



Proposal Evaluation
Public Safety Video Surveillance Solutions with Related Equipment, Software and Accessories RFP #010720

		Applied Concepts, Inc.	Axon Enterprise, Inc.	Best Enterprises	COBAN Technologies, Inc.	Convergint Technologies LTD	Delco Automation INC.	Digital Ally, Inc.	Getac Video Solutions, Inc.	Industrial Video & Control Co., LLC	Kustom Signals, Inc.	Laser Aiming Systems Corp.	Marcomm Integrated Business Solutions
Possible Points													
Conformance to Terms/ Conditions to Include Documentation	50	42	43	41	41	31	33	44	45	44	39	43	41
Pricing	400	299	330	300	322	247	219	333	302	315	304	346	289
Financial, Industry and Marketplace Successes	75	58	66	57	61	55	55	55	62	57	62	60	59
Bidder's Ability to Sell/ Service Contract Nationally	100	78	82	74	77	78	71	77	82	74	71	82	71
Bidder's Marketing Plan	50	37	37	36	37	36	35	43	40	38	39	44	35
Value Added Attributes	75	60	67	61	54	52	52	63	64	65	57	65	56
Warranty Coverages and Information	50	44	43	44	45	40	38	45	44	43	42	44	43
Selection and Variety of Products and Services Offered	200	154	172	131	169	126	125	153	169	139	160	146	150
Total Points	1,000	772	840	744	806	665	628	813	808	775	774	830	744
Rank Order		16	3	19.5	9	22	23	7	8	13	14.5	4	19.5

Possible Points		Miller Electric Company	Motorola Solutions Inc (US)	Motorola Solutions Inc. (CND)	Paladin Technologies	Panasonic i-PRO Sensing Solutions Corporation of America	Portable Computer Systems, Inc.	ProLogic ITS, LLC	Pro-Vision Solutions, LLC	Safety Vision	WatchGuard Video, Inc.	Word Systems, Inc.
Conformance to Terms/ Conditions to Include												
Documentation	50	44	39	39	34	45	44	41	43	44	43	39
Pricing	400	324	320	320	327	341	303	298	326	316	339	257
Financial, Industry and Marketplace Successes	75	61	67	67	63	62	62	57	58	57	66	58
Bidder's Ability to Sell/ Service Contract Nationally	100	77	77	77	76	82	76	80	78	78	84	78
Bidder's Marketing Plan	50	42	42	42	37	45	41	41	36	37	36	40
Value Added Attributes	75	58	64	64	62	67	60	62	62	58	64	61
Warranty Coverages and Information	50	43	41	41	44	46	42	41	46	43	45	43
Selection and Variety of Products and Services Offered	200	149	167	167	151	174	135	146	156	141	170	134
Total Points	1,000	798	817	817	794	862	763	766	805	774	847	710
Rank Order		11	5.5	5.5	12	1	18	17	10	14.5	2	21

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