	Region 9 - South Suncoast Florida - Civil Construction
Astra Construction Services, LLC	FL-R9-CC02-111821-ACS	Region 9 - South Suncoast Florida - Civil Construction
Amici Engineering Contractors	FL-R9-CC03-111821-AME	Region 9 - South Suncoast Florida - Civil Construction
Harbour Construction, Inc.	FL-R10-GC01-111821-HBC	Region 10 - Southern Florida - General Construction
Shiff Construction & Development, Inc.	FL-R10-GC02-111821-SCD	Region 10 - Southern Florida - General Construction
Team Contracting, Inc.	FL-R10-GC03-111821-TCI	Region 10 - Southern Florida - General Construction
David Mancini & Sons, Inc.	FL-R10-GC04-111821-DMS	Region 10 - Southern Florida - General Construction
Advanced Roofing, Inc.	FL-R10-GC05-111821-ADR	Region 10 - Southern Florida - General Construction
Jewel of the South, Inc.	FL-R10-GC06-111821-JOS	Region 10 - Southern Florida - General Construction
F.H. Paschen	FL-R10-GC07-111821-FHP	Region 10 - Southern Florida - General Construction
Place Services, Inc.	FL-R10-GC08-111821-PLA	Region 10 - Southern Florida - General Construction
Nichols Contracting, Inc.	FL-R10-GC09-111821-NIC	Region 10 - Southern Florida - General Construction
Amici Engineering Contractors	FL-R10-GC10-111821-AME	Region 10 - Southern Florida - General Construction
Johnson-Laux Construction	FL-R10-GC11-111821-JLC	Region 10 - Southern Florida - General Construction
Centennial Contractors Enterprises	FL-R10-GC12-111821-CCE	Region 10 - Southern Florida - General Construction
Hall Mechanical and Air Conditioning, LLC	FL-R10-HVAC01-111821-HMA	Region 10 - Southern Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R10-HVAC02-111821-ADR	Region 10 - Southern Florida - HVAC/Mechanical



## APPENDIX A Continued

Mechanical Services of Central Florida, Inc.	FL-R10-HVAC03-111821-MSF	Region 10 - Southern Florida - HVAC/Mechanical
Advanced Roofing, Inc.	FL-R10-E01-111821-ADR	Region 10 - Southern Florida - Electrical
Nichols Contracting, Inc.	FL-R10-E02-111821-NIC	Region 10 - Southern Florida - Electrical
Solares Electrical Services, Inc.	FL-R10-E03-111821-SES	Region 10 - Southern Florida - Electrical
Advanced Roofing, Inc.	FL-R10-RW01-111821-ADR	Region 10 - Southern Florida - Roofing/Waterproofing
Salomon Construction & Roofing	FL-R10-RW02-111821-SCR	Region 10 - Southern Florida - Roofing/Waterproofing
David Mancini & Sons, Inc.	FL-R10-PAC01-111821-DMS	Region 10 - Southern Florida - Paving/Asphalt/Concrete
Lanzo Construction Co., FL	FL-R10-PAC02-111821-LCC	Region 10 - Southern Florida - Paving/Asphalt/Concrete
Astra Construction Services, LLC	FL-R10-PAC03-111821-ACS	Region 10 - Southern Florida - Paving/Asphalt/Concrete
Amici Engineering Contractors	FL-R10-PAC04-111821-AME	Region 10 - Southern Florida - Paving/Asphalt/Concrete
David Mancini & Sons, Inc.	FL-R10-CC01-111821-DMS	Region 10 - Southern Florida - Civil Construction
Lanzo Construction Co., FL	FL-R10-CC02-111821-LCC	Region 10 - Southern Florida - Civil Construction
Astra Construction Services, LLC	FL-R10-CC03-111821-ACS	Region 10 - Southern Florida - Civil Construction
Amici Engineering Contractors	FL-R10-CC04-111821-AME	Region 10 - Southern Florida - Civil Construction

**eziQC RENEWALS**

<b>Company Name</b>	<b>Contract Number</b>	
Innovative Builders of Alexandria, Inc.	MN-NCM-GC01-120518-IBA	
Minnesota Exteriors, Inc.	MN-TMA-R01-120518-MEI	
Kraus-Anderson Construction Company	MN-SEA-GC03-120518-KRU	
Kraus-Anderson Construction Company	MN-SWA-GC02-120518-KRU	
Kraus-Anderson Construction Company	MN-NCM-GC04-120518-KRU	
Innovative Builders of Alexandria, Inc.	MN-RRV-GC01-120518-IBA	
McDowall Company	MN-RRV-R02-120518-MDC	
Kraus-Anderson Construction Company	MN-IRA-GC02-120518-KRU	
Solid Rock Construction	MN-CMA-GC03-120518-SRC	
Kraus-Anderson Construction Company	MN-TMA-GC05-120518-KRU	
Nor-Son, Inc.	MN-IRA-GC01-120518-NSI	
Nor-Son, Inc.	MN-SEA-GC01-120518-NSI	
Nor-Son, Inc.	MN-TMA-GC02-120518-NSI	
RAK Construction, Inc.	MN-TMA-GC01-120518-RAK	
Solid Rock Construction	MN-TMA-GC03-120518-SRC	
RAK Construction, Inc.	MN-CMA-GC01-120518-RAK	
Nor-Son, Inc.	MN-NCM-GC02-120518-NSI	
Nor-Son, Inc.	MN-CMA-GC02-120518-NSI	
Nor-Son, Inc.	MN-RRV-GC02-120518-NSI	
Nor-Son, Inc.	MN-SWA-GC01-120518-NSI	
Bituminous Roadways, Inc.	MN-TMA-P01-120518-BRI	
McDowall Company	MN-TMA-R02-120518-MDC	
Minnesota Exteriors, Inc.	MN-SEA-R01-120518-MEI	
McDowall Company	MN-IRA-R02-120518-MDC	
Solid Rock Construction	MN-NCM-GC03-120518-SRC	
Minnesota Exteriors, Inc.	MN-CMA-R01-120518-MEI	
McDowall Company	MN-NCM-R02-120518-MDC	
Kraus-Anderson Construction Company	MN-RRV-GC03-120518-KRU	
L.S. Black Constructors, Inc.	MN-TMA-GC04-120518-LSB	
McDowall Company	MN-CMA-R02-120518-MDC	
McDowall Company	MN-SWA-R02-120518-MDC	
Mid-Minnesota Hot Mix	MN-CMA-P01-120518-MHM	
Minnesota Exteriors, Inc.	MN-NCM-R01-120518-MEI	
Minnesota Exteriors, Inc.	MN-RRV-R01-120518-MEI	
Solid Rock Construction	MN-SEA-GC02-120518-SRC	
Anderson Brothers	MN-NCM-P01-120518-ABC	
Hy-Tec Construction	MN-NCM-GC05-120518-HTC	
Minnesota Exteriors, Inc.	MN-SWA-R01-120518-MEI	
Kraus-Anderson Construction Company	MN-CMA-GC04-120518-KRU	
Minnesota Exteriors, Inc.	MN-IRA-R01-120518-MEI	

**Vactor 101221-VTR**

Pricing for contract #101221-VTR offers Sourcewell participating agencies the following discounts:

- 3% discount off list price
- In addition to the discount off MSRP, volume discounts may be considered on a case-by-case basis.