

**Hardy & Harper, Inc.**

*asphalt paving contractor*

STATE LIC. Number 215952

1312 EAST WARNER AVENUE

SANTA ANA, CA 92705

(714) 444-1851 • FAX (714) 444-2801

## COMPANY PROFILE

The company is located at 1312 E. Warner Ave. Santa Ana, California 92705. This site is located in central Orange County. It is located within easy access to four major freeways that traverse Santa Ana, California. The Santa Ana (I-5) Freeway runs northwest to southwest through the northern portion of the city; the Costa Mesa (55) Freeway runs north to southwest along the city's eastern border; the Garden Grove (22) Freeway runs east to west along the city's northern border; the San Diego (I-405), runs east to west approximately one mile south of our location. Our specific business location consists of 3.7 acres. There are 3,862 square feet of office space for administration and 11,072 square feet of warehouse space devoted to fleet maintenance. The remainder of the site is utilized for vehicle and equipment storage as well as material inventory.

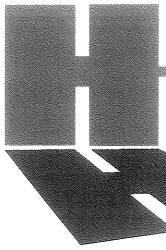
Through a bargaining agreement with the AGC of Southern California we have signed Master Labor Agreements with the Construction Laborers, Operating Engineers, and Cement Masons. There are currently ninety (100) full time union employees with our firm in communication with our dispatcher through our Nextel cell phone network. We employ two mechanics and one senior mechanic to maintain our fleet of vehicles and heavy machinery. We have a salary staff of approximately 20 people that include, superintendents, project managers, office administrators, clerical and accounting personnel. Our firm uses a state of the art accounting system called Master Builder to accumulate costs by job and client. The system is also utilized for payroll and certified payroll reporting. The firm also has an in-house scanning system to digitally preserve and file job related documentation. This information is available to office personnel with desktop computers and field personnel that have laptop computers via an internet connection.

## EXPERIENCES

For 72 years Hardy & Harper Inc. has been providing service to municipalities, school districts, emergency on-call, homeowner's associations and private builders. Our expertise and services include: asphalt paving, asphalt overlay, pothole patching, grading, slurry and striping, hauling, demolition, concrete, concrete grinding, trip hazard repair, sidewalk grinding, emergency cleanup, and emergency repairs. In 1997, during El Nino, Hardy & Harper, Inc was the clean-up contractor for both City of Yorba Linda & City of Rancho Palos Verdes. Hardy & Harper, Inc were on-call to perform any emergency services that may cause by the storm including mud clean up, haul off dilting basing, sand bagging, repairing any asphalt sink hole ect. We also maintenance contract for other cities in which we were the emergency call out for any repair or safety concerns that may arrive. Hardy & Harper, Inc has done 15-20 emergency blow out for the City of Corona; 5-10 emergency repair for Irvine Ranch Water District, several sink hole for the City of Yorba Linda, Santa Ana and Laguna Beach. We've also done sand bagging and waddle straw for Placentia Yorba Linda Unified School District and currently maintaining Palos Verdes Drive South. Due to the major slide zone on Palos Verdes Drive South, Hardy & Harper, Inc is required to maintain and repair the street every month.

## ORGANIZATION AND PROJECT TEAM

The following is a brief description of our key personnel. Fred T. Maas Jr. is our President and Treasurer with 35 years of experience at the helm of Hardy & Harper Inc. Fred has served as President of the A.G.C. Orange County Chapter and is currently a member of their board. Dan T. Maas is our CEO. He has 19 years of experience in the industry and he is currently a member of the A.G.C. Orange County Chapter board. Steven M.



**Hardy & Harper, Inc.**

*asphalt paving contractor*

STATE LIC. Number 215952

1312 EAST WARNER AVENUE

SANTA ANA, CA 92705

(714) 444-1851 • FAX (714) 444-2801

Kirschner is our Vice President and has 36 years with the firm as a Senior Officer, Chief Estimator and Coordinator. Kristen Paulino is the Director of Accounting and Secretary of the firm. She has been with the firm for 23 years and oversees accounting and administration. Mike Amundson is the Project Manager for all our maintenance projects and has worked on the jobs listed under the reference page. He's been with Hardy & Harper, Inc for over 15 years. Jay Kirschner who will be the Super Intendent for all maintenance project, he's been with Hardy & Harper, Inc for over 7 years.

Hardy & Harper, Inc has acknowledgment (1) addendum for this project. This proposal shall remain valid for a period of not less than 90 days from the date of submittal.

### **TECHNICAL PROPOSAL**

Hardy & Harper, Inc provides the equipment, labor, & resources necessary to complete all tasks expressed in the RFP and on an "On-Call" basis. We are dedicated to completing each task in the timely manner needed to the expectations and satisfaction of the owner.

Hardy & Harper, Inc will provide the resources necessary to complete each task with a fleet of 10-wheelers; professional class A drivers & outstanding operators & laborers. There is no task Hardy & Harper, Inc cannot accomplish.

Each task requires its own unique group of personnel. Hardy & Harper, Inc will put the right people, in the right place, with the resources they need each time; for however long it takes to get the job done right.

There is no secret procedural innovation to getting each task completed. What Hardy & Harper, Inc will provide is a dependable, experienced and transparent managerial team dedicated to fully understanding the owner's vision with each task and making sure that vision is executed each time in the field

Each task will have its own timeline & schedule needed for the completion. Hardy & Harper, Inc will make sure each schedule will meet the owner's needs and expectations.

There are no deliverables that will be due under the contract, based on the Scope of work.

### **EXPERIENCE**

References list attached

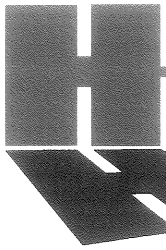
Hardy & Harper, Inc does not have any alleged significant prior or ongoing contract failures, any civil or criminal litigation or investigation pending.

Steve Kirschner – Vice President/Estimator

Jay Kirschner – Project Manager/Point of contact

Mike Amundson – Superintendent/Scheduling

Sample work – see attachment



**Hardy & Harper, Inc.**

*asphalt paving contractor*

STATE LIC. Number 215952

1312 EAST WARNER AVENUE

SANTA ANA, CA 92705

(714) 444-1851 • FAX (714) 444-2801

### **SAFETY**

The safety measures Hardy & Harper, Inc plan to put in place to assure the City that all applicable OSHA regulations are as followed: follow all the guidelines in our IIPP and safety policy. We will write up a job hazard analyzes along with weekly safely meetings. For each task we will have a pre-start safety meeting with all the crew members.

Thank you,

---

Steve Kirschner – Vice President

### **CONTACT PERSON**

Steve Kirschner, Vice President / Jay Kirschner – Project Manager

Phone: (714) 444-1851

Fax: (714) 444-2801

Email: [skirschner@hardyandharper.com](mailto:skirschner@hardyandharper.com) / [jkirschner@hardyandharper.com](mailto:jkirschner@hardyandharper.com)

### **GENERAL COMPANY INFORMATION**

Website: [www.hardyandharper.com](http://www.hardyandharper.com)

Contractor's License # 215952

Contractor's Classification: A, C-8, C12

DIR # 1000000076

C. **APPENDICES**

Information considered by Contractor to be pertinent to this RFP and which has not been specifically solicited in any of the aforementioned sections may be placed in a separate appendix section. Contractors are cautioned, however, that this does not constitute an invitation to submit large amounts of extraneous materials; **appendices should be relevant and brief.**

D. **LICENSING AND CERTIFICATION REQUIREMENTS**

By submitting a proposal, contractor warrants that any and all licenses and/or certifications required by law, statute, code or ordinance in performing under the scope and specifications of this RFP are currently held by contractor and are valid and in full force and effect. Copies or legitimate proof of such licensure and/or certification shall be included in contractor's response. **Proposals lacking copies and/or proof of said licenses and/or certifications may be deemed non-responsive and may be rejected.**

E. **PRICE FORMS**

Contractor shall complete and sign the Price Form in its entirety including: 1) all items listed and total price; 2) all additional costs associated with performance; and 3) Contractor's identification information including a binding signature.

Contractor shall state cash discounts offered. Unless discount payment terms are offered, payment terms shall be "Net 30 Days". Payment due dates, including discount period, will be computed from date of City acceptance of the equipment/materials or required services and a complete invoice, whichever is later, to the date City's check is mailed. Any discounts taken will be taken on full amount of invoice, unless other charges are itemized and discount thereon is disallowed.

All prices shall be quoted FOB destination, Corona, California. All shipping, handling and freight charges must be shown separately on the Price Form.

F. **PROPOSAL CHECKLIST**

- ☐ Cover Letter
- ☐ Technical Proposal
- ☐ Experience
  - o Contractor Information Form
  - o Contractor Experience Form
- ☐ Safety
  - o Industrial Safety Record Form
- ☐ Price Form
- ☐ Non-Collusion Declaration

- ☐ Acknowledgment of the Terms and Conditions of the City of Corona Maintenance/General Services Agreement
- ☐ Contractor's Statement of Past Contract Disqualification
- ☐ Designation of Subcontractors
- ☐ Contractor's Certificate Regarding Workers' Compensation
- ☐ Vendor Performance Evaluation Form Acknowledgment

PARTY SUBMITTING PROPOSAL: Hardy & Harper, Inc

**NON-COLLUSION DECLARATION  
(TO BE EXECUTED BY CONTRACTOR AND SUBMITTED WITH PROPOSAL)**

The undersigned declares:

I am the Vice President [title] of  
Hardy & Harper, Inc [proposer], the party making the foregoing proposal.

The proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The proposal is genuine and not collusive or a sham. The proposer has not directly or indirectly induced or solicited any other proposer to put in a false or sham proposal. The proposer has not directly or indirectly colluded, conspired, plotted, or agreed with any proposer or anyone else to put in a sham proposal, or to refrain from submitting a proposal. The proposer has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the proposer or any other proposer, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other proposer. All statements contained in the proposal are true. The proposer has not, directly or indirectly, submitted his or her proposal price, or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, proposal depository, or to any member or agent thereof to effectuate a collusive or sham proposal, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a proposer that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the proposer.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on July 11th 2018  
[date], at Santa Ana [city], California [state].

  
\_\_\_\_\_  
Signature

Steve Kirschner  
\_\_\_\_\_  
Typed or Printed Name

Vice President  
\_\_\_\_\_  
Title

Hardy & Harper, Inc  
\_\_\_\_\_  
Party Submitting Proposal

**CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT**

**CIVIL CODE § 1189**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California )

County of Orange )

On July 11, 2018 before me, Tina Pham, Notary Public,  
*Date Here Insert Name and Title of the Officer*

personally appeared Steve Kirschner  
*Name(s) of Signer(s)*

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/~~are~~ subscribed to the within instrument and acknowledged to me that he/~~she/they~~ executed the same in his/~~her/their~~ authorized capacity(ies), and that by his/~~her/their~~ signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature *Tina Pham*  
*Signature of Notary Public*

*Place Notary Seal Above*

**OPTIONAL**

*Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.*

**Description of Attached Document**

Title or Type of Document: Non-Collusion Declaration Document Date: July 11, 2018  
 Number of Pages: 1 Signer(s) Other Than Named Above: None

**Capacity(ies) Claimed by Signer(s)**

Signer's Name: Steve Kirschner  
☒ Corporate Officer — Title(s): Vice President  
☐ Partner — ☐ Limited ☐ General  
☐ Individual ☐ Attorney in Fact  
☐ Trustee ☐ Guardian or Conservator  
☐ Other: \_\_\_\_\_  
 Signer Is Representing: \_\_\_\_\_  
Hardy & Harper, Inc

Signer's Name: \_\_\_\_\_  
☒ Corporate Officer — Title(s): \_\_\_\_\_  
☐ Partner — ☐ Limited ☐ General  
☐ Individual ☐ Attorney in Fact  
☐ Trustee ☐ Guardian or Conservator  
☐ Other: \_\_\_\_\_  
 Signer Is Representing: \_\_\_\_\_

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

Signature \_\_\_\_\_ [Seal]



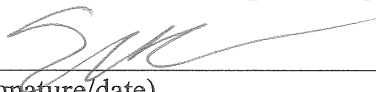
**ACKNOWLEDGMENT OF THE TERMS AND CONDITIONS OF THE CITY OF  
CORONA MAINTENANCE/GENERAL SERVICES AGREEMENT**

**(To be Completed and Submitted with Contractor's Proposal)**

This is to acknowledge that we have read the City of Corona Maintenance/General Services Agreement and will sign the Agreement, as presented, without exception, for the City's RFP No. 18-051CA.

Hardy & Harper, Inc  
\_\_\_\_\_  
(Firm name)

Steve Kirschner - Vice President  
\_\_\_\_\_  
(Print name and title of person signing for firm)

  
\_\_\_\_\_  
(Signature/date) 7/11/18

## CONTRACTOR INFORMATION FORM

### A. Information About Contractor

[\*\*\*Indicate not applicable ("N/A") where appropriate.\*\*\*]

NOTE: Where Contractor is a joint venture, pages shall be duplicated and information provided for all parties to the joint venture.

1.0 Name of Contractor: Hardy & Harper, Inc

2.0 Type, if Entity: Corporation

3.0 Contractor Address: 1312 East Warner Ave., Santa Ana, CA 92705

\_\_\_\_\_

\_\_\_\_\_

tpham@hardyandharper.com 714-444-1851  
Email Address Telephone Number

4.0 215952 1000000076  
License Number DIR Registration Number

5.0 How many years has Contractor's organization been in business as a Contractor?  
72

6.0 How many years has Contractor's organization been in business under its present name? 72

6.1 Under what other or former names has Contractor's organization operated?  
N/A

7.0 If Contractor's organization is a corporation, answer the following:

7.1 Date of Incorporation: 3/13/63

7.2 State of Incorporation: California

7.3 President's Name: Fred T. Maas, Jr

7.4 Vice-President's Name(s): Steve Kirschner

7.5 Secretary's Name: Fred T. Maas, Jr

7.6 Treasurer's Name: Fred T. Maas, Jr

8.0 If an individual or a partnership, answer the following:

8.1 Date of Organization: \_\_\_\_\_

8.2 Name and address of all partners (state whether general or limited partnership):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

9.0 If other than a corporation or partnership, describe organization and name principals:

N/A

\_\_\_\_\_  
\_\_\_\_\_

10.0 List other states in which Contractor's organization is legally qualified to do business.

None

\_\_\_\_\_  
\_\_\_\_\_

11.0 What type of work does the Contractor normally perform with its own forces?

Asphalt/Concrete

\_\_\_\_\_  
\_\_\_\_\_

12.0 Has Contractor ever failed to complete any work awarded to it? If so, note when, where, and why:

No

\_\_\_\_\_  
\_\_\_\_\_

13.0 Within the last five years, has any officer or partner of Contractor's organization ever been an officer or partner of another organization when it failed to complete a contract? If so, attach a separate sheet of explanation:

No

\_\_\_\_\_  
\_\_\_\_\_

- 14.0 Have you been or are you on any federal or state list of debarred or suspended bidders? If yes, state the beginning and ending dates of the period of disbarment:

No

- 15.0 List Trade References:

Vulcan Materials

Diversified Asphalt

Sully Miller

Robertson's

- 16.0 List Bank References (Bank and Branch Address):

First Foundation Bank

18101 Von Karman Ave

Irvine, CA 92612

**B. Personnel (copy this page if additional space is required)**

The Contractor shall identify the key personnel to be assigned to this project in a management, construction supervision or engineering capacity.

1. List each person's job title, name and percent of time to be allocated to this project:

If awarded this project, Mike Amundson would be the Project Manager & Dennis Beyle would be the superintendent. They would allocate 20% of their time to this project.

2. Summarize each person's specialized education:

Mike Amundson has a B.A in Communications/Business Administration. Dennis Beyle over over 25 years experience in the construction industry.

3. List each person's years of experience relevant to the project:

Mike Amundson has over 15 years experience as a project manager. He has been with  
Hardy & Harper, Inc since 2005. Dennis Beyle has over 25 years experience in the  
construction industry and the last 10 years has been a supervisor with Hardy & Harper, Inc

4. Summarize such experience:

Mike Amundson manages all of our public works project. Dennis Beyle worked as an  
Operating Engineer running equipment for 15 years. He has been with Hardy &  
Harper since 1999 as a supervisor on our public works projects.

Contractor agrees that personnel named in this Proposal will remain on this Project until completion of all relevant Work, unless substituted by personnel of equivalent experience and qualifications approved in advance by the City.

**Additional Contractor's Statements:**

If the Contractor feels that there is additional information which has not been included in the questionnaire above, and which would contribute to the qualification review, it may add that information in a statement here or on an attached sheet, appropriately marked:

N/A

**C. Verification and Execution**

These Forms shall be executed only by a duly authorized official of the Contractor:

I declare under penalty of perjury under the laws of the State of California that the foregoing information is true and correct:

Name of Contractor Hardy & Harper, Inc

Signature 

Name Steve Kirschner

Title Vice President

Dated 7/11/18

## INDUSTRIAL SAFETY RECORD

(To be Completed and Submitted with Contractor's Proposal)

Number of OSHA Violations within the last 5 years (must state zero if none):

0 Serious   0 Willful   0 Repeat   0 Other   0 Unclass   0 Total

Hardy & Harper, Inc

Firm Name (Print)



Signature

Steve Kirschner - Vice President

Name and Title (Print)

7/11/18

Date

## CONTRACTOR EXPERIENCE


Contractor is required to have successfully performed five Site Grading and Stockpiled Spoils Removal services projects within the last five years and submit references for the five (5) projects.

1. Project Name Annual Street Maintenance & Annual Slide Repairs  
Address 30940 Hawthorne Blvd, Rancho Palos Verdes, CA  
  
Phone Number 310-544-5252  
Contact Person Jim Pugh  
Email Address jim@sunbeamtech.net  
Dates of Project 7/2012 to Ongoing  
Value of Project \$500,000.00
  
2. Project Name Annual On-Call Maintenance  
Address PO Box 87014, Yorba Linda, CA 92885  
  
Phone Number 714-961-7100  
Contact Person Armondo Jamie  
Email Address AJaime@yorba-linda.org  
Dates of Project 7/2012 to 9/2017  
Value of Project \$ 100,000.00
  
3. Project Name Annual Maintenance  
Address 2870 Clark Ave, Norco, CA 92860  
  
Phone Number 951-270-5632  
Contact Person TERRY PIROWUSKI  
Email Address TPIROWUSKI@CI-NORCO.CA.US  
Dates of Project 6/2018 to 6/2018  
Value of Project \$644,000
  
4. Project Name pavement rehab.  
Address 11800 Goldring Rd, Arcadia, CA 91006  
  
Phone Number 626-256-6582  
Contact Person Jan Balanay  
Email Address JBalanay@arcadiaca.gov  
Dates of Project 4/2018 to 6/2018  
Value of Project 1,254,253.79



5. Project Name ON-CALL ASPHALT CONTRACT  
Address 3930 Limonite Ave, Jurupa Valley, CA  
Phone Number (951) 332-6464  
Contact Person MIKE WAITZ  
Email Address MWAITZ@JURUPAVALLEY.ORG  
Dates of Project 3/2017 to 3/2017  
Value of Project \$50,000.00

I hereby certify that I have performed the work listed above.

  
\_\_\_\_\_  
Signature of Contractor Steve Kirschner - Vice President

## CONTRACTOR 'S STATEMENT OF PAST CONTRACT DISQUALIFICATIONS

Contractor is required to state any and all instances of being disqualified, removed, or otherwise prevented from submitting a proposal, or completing any, contract for Site Grading or Stockpiled Spoils Removal Services.

1. Have you ever been disqualified from any contract?

Yes \_\_\_\_\_ No   X  

2. If yes, explain the circumstances:

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

Signature of Contractor

Steve Kirschner - Vice President

## DESIGNATION OF SUBCONTRACTORS

In compliance with the Subletting and Subcontracting Fair Practices Act of the Public Contract Code of the State of California (PCC section 4100 et seq.), each bidder shall set forth below: (a) the name and the location of the place of business (b) the license number and the DIR registration number, and (c) the portion of the Work which will be done by each subcontractor who will perform work or labor or render service to the Contractor in or about the construction of the Work in an amount in excess of one-half of one percent (1/2%) of the Contractor's Total Bid Price. Notwithstanding the foregoing, if the Work involves streets and highways, then the Contractor shall list each subcontractor who will perform work or labor or render service to Contractor in or about the Work in an amount in excess of one-half of one percent (1/2%) of the Contractor's Total Bid Price or \$10,000, whichever is greater. No additional time shall be granted to provide the below requested information.

If Contractor is fully qualified to perform a portion of the Work listed below and will perform such Work, Contractor shall circle "yes" under the "will you be self-performing" column below. Otherwise, if no subcontractor is specified for a portion of the Work or if more than one subcontractor is specified for the same portion of Work, and if that portion of Work is in excess of the amounts described in the paragraph above, then the Contractor shall be deemed to have agreed that it is fully qualified to perform that portion of Work and that it shall perform that portion itself.


If the "PCC 3400(c)" column states "yes" below, then please take note that a portion of the Work described is impacted by findings made by the City that a particular material, product, thing or service must be used and has been designated by a specific brand or trade name.<sup>1</sup> In such cases, there may be only one subcontractor qualified or authorized to perform a portion of the Work described, so please take note and ensure that you list the proper subcontractor.

---

<sup>1</sup> A copy of the applicable approved Notice Designating Sole Source Equipment and Products Specifications is available upon request.

Description of Work	PCC 3400(c) Apply?	Will you be Self-Performing ? (Please circle)	If no, list Subcontractor	Location, License Number & DIR Registration Number of Subcontractor	Portion of Work by Subcontractor
N/A		Yes or No			
		Yes or No			
		Yes or No			
		Yes or No			
		Yes or No			

Name of Bidder Hardy & Harper, Inc

Signature 

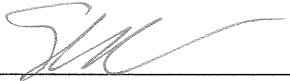
Name and Title Steve Kirschner - Vice President

Dated 7/11/18

**CONTRACTOR'S CERTIFICATE REGARDING  
WORKERS' COMPENSATION**

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provisions before commencing the performance of the work of this Contract.

Contractor's Name Hardy & Harper, Inc

Signature 

Name Steve Kirschner

Title Vice President

Dated 7/11/18



## Vendor Performance Evaluation Form

<b>Department:</b>		<b>Division:</b>		
<b>Prepared By:</b>		<b>Title:</b>		
<b>Vendor Name:</b>			<b>P.O. #:</b>	
<b>Contract Amount: \$</b>		<b>Change Order Amount: \$</b>		
<b>Project Name:</b>				
<b>Description of Project:</b>				
<b>Date Prepared:</b>				
<b>Performance Evaluation Period: (select one)</b>				
Weekly <input type="radio"/>	Monthly <input type="radio"/>	Quarterly <input type="radio"/>	Annually <input type="radio"/> Other <input type="radio"/>	
<b>Vendor Category: (select one)</b>				
General and Maintenance Services - Commercial services provided on a frequent basis such as catering, lawn service, general maintenance, or cleaning.  <input style="float: right;" type="radio"/>		Professional Service - unique, technical, and/or infrequent functions performed by an independent contractor/vendor qualified by education, experience, and/or technical ability to provide services.  <input style="float: right;" type="radio"/>		
Products - a supplier of a tangible object that is manufactured or refined for sale.  <input style="float: right;" type="radio"/>		Software - a supplier of technology infrastructure or any license/maintenance based, or cloud based software, requiring access to the City's information technology system.  <input style="float: right;" type="radio"/>		
<b>Evaluation Score Range and Criteria Factors</b>				
<b>EXCELLENT</b>	<b>ABOVE AVERAGE</b>	<b>AVERAGE</b>	<b>BELOW AVERAGE</b>	<b>UNSATISFACTORY</b>
5 (4.50-5.00)	4 (3.20-4.49)	3 (2.60-3.19)	2 (1.81-2.59)	1 (1.00-1.80)
<ol style="list-style-type: none"> <li>1. <i>Quality of Goods and Services: A measure to determine if the goods/ service received met the quality desired.</i></li> <li>2. <i>Quality of Work Performed: A measure to determine if the actual performed met the quality desired.</i></li> <li>3. <i>Timeliness of Delivery of Goods: A measure to determine if the goods delivered met (at minimum) the date specified to the vendor.</i></li> <li>4. <i>Compliance with Law and Regulations: A measure to determine if the supplier adhered to compliance law and regulations related to the nature of work or product delivered.</i></li> </ol>				

5. *Safety and Protection: A measure to determine if the supplier followed all safety precautions and wore the appropriate protection gear to perform the service.*
6. *Appropriate of Tools/Technology: A measure to determine if the vendor provided tools/technology that aligned with requirements.*
7. *Customer Service: How knowledgeable was the vendor regarding the product or service, was the vendor proactive in addressing City staff problems or concerns regarding the product or service.*
8. *Overall Timeliness of Invoices: Invoices for payment were submitted on a timely basis reflective to the contract.*
9. *Overall accuracy of Invoices: Invoices for payment were accurate and complete, covering the Work completed as of the date of the Application, inclusive of all required attachments and backup data*

For each category identified below, enter the score (1 – 5) with 1 being unsatisfactory and 5 being excellent

<b>Evaluation Criteria</b>	<b>Evaluation Score</b>				
1. <i>Quality of Goods and Services</i>	5	4	3	2	1
2. <i>Quality of Work Performed</i>	5	4	3	2	1
3. <i>Timeliness of Delivery of Goods</i>	5	4	3	2	1
4. <i>Compliance with Law and Regulations</i>	5	4	3	2	1
5. <i>Safety and Protection</i>	5	4	3	2	1
6. <i>Appropriate of Tools/Technology</i>	5	4	3	2	1
7. <i>Customer Service</i>	5	4	3	2	1
8. <i>Overall Timeliness of Invoices</i>	5	4	3	2	1
9. <i>Overall accuracy of Invoices</i>	5	4	3	2	1

**EXAMPLE:**


<b>OVERALL EVALUATION SCORE</b>	<b>4.89</b>
<b>OVERALL EVALUATION RATING</b>	<b>EXCELLENT</b>

## ACKNOWLEDGMENT OF THE VENDOR PERFORMANCE EVALUATION FORM

This is to acknowledge that we have read the City of Corona Vendor Performance Evaluation Form and understand a version of this type of form will be used to provide the basis for periodic assessments by the City to establish contract performance metrics.

Hardy & Harper, Inc  
(Firm name)

Steve Kirschner - Vice President  
(Print name and title of person signing for firm)

  
(Signature/date) 7/11/18



**SECTION VI.**

**PRICE FORM**

REQUEST FOR PROPOSALS: **RFP No. 18-051CA**

DESCRIPTION OF WORK: **On-call Site Grading and Stockpiled Spoils Removal Services**

CONTRACTOR'S NAME/ADDRESS:

Hardy & Harper, Inc

1312 East Warner Ave.

Santa Ana, CA 92705

NAME/TELEPHONE NO. OF  
AUTHORIZED REPRESENTATIVE

Steve Kirschner - Vice President; 714-444-1851

Please provide detailed Firm Fixed Price cost information in the spaces provided below and any other incidental or additional costs required to complete the scope of the project requirements.

All quantities below are estimates for the purposes of bid comparison. Estimated quantities are no guarantee of actual amounts.

*All unit costs quoted shall include costs for traffic control personnel and devices, work area safety devices, mobilization, equipment, fuel, hauling, materials, dumping or disposal costs, testing costs (if required), labor costs at prevailing wage, and any other ancillary costs necessary to complete the Work.*

**SPOILS REMOVAL – REGULAR RATE:**

Item	Description	Unit Measure	Est. Qty.	Unit Price
1	Wet/Dry Dirt	Ton	1	\$120.00
2	Asphalt	Ton	1	\$125.00
3	Concrete	Ton	1	\$125.00
4	Mixed Asphalt & Concrete	Ton	1	\$125.00

**SPOILS REMOVAL – AFTER HOURS/EMERGENCY RATE:**

Item	Description	Unit Measure	Est. Qty.	Unit Price
1	Wet/Dry Dirt	Ton	1	\$ 160.00
2	Asphalt	Ton	1	\$ 165.00
3	Concrete	Ton	1	\$ 165.00
4	Mixed Asphalt & Concrete	Ton	1	\$ 165.00

**GRADING SERVICES – REGULAR RATE:**

Item	Description	Unit Measure	Est. Qty.	Unit Price
1	Slope Grading	SF	1	\$ 1.00
2	Regrade and Recompact Dirt	SF		\$ 0.60
3	Dirt Removal	Ton	1	\$ 140.00

**GRADING SERVICES – AFTER HOURS/EMERGENCY RATE:**

Item	Description	Unit Measure	Est. Qty.	Unit Price
1	Slope Grading	SF	1	\$ 1.20
2	Regrade and Recompact Dirt	SF	1	\$ 0.78
3	Dirt Removal	Ton	1	\$ 180.00

Please check your calculations before submitting your proposal; the City will not be responsible for Contractor miscalculations.

NOTE: Price proposals submitted on forms other than those provided herein may cause rejection of the proposal as non-responsive.

**All rates and costs shall be effective through June 30, 2020.**

In the event that Contractor intends to proposal zero dollar value for any item shown in the RFP/Price Form, Contractor shall enter “zero” or “0” in the space provided for price or cost. With the exception of “Reason(s) for No Proposal”, all spaces in the RFP/Price Form shall be filled in by contractors. City reserves the right to reject as non-responsive any or all proposals containing blank spaces.

Contractor shall complete the following required information:

Are there any other additional or incidental costs which will be required by your firm in order to meet the requirements of the Scope of Work? Yes / No (circle one). If you answered "Yes", please provide detail of said additional costs: \_\_\_\_\_

Please indicate any elements of the Scope of Work which cannot be met by your firm.

NONE

Have you included in your proposal all requested informational items and forms? Yes / No (circle one). If you answered "No", please explain: Yes

Have you been on any federal list of debarred or suspended contractors? Yes / No (circle one).

This offer shall remain firm for 60 days from RFP close date.

Terms and conditions as set forth in this RFP apply to this proposal.

Unless otherwise stated, payment terms are: Net thirty (30) days.

In signing this proposal, Contractor warrants that all certifications and documents requested herein are attached and properly completed and signed.

From time to time, the City may issue one or more addenda to this RFP. Below, please indicate all Addenda to this RFP received by your firm, and the date said Addenda was/were received. It is Contractor's responsibility to ensure that all addenda are received. Failure to acknowledge receipt of addenda may cause the City to reject the proposal as non-responsive.

Verification of Addenda Received

Addenda No: 1 Received on: 7/10/18

Addenda No:                      Received on:                     

Addenda No:                      Received on:                     

AUTHORIZED SIGNATURE:



PRINT SIGNER'S NAME AND TITLE:

Steve Kirschner - Vice President

DATE SIGNED:

7/11/18

COMPANY NAME & ADDRESS:

Hardy & Harper, Inc

1312 East Warner Ave.

Santa Ana, CA 92705

PHONE: 714-444-1851

EMAIL: tpham@hardyandharper.com

\* Additional

## Annual Maintenance Contracts

*Hardy & Harper, Inc.*

Owner/ Agency	Contact	Project
<b>City of Diamond Bar</b> 21825 E. Copley Dr Diamond Bar, CA 97765	Jorge Garcia j.garcia@diamondbarca.gov (909)983-7046	Sidewalk, Curb & Gutter \$500,000.00 07/13-06/18
<b>City of Rancho Palos Verdes</b> 30940 Hawthorne Blvd. Rancho Palos Verdes, CA 90275	Ron Dragoo rond@rpv.com (310)544-5252	Annual Street Maintenance & Annual Slide Repairs \$500,000.00 07/12-06/18
<b>City of Yorba Linda</b> P.O. Box 87014 Yorba Linda, CA 92885	Armondo Jaime (714)961-7100	Annual On-Call Unit Pricing per Project 07/12-06/18
<b>City of Corona</b> 735 Public Safety Way Corona, CA 92880	Dave Mundt dave.mundt@ci.corona.ca.us (951)23-3537	Annual Maintenance \$500,000.00 07/12-06/18
<b>City of Long Beach Water/Sewer Department</b> 1800 E. Wardlow Rd. Long Beach, CA 90807	Rachel Davis (562)570-2393	Annual Asphalt and Concrete Maintenance \$2,500,000.00 03/14-03/16
<b>City of Anaheim</b> 200 Anaheim Blvd. Anaheim, CA 92805	Greg Ortega (714)765-6935	Annual Master Service Agreement Unit Pricing per Project 07/10-06/15

<b>City of Irvine</b> One Civic Center Plaza P.O. Box 19575 Irvine, CA 92623	Reza Jafari rjafari@ci.irvine.ca.us (949)724-7545	Annual On-Call Asphalt Maintenance Services \$639,141.00 06/12-06/15
<b>MCE Corporation</b> <b>City of Bell</b> 6515 Trinity Court Dublin, CA 94568	Karan Healy khealy@mce-corp.com (925)803-4111  City of Bell dresendez@cityofbell.com	Annual Asphalt Maintenance Contract 06/13-07/15
<b>City of Mission Viejo</b> 200 Civic Center Mission Viejo, CA 92691	Chris Robinson (949)795-8483	Asphalt/ Concrete Repairs \$598,600.00
<b>City of San Juan</b> <b>Capistrano</b> 32400 Paseo Adelanto San Juan Capistrano, CA 92675	Juan Camacho (949)493-1171	Asphalt/ Crack Seal/ Seal Coat Maintenance and Repairs \$1,053,500.00 06/11-06/15
<b>City of Temecula</b> 43200 Business Park Drive Temecula, CA 92589	Matt Weichec matt.weichec@cityoftemecula.org (951)694-6444	Paving Maintenance Services \$400,000.00 07/12-06/16
<b>City of Torrance</b> 20500 Madrona Torrance, CA 90503	Davina Buenavista (310) 618-3057	Citywide Sidewalk Ramping & Grinding Program \$109,940.00 2014-2015

SAMPLE OF WORK

Hardy and Harper, Inc.

1312 E. Warner Avenue, Santa Ana, Ca 92705  
Office (714) 444-1851 Fax (714) 444-2801

City of Yorba Linda  
Desilting Basin @ Foxtail Drive & Lotus

ATTN: CONTACT / PM

DATE 3-Oct-17  
PROGRESS  
INVOICE NO.:  
JOB LOCATION

ENGINEERING CONTRACTORS  
STATE LICENSE #215952

H&H JOB # 20717

ITEM NUMBER	DESCRIPTION	CONTRACT QUANTITY	UNIT MEASURE	QUANTITY OR % PREVIOUS	QUANTITY OR % THIS ESTIMATE	UNIT PRICE	AMOUNT THIS ESTIMATE	TOTAL QUANTITY OR % TO DATE	TOTAL AMOUNT TO DATE
Bid Proposal									
1	September 11th - Dozer	8	HR		8.00	\$ 213.00	\$ 1,704.00	8.00	\$ 1,704.00
2	September 11th - Excavator	8	HR		8.00	\$ 247.00	\$ 1,976.00	8.00	\$ 1,976.00
3	September 11th - Trucking	40	HR		40.00	\$ 128.00	\$ 5,120.00	40.00	\$ 5,120.00
4	September 11th - Labor	8	HR		8.00	\$ 125.00	\$ 1,000.00	8.00	\$ 1,000.00
5	September 11th - Low Bed Truck	4	HR		4.00	\$ 140.00	\$ 560.00	4.00	\$ 560.00
6	September 11th - Low Bed Truck	4	HR		4.00	\$ 140.00	\$ 560.00	4.00	\$ 560.00
7	September 12th - Dozer	8	HR		8.00	\$ 213.00	\$ 1,704.00	8.00	\$ 1,704.00
8	September 12th - Excavator	8	HR		8.00	\$ 247.00	\$ 1,976.00	8.00	\$ 1,976.00
9	September 12th - Trucking	40	HR		40.00	\$ 128.00	\$ 5,120.00	40.00	\$ 5,120.00
10	September 12th - Labor	8	HR		8.00	\$ 125.00	\$ 1,000.00	8.00	\$ 1,000.00
11	September 13th - Dozer	8	HR		8.00	\$ 213.00	\$ 1,704.00	8.00	\$ 1,704.00
12	September 13th Excavator	8	HR		8.00	\$ 247.00	\$ 1,976.00	8.00	\$ 1,976.00
13	September 13th - Trucking	64	HR		64.00	\$ 128.00	\$ 8,192.00	64.00	\$ 8,192.00
14	September 13th - Labor	8	HR		8.00	\$ 125.00	\$ 1,000.00	8.00	\$ 1,000.00
15	September 14th - Dozer	6	HR		6.00	\$ 213.00	\$ 1,278.00	6.00	\$ 1,278.00
16	September 14th - Excavator	6	HR		6.00	\$ 247.00	\$ 1,482.00	6.00	\$ 1,482.00
17	September 14th - Trucking	24	HR		24.00	\$ 128.00	\$ 3,072.00	24.00	\$ 3,072.00
18	September 14th - Labor	6	HR		6.00	\$ 125.00	\$ 750.00	6.00	\$ 750.00
19	September 14th - Low Bed Truck	4	HR		4.00	\$ 140.00	\$ 560.00	4.00	\$ 560.00
20	September 14th - Low Bed Truck	4	HR		4.00	\$ 140.00	\$ 560.00	4.00	\$ 560.00
21	September 14th - Pipe Couplings	1	LS		1.00	\$ 126.50	\$ 126.50	1.00	\$ 126.50
SUB-TOTAL PG1							\$ 41,420.50		\$ 41,420.50
LESS RETENTION									
LESS BILLING(S)									\$ -
TOTAL AMOUNT DUE							\$ 41,420.50		\$ 41,420.50