## **EXHIBIT A**

## MA-IS-2240228 CONTRACT AGREEMENT PRICING July 1, 2022 – June 30, 2025 MOTOROLA COMMUNICATIONS EQUIPMENT & SERVICES

Motorola products & services discount percentages is listed below

Pricing for products & services listed below is located in Motorola Product Catalog (PCAT) and can be downloaded from Motorola Online

https://businessonline.motorolasolutions.com/

Pricing shall be in accordance with Motorola Product Catalog (PCAT) and any subsequent revisions and updates. New products released between contract renewals will be offered to the County with prevailing discounts. Motorola will revise Exhibit A to included the new products

MOTOROLA PRODUCTS	July 1, 2022- June 30, 2025 DISCOUNT
APX Personnel Accountability	
APX Personnel Accountability Information	
ASTRO 25 Infrastructure and Systems	
Master Site	14.00%
Master Site ASTRO 7.5 Upgrade Add-On	14.00%
Master Site ASTRO 7.6 Upgrade Add-On	14.00%
Master Site ASTRO 7.7 Upgrade Add-On	14.00%
Master Site ASTRO 7.8 Upgrade Add-On	14.00%
Master Site ASTRO 7.9 Upgrade Add-On	14.00%
Master Site ASTRO 7.11	14.00%
Master Site ASTRO 7.11 Upgrade Add-On	14.00%
Master Site ASTRO 7.13	14.00%
Master Site ASTRO 7.13 Upgrade Add-On	14.00%
Master Site ASTRO 7.14 New	14.00%
Master Site ASTRO 7.14 Upg/Add	14.00%
Master Site ASTRO 7.15 New Add-On	14.00%
Master Site ASTRO 7.15 Upgrade	14.00%
ASTRO 25 Conventional K1/K2	14.00%
ASTRO 25 Conventional K1/K2 7.13 Core	14.00%
ASTRO 25 Conventional K1/K2 7.13 Upgrade Add-On	14.00%

ASTRO 25 Conventional K1/K2 A7.14 Upgrade Add-On  ASTRO 25 Conventional 7.15 K-Core  14	4.00% 4.00% 4.00%
ASTRO 25 Conventional 7.15 K-Core	
	4.00%
ASTRO 25 Conventional A7.15 K- Core Upgrade Add-On	
_	4.00%
<u> </u>	4.00%
	4.00%
<u> </u>	4.00%
ASTRO 25 Trunking L1/L2 7.14 Core	4.00%
ASTRO 25 Trunking L1/L2 7.14 Upgrade Add-On	4.00%
ASTRO 25 Trunking 7.15 L-Core	4.00%
ASTRO 25 Trunking 7.15 L-Core Upgrade Add-On 14	4.00%
Packet Data Gateway 14	4.00%
Packet Data Gateway (Rackmount-server based) 14	4.00%
Packet Data Gateway (HPD)	4.00%
High Performance Data Packet Data Gateway	4.00%
Enhanced Telephone Interconnect 14	4.00%
Network Fault Management 14	4.00%
GenWatch3 ATIA Based Solutions	4.00%
Remote Site	
Site Controllers	
MTC 9600 14	4.00%
PSC 9600 14	4.00%
GCP 8000 18	3.00%
GCP 8000 Software Upgrades 20	0.00%
Comparators	
GRV 8000 20	0.00%
MLC 8000 20	0.00%
Base Stations / Repeaters	
GTR 8000 Expandable Site Subsystem 20	0.00%
GTR 8000 Base Radio 20	0.00%
GTR 8000 Site Subsystem 20	0.00%
GTR 8000 Expandable Site Subsystem Chan Addition 20	0.00%
GTR 8000 Software Upgrades 20	0.00%
G-SERIES Hardware Upgrades 20	0.00%
Receivers	
GPW 8000 25	5.00%
ASTRO-TAC Receiver 25	5.00%
SmartX	
Networking and Transport	
	5.00%
· · · · · · · · · · · · · · · · · · ·	5.00%
	5.00%

Network Products Routers / Gateways	15.00%
Network Products Terminal Servers	15.00%
Secure Solutions	
ASTRO Digital Interface Unit (DIU)	14.00%
ASTRO DIU FLASHport Upgrade	14.00%
ASTRO DIU CM FLASHport UCM Upgrade	14.00%
ASTRO DIU Encryption Refurbished	14.00%
ASTRO DIU 3000 Refurbished	14.00%
Key Management Facility (KMF)	
KMF (Integrated Trunking & Conventional)	14.00%
KMF Crypto Card FLASHport Upgrades	14.00%
KMF Small Fleet	14.00%
ASTRO 25 PDEG Encryption Unit	14.00%
CAI Data Encryption Module (CDEM)	14.00%
CRYTPR 2 Broadband IP Encryption Unit	14.00%
AME2000	14.00%
MGEG Crypto Card	14.00%
MVPN for APX	14.00%
Interoperability Solutions	
ISSI.1 Network Gateway	5.00%
MOTOBRIDGE IP Interoperable Solution	15.00%
Data Applications	
Location Solutions	
ASTRO 25 Outdoor Location Solution Overview	5.00%
ASTRO 25 GPS Units	5.00%
ASTRO 25 Location APIs	5.00%
Tx Messenger	15.00%
Data Devices	
HPD 1000 Modem	5.00%
HPD 1000 Modem Upgrade	5.00%

Site Equipment	
RF Distribution Best Practices	0.00%
Battery Reverting Charger	10.00%
DC Power Systems	10.00%
Surge Protection Devices (SPDs)	10.00%
UPS	10.00%
Zetron Model 30 Worldpatch	10.00%
Antennas	
Low Band PIM VHF	10.00%
Low Band PIM UHF	10.00%
800 MHz Low PIM	10.00%
Low Band	10.00%
VHF	10.00%
UHF	10.00%
700 MHz	10.00%
800 MHz	10.00%
900 MHz	10.00%
Circulators and Isolators	
UHF	10.00%
Duplexers	
VHF	10.00%
UHF	10.00%
800 MHz	10.00%
900 MHz	10.00%
Filters	
800 MHz	10.00%
Receiver Multicouplers	
VHF	10.00%
UHF	10.00%
800 MHz	10.00%
Transmitters and Combiners	
VHF	10.00%
UHF	10.00%
700 MHz	10.00%
800 MHz	10.00%
Transmission Lines	
Super Flex/Low Density Foam	
1/2" Super Flex	10.00%
1/4" Super Flex	10.00%
3/8" LDF Foam Kits	10.00%

1/2" LDF Foam Kits	10.00%
5/8" LDF Foam Kits	10.00%
7/8" AVA	10.00%
1-1/4 AVA	10.00%
1-5/8" Copper AVA Cable	10.00%
Aluminum Coaxial Cable	10.00%
7/8" FXL Aluminum Cable	10.00%
1-5/8" FXL Aluminum Cable	10.00%
7/8" Aluminum	10.00%
1-5/8" Aluminum	10.00%
VXL Flexible Cables	10.00%
7/8" Extra Flexible Coaxial Cable	10.00%
1-5/8" Extra Flexible Coaxial Cable	10.00%
1-1/4" Extra Flexible Coaxial Cable	10.00%
AirCell Cables	
1/2" Transline Cable	10.00%
7/8" Transline Cable	10.00%
1-1/4" Transline Cable	10.00%
1-5/8" Transline Cable	10.00%
1/2" Radiating Cable	10.00%
7/8" Radiating Cable	10.00%
1-1/4" Radiating Cable	10.00%
1-5/8" Radiating Cable	10.00%
Conventional Simulcast Controller	20.00%
Rapid Deployment Infrastructure	15.00%
Advanced Messaging Solution	
A1, A2, A3 Configurations	5.00%
Battery Monitoring	10.00%
Comparators	
GCM 8000 Comparator	20.00%
GRV 8000 Comparator	20.00%
ASTRO-TAC 9600 Comparator	25.00%
DIGITAC Comparator	15.00%
MLC 8000 Comparator	20.00%
Data Applications & Video Solutions	
Digital Evidence Management Solution	
WatchGaurd In Car Video Camera	0.00%

DP-2 In-Car Products	0.00%
DP-2 Video Management System (Server)	0.00%
Automatic License Plate Recognition	5.00%
ALT1000 ALPR SURVEILLANCE TRAILER	5.00%
Fixed Automatic License Plate Recognition	5.00%
Intelligent Data Portal	5.00%
Optimized Video Security	3.5575
Optimized Video Security Portfolio	0.00%
Mesh Camera Solutions	0.00%
Public Safety Applications	0.00%
RadioIP	0.00%
RIC	0.00%
Real Time Video Intelligence (RTVI)	0.00%
Real Time Crime Center (RTCC)	0.00%
Tx Messenger	0.00%
Data Devices	
Rugged Mobile Computing Devices (ML and MW)	
MW810 Mobile Workstation R2.0 (F5218)	0.00%
MW810 Mobile Workstation (F5208)	0.00%
ML910 Rugged Notebook Computer (Core Duo 1.66 GHz)	0.00%
Vehicular Radio Modem (VRM)	
Vehicular Radio Modem 850	0.00%
Dispatch Solutions	
Dispatch Computer Hardware	15.00%
Logging Solutions	
Dual Instant Recall Recorder	5.00%
MCC 7500(e) IP Logging Recorder Products	5.00%
NICE Inform	5.00%
HDL Plus	5.00%
NICE NRX	5.00%
Verint Recording Solutions	15.00%
MC Series Desktop Controllers	15.00%
MCD 5000 Deskset System	20.00%
MIP 5000 IP Dispatch Console	20.00%
MKM 7000 Console Alias Manager	15.00%
Monitoring and Control Network	10.00%
Motorola AXS Dispatch Position	15.00%
Motorola MCC 7500(e) Products	
MCC Series Accessories	15.00%

MCC 7500e Dispatch Consoles	15.00%
MCC 7500(e) Archiving Interface Servers	15.00%
MCC 7500(e) IP Logging Recorder Products	10.00%
MCC 7500(e) Conventional Channel Items	15.00%
MCC 7500(e) Aux I/O Items	10.00%
Servers, Workstations, OS and Ancillary Items	
Digital Conventional Systems	
IP Based Digital Conventional Systems	15.00%
Encoders	
Information Only	
Enterprise Applications	
Information Only	
Fire Station Alerting	
FSA4000	15.00%
MACH Alert	15.00%
Fireground Solutions	
Information Only	
800MHz Simplex Operation - Frequency Translator	10.00%
Fixed Data Products	
Fixed Data General Information	
IRM 1500	5.00%
ACE 1000 RTU	5.00%
ACE 3600 RTU	5.00%
ACE Product Licenses	5.00%
MOSCAD RTU	15.00%
MOSCAD-L RTU	0.00%
MOSCAD-M RTU	0.00%
MOSCAD Toolbox	18.00%
IP Gateways & M-OPC	18.00%
Network Fault Management	18.00%
MDS Data Radios	15.00%
Fixed Network Equipment	
Motorola Wireless Communication Sfwr II (MWCS II)	15.00%
MOTOBRIDGE IP Interoperable Solution	15.00%
MOTOMESH Quattro	0.00%
MOTOMESH Extension	0.00%
MOTOMESH Duo	0.00%
MOTOMESH Solo	0.00%
Private Data Systems Software Subscriptions	0.00%
Wireless Network Gateway - Rackmount Server-Based	15.00%

High Performance Data Packet Data Gateway	15.00%
WDE1000 2.4/4.9 802.11 PCMCIA Card	0.00%
Fixed Stations	
CDR700/CDR500 Repeaters	
6809 Trunking	25.00%
Conventional Operations	25.00%
Cabinets and Racks Options	25.00%
General Options	25.00%
Kits and Accessories Options	25.00%
MTR2000 MOTOTRBO UPGRADE	25.00%
MTR3000	25.00%
GTR 8000 Expandable Site Subsystem	20.00%
GTR 8000 Base Radio	20.00%
GTR 8000 Site Subsystem	20.00%
GTR 8000 AND GCP 8000 SOFTWARE UPGRADE	20.00%
GTR 8000 EXPANDABLE SITE SUBSYSTEM CHAN ADDITION	20.00%
G-series Hardware Upgrades	
Fixed Station Antenna Systems	
Single Side Band	
Cinals Cids Dand Antonnas	
Single Side Band Antennas	10.00%
Transmission Lines	10.00%
-	10.00%
Transmission Lines	10.00%
Transmission Lines Super Flex/Low Density Foam	
Transmission Lines Super Flex/Low Density Foam Transmission Line Info	10.00%
Transmission Lines Super Flex/Low Density Foam Transmission Line Info 1/4" Super Flex	10.00% 10.00%
Transmission Lines Super Flex/Low Density Foam Transmission Line Info 1/4" Super Flex 1/2" Super Flex	10.00% 10.00% 10.00%
Transmission Lines  Super Flex/Low Density Foam  Transmission Line Info  1/4" Super Flex  1/2" Super Flex  3/8" LDF Foam Kits	10.00% 10.00% 10.00% 10.00%
Transmission Lines Super Flex/Low Density Foam Transmission Line Info 1/4" Super Flex 1/2" Super Flex 3/8" LDF Foam Kits 1/2" LDF Foam Kits	10.00% 10.00% 10.00% 10.00%
Transmission Lines  Super Flex/Low Density Foam  Transmission Line Info  1/4" Super Flex  1/2" Super Flex  3/8" LDF Foam Kits  1/2" LDF Foam Kits  5/8" LDF Foam Kits	10.00% 10.00% 10.00% 10.00% 10.00%
Transmission Lines Super Flex/Low Density Foam Transmission Line Info 1/4" Super Flex 1/2" Super Flex 3/8" LDF Foam Kits 1/2" LDF Foam Kits 5/8" LDF Foam Kits 7/8" AVA	10.00% 10.00% 10.00% 10.00% 10.00% 10.00%
Transmission Lines  Super Flex/Low Density Foam  Transmission Line Info  1/4" Super Flex  1/2" Super Flex  3/8" LDF Foam Kits  1/2" LDF Foam Kits  5/8" LDF Foam Kits  7/8" AVA  1-1/4 AVA	10.00% 10.00% 10.00% 10.00% 10.00% 10.00%
Transmission Lines  Super Flex/Low Density Foam  Transmission Line Info  1/4" Super Flex  1/2" Super Flex  3/8" LDF Foam Kits  1/2" LDF Foam Kits  5/8" LDF Foam Kits  7/8" AVA  1-1/4 AVA  1-5/8 AVA	10.00% 10.00% 10.00% 10.00% 10.00% 10.00%
Transmission Lines  Super Flex/Low Density Foam  Transmission Line Info  1/4" Super Flex  1/2" Super Flex  3/8" LDF Foam Kits  1/2" LDF Foam Kits  5/8" LDF Foam Kits  7/8" AVA  1-1/4 AVA  1-5/8 AVA  ALUMINUM COAXIAL CABLE	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%
Transmission Lines Super Flex/Low Density Foam Transmission Line Info  1/4" Super Flex  1/2" Super Flex  3/8" LDF Foam Kits  1/2" LDF Foam Kits  5/8" LDF Foam Kits  7/8" AVA  1-1/4 AVA  1-5/8 AVA  ALUMINUM COAXIAL CABLE  7/8" FXL Aluminum Cable	10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00% 10.00%

VXL FLEXIBLE CABLES	10.00%
7/8" Extra Flexible Coaxial Cable	10.00%
1-5/8" Extra Flexible Coaxial Cable	10.00%
1-1/4" Extra Flexible Coaxial Cable	10.00%
AirCell Cables	
1/2" Transline Cable	10.00%
7/8" Transline Cable	10.00%
1-1/4" Transline Cable	10.00%
1-5/8" Transline Cable	10.00%
1/2" Radiating Cable	10.00%
7/8" Radiating Cable	10.00%
1-1/4" Radiating Cable	10.00%
1-5/8" Radiating Cable	10.00%
Fixed Wireless (Broadband)	· 
RF Design Software	
EnterprisePlanner	0.00%
SiteScanner	0.00%
LANPlanner	0.00%
MeshPlanner	0.00%
Private Broadband Networks	0.00%
One Point Wireless	0.00%
PTP (Point to Point)	0.00%
RAD Data Products	0.00%
PMP (Point to Multipoint)	0.00%
Wireless LAN	15.00%
Location Solutions	
TRX Indoor Location	15.00%
ASTRO 25 Outdoor Location Solution Overview	15.00%
ASTRO 25 GPS Units	15.00%
ASTRO 25 Location APIs	15.00%
Military	
SRX 2200 UHFR1	0.00%
SRX 2200 VHF	0.00%
SRX 2200 700/800	0.00%
Mobile Stations	
Professional Commercial Radio (PCR) Information (Pricing in MOL)	
MOTOTRBO™ Mobiles	
CM200d™	10.00%
CM300d™	10.00%

XPR™2500	10.00%
XPR™ 5300e	10.00%
XPR™ 5350/5380	10.00%
XPR™ 5550/5580	10.00%
XPR™ 8380/8400	10.00%
MOTOTRBO Mobile Accessories	10.00%
ASTRO Digital APX 8500 Mobile Radios	
APX8500 Mobile Radio	27.00%
APX Consolette	00.00%
ASTRO Digital APX 6500 Mobile Radios	
APX 6500 Mobile Radio	27.00%
APX 6500Li	
APX 6500Li	27.00%
APX 4500	
APX 4500	27.00%
APX Retrofit Kits	
APX1500	
APX1500	27.00%
DIGITAL VEHICULAR REPEATER	
DIGITAL VEHICULAR REPEATER UHF	15.00%
DIGITAL VEHICULAR REPEATER 800	15.00%
DIGITAL VEHICULAR REPEATER 700	15.00%
DIGITAL VEHICULAR REPEATER VHF	15.00%
VRX1000 - VEHICLE RADIO EXTENDER	15.00%
PCRM	
PM1500	
VHF Models	10.00%
UHF Models	10.00%
CPS Programming Cables Information	
Interoperability Solutions	
ISSI.1 Network Gateway	5.00%
ISSI 8000 / CSSI 8000 Network Gateway	5.00%
Motobridge	15.00%
WAVE 5000	5.00%

Mobile Accessories	
Mini Mag Antennas	20.00%
Parts Antennas	20.00%
Network Security (IA)	
Network Security-IA (7.14 and prior)	15.00%
Network Security-IA (7.15 and beyond)	15.00%
Networking Products	
Switching and Routing Center (7.13 and beyond)	15.00%
Modems and Modem Cards	15.00%
Network Products Routers/Gateways	15.00%
Network Products Channel Banks	15.00%
Network Products Digital Cross Connect Switches	15.00%
Network Products LAN Switches / HUBS Models	15.00%
Network Products Terminal Servers	0.00%
Network Products Time and Frequency	0.00%
Network Products WAN Switches	15.00%
PCR Paging	
Professional Commercial Radio (PCR) Information (Pricing in MOL)	
Minitor VI	10.00%
PassPort and LTR Infrastucture	
TRIDENT Information	
Programming over P25 (POP25)	
POP25 information	
Public Safety LTE	
User Equipment (UE)	
USB Modem	15.00%
VSM - Vehicular Subscriber Modem	15.00%
LTE SIM Card	15.00%
LTE VML750	15.00%
LEX-L11	15.00%
Networking & Transport	
EPC DNS/DHCP Appliance/NTP Server	5.00%
eNodeB L2 Switch (AC/DC Power)	5.00%
PTT L2/L3 Switch (AC Power)	5.00%
L2/L3 Aggregation Switch/Router (copper)	5.00%
Core MLX-4E	5.00%
L2/L3 Aggregation Switch/Router (fiber)	5.00%
L2/L3 Remote EPG Switch (fiber)	5.00%

L2/L3 Remote EPG Switch (copper)	5.00%
Core CES2048X	5.00%
Security	
Firewall Manager	5.00%
Core / EPC Firewall	5.00%
Agency and Regional Applications Firewall	5.00%
MSI Mobile VPN	14.00%
Mobile Virtual Private Network - MVPN	5.00%
Radio Access Network	
Site Ancillary	5.00%
Antenna System	5.00%
eNodeB Band Class 14	5.00%
eNodeB Band Class 20	5.00%
RF Site Battery Backup System	5.00%
eNodeB Band Class 28	5.00%
Enhanced Packet Core	
Converged Packet Gateway – CPG	5.00%
Subscriber & Policy Manager – SPM	5.00%
Mobility Management Equipment - MME	5.00%
Home Subscriber Service (HSS)	5.00%
Evolved Packet Gateway (EPG)	5.00%
Diameter Routing Agent – DRA	5.00%
Policy and Charging Rules Function - PCRF	5.00%
Operations & Maintenance	5.00%
Device Management Solutions	5.00%
Operations Support Platform	5.00%
Operations Support System for Radio & Core-OSSRC	5.00%
Application	
Real Time Video Intelligence – RTVI	0.00%
Priority Management – PM	0.00%
Emergency Button / Quick Action Button	0.00%
Location Services	0.00%
Presence Services	0.00%
Radio Services / Radio Remote Control	0.00%
Public Safety PTT	
Public Safety Push To Talk (PTT)	0.00%
Public Safety Push To Talk - PTT Server	0.00%
Public Safety LTE PTT Gateway	0.00%

Portable Radiophones	
Professional Commercial Radio (PCR) Information (Pricing in MOL)	
MOTOTRBO™ Portables	
XPR™ 3300e	10.00%
XPR™ 3500e	10.00%
XPR™ 7300e	10.00%
XPR™7350/7380	10.00%
XPR™ 7500e	10.00%
XPR™ 7550/7580	10.00%
SL 300 / SL300e	10.00%
SL 7550e / SL 7580e / SL 7590e	10.00%
CP200d™	10.00%
MOTOTRBO Portable Accessories	10.00%
APX 8000	
APX 8000	27.00%
APX 8000 Accessories	27.00%
APX 8000XE	
APX 8000XE	27.00%
APX 8000XE Accessories	27.00%
APX 8000H	
APX 8000H	27.00%
APX 8000H Accessories	27.00%
APX 8000H XE	
APX 8000H XE	27.00%
APX 8000H XE Accessories	27.00%
APX 6000	
APX 6000 700/800 MHz	27.00%
APX 6000 VHF	27.00%
APX 6000 UHF	27.00%
APX 6000 Accessories	27.00%
APX 6000XE	
APX 6000XE 700/800 MHz	27.00%
APX 6000XE VHF	27.00%
APX 6000XE UHF	27.00%
APX 6000XE Accessories	27.00%
APX 6000Li	
APX6000Li 700/800	27.00%

	27.00% 27.00%
APX6000Li Accessories	27.00%
APX 4000	
APX 4000 700/800	27.00%
· · · · · · · · · · · · · · · · · · ·	27.00%
	27.00%
	27.00%
APX 4000 Accessories	27.00%
APX 3000	
APX 3000 700/800	27.00%
	27.00%
APX 3000 UHF R1	27.00%
APX 3000 UHF R2	27.00%
APX 3000 Accessories	27.00%
APX NEXT™	
APX NEXT All Band Portable Radio	10.00%
APX NEXT XE All Band Portable Radio	10.00%
APX NEXT XN All Band Portable Radio	10.00%
MTVA & XTVA Accessories	
Mobile Vehicular Adapter (MTVA)	20.00%
APX Transportable Base Station	22.00%
PR1500	
PR1500 VHF	10.00%
PR1500 UHF	10.00%
Radio Applications	
Pop25 for Trunking and Conventional Information	
Presence Notifier Application Information	
Advanced System Key	20.00%
Radioware Solutions	
TX Application Software	0.00%
Receivers	
GPW 8000 Receiver	20.00%
MTR 3000 Analog Receivers	25.00%
Secure Solutions	
Key Variable Loader (KVL)	
KVL 4000	14.00%
KVL 4000 FLASHport	14.00%
KVL 5000	14.00%
VPN	
PSLTE VPN	14.00%

Services Solutions	
Service Solutions Information	
SmartX	
SmartX	14.00%
APX Programming Software	
APX Radio Management	20.00%
Software Upgrades/FLASHport	
Lifecycle Products	
Software Maintenance Agreement (SMA)	0.00%
System Upgrade Agreement (SUA)	0.00%
Infrastructure Software Upgrades/FLASHport	
ASTRO-TAC FLASHport & Upgrades	20.00%
ASTRO-TAC Receiver Conventional Upgrades	20.00%

ASTRO-TAC Receiver Trunked Upgrade	20.00%
ASTRO-TAC & ASTRO-TAC 3000 FLASHport Upgrades	20.00%
QUANTAR Software & Hardware Upgrade	20.00%
Software Upgrades/FLASHport	20.00%
Software & Hardware Upgrades/FLASHport	20.00%
STR 3000 FLASHport	20.00%
Programming Software	
Customer Programming Software	0.00%
Radio Service Software	0.00%
Subscriber Software Upgrades/FLASHport	
APX 8000 & Consolette SW FLASH	20.00%
APX 8500 SW FLASH	20.00%
APX 6500 SW FLASH	20.00%
APX 6500Li SW FLASH	20.00%
APX 6000 & APX 6000XE SW FLASH	20.00%
APX 6000Li SW FLASH	20.00%
APX 4000 SW FLASH	20.00%
APX 4500 SW FLASH	20.00%
APX Mobile/Portable MACE KVL4000 FLASH	20.00%
APX 3000 SW FLASH	20.00%
APX Mobile/Portable MACE KVL3000PLUS FLASH	20.00%
APX Mobile and Portable Firmware Refresh	20.00%
SRX 2200 SW FLASH	20.00%
Telephone Interconnect	
Zetron Model 30 Worldpatch	10.00%
Enhanced Telephone Interconnect	14.00%
Text Messaging Services Solution	
Text Messaging Services Solution	5.00%
Trunking Products and Systems	
MTC 3600	
MTC 3600 SMARTNET Single Site Controller	14.00%

MTC 3600 SMARTNET Simulcast Prime	14.00%
MTC 3600 SMARTNET Remote Site Controller	14.00%
MTC 3600 SmartZone Simulcast Prime Site	14.00%
MTC 3600 SmartZone ReSC	14.00%
MTC 3600 SmartZone Remote (Non-Simulcast)	14.00%
MTC 3600 Upgrades	14.00%
SmartZone Network Management & Controllers	
4.1 Network Management System Upgrades	14.00%
MZC 5000 Zone Controller	14.00%
Simulcast Miscellaneous	14.00%
RF Modems for Site Lens/System Watch	0.00%
Site Lens	0.00%
Genesis	
GenWatch3 Over The Air Based Solutions	15.00%
GenWatch3 ATIA Based Solutions	15.00%
SystemWatch II 3600 on XP	0.00%
Unified Network Services (UNS)	
UNS	0.00%
UNS Expansions and Upgrades	0.00%
MotoMapping	0.00%
Replacement Parts, Radio Accessories, Batteries, Kits, and	
Programming Tools	
Contact Motorola Parts & Accessories Department (800 422 4210) for	
price quotes.	20.00%
Non-Motorola Mfg. Items - Supply Chain Commodities	
To order non manufactured items to support radio	
products listed in Exhibit A discounts will be applied based on	
the following APC Codes 131, 207, 229, 417, 457, 515, 557, 708, 740,	
854	15.00%
Frieght/Shipping Charges - Details	
1) Orders placed through the Motorola Parts &	
Accessories Department will ship FOB destination, UPS ground.	
2) Orders placed for radio and factory/manufactured	
items shall be charged at 1.25% of the equipment total and added to the price quote.	
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3) Expedited shipments via air (FedEx etc.) when requested by County shall be at County expense.	
requested by county shall be at county expense.	