

July 4, 2018 Reduced Scope

New budget of \$91,470

Parade sponsored by Corona Rotary

Traffic Management-reduced the number of lane closures and controlled areas

Elimination of carnival games, shuttle buses, military tribute video and vendors paid all expenses



Main Street Parade Highlights

- Expenses paid by Corona Rotary (\$8,437)
- Over 5,000 spectators
- 87 entries
- \$3,380 in parade application revenue to off set ID expenses
- Spectacular flyover by Corona Pilots Association
- Addition of a fourth announcer booth for improved sound
- Street closures and reopening went smoothly



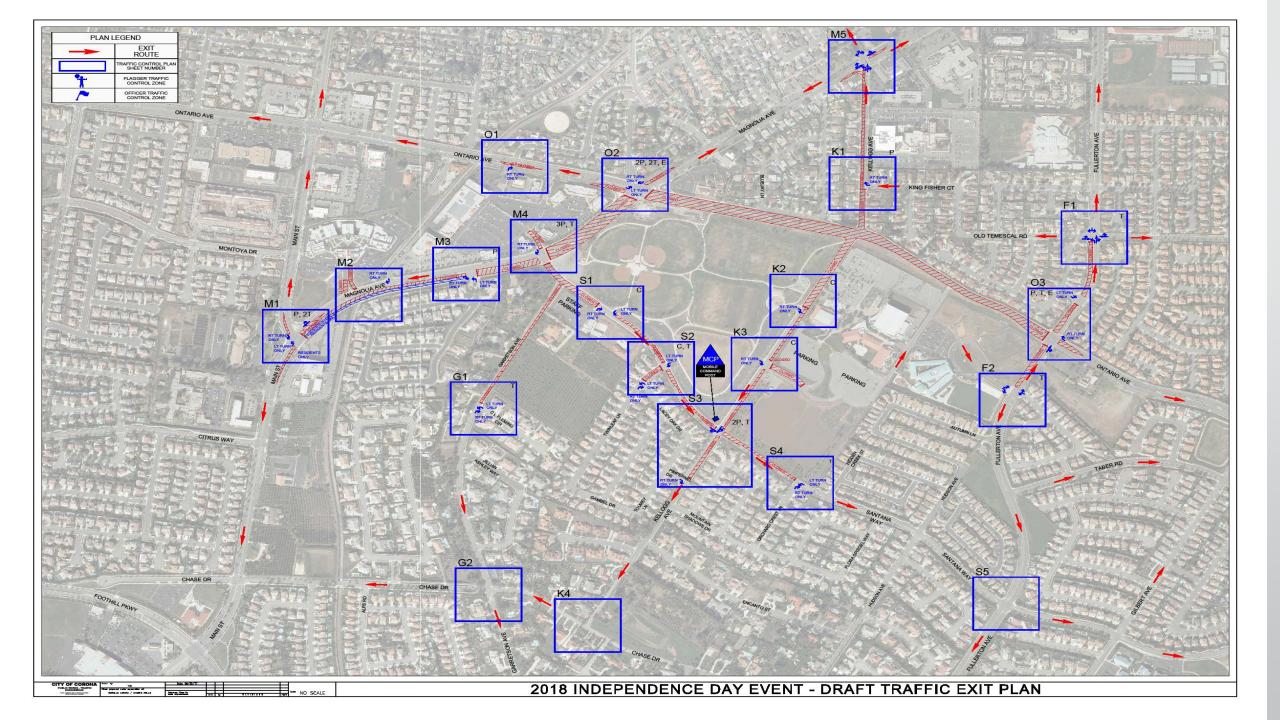


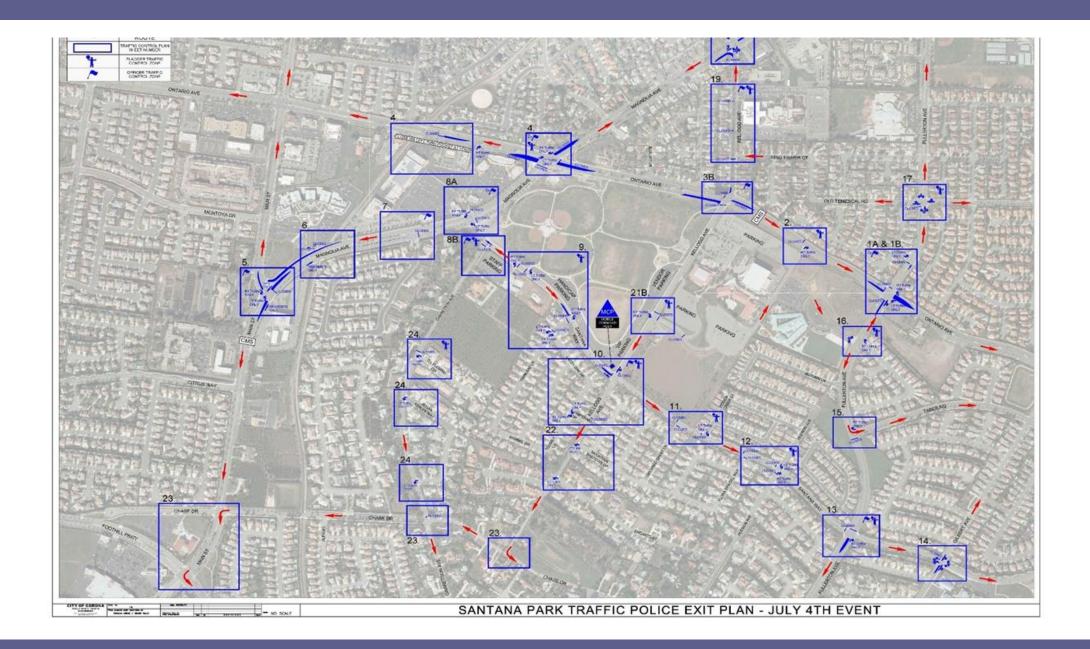


Festival Highlights

- Over 30,000 people in attendance on July 4th
- 10 Food Vendors provided great food fare
- Miguel's Restaurant sponsored the band (\$2,400)
- New Military Tribute was well received
- Dynamic firework show
- Traffic Management went well with reduced controlled areas







Parade Staffing

Department	2017 Costs	2018 Costs
LRS	\$2059	\$2,248
Maintenance Services	\$600	\$2,044
PD	\$6 , 86o	\$0** **Using scheduled traffic staff
	\$9,519	\$4,292

Operational Costs

Vendor	2017 Costs	2018 Costs
3 PA Systems	\$500	4 PA Systems \$780
Bearcom Radios	\$1,008	\$365
A Cone Zone Traffic Mgmt	\$2,331	\$2,331
National (5 toilets)	\$255	\$300
Supplies	\$80	\$369
	\$4,174	\$4,145

Festival Expenses

Expense	2017	2018	Notes
Fireworks	\$21,000	\$21,500	
Jumbotron	\$7,000		Eliminated Military Video
Traffic Management	\$15,992	\$10,437	Reduced lane closures
Temp Fencing	\$13,500	\$10,600	New vendor
Portable Toilets	\$6,649	\$3,087	
Parking Services	\$3,500	\$4, 068	
Shuttle Bus	\$4,498		Eliminated
Military Tribute Video	\$3,000		Eliminated
Event Insurance	\$8,779	\$7,604	
Festival Games	\$29,707		Eliminated
Band	\$1,900		Paid by sponsor
Equipment Rental	\$11,104	\$1,797	Eliminated generators and reduced # of UTV rentals
Security	\$4,657	\$2,650	New vendor
Miscellaneous expenses	\$4,798	\$1,804	
Totals	\$136,084	\$63,547	

Festival Staffing

Department	2017	2018
Fire - Fire Inspector &		
Suppression	\$5,796	\$3,560
LaRS	\$9, 367	\$4,902
Maintenance Services	\$1,000	\$2,608
Police Department	\$20,496	\$24,917
Public Works	\$1, 679	\$1,298
Community Development	\$701	\$0
	\$39,039	\$37,285

Comparison of Expenses

	2017	2018
Parade: Operations	\$3,918	\$4,145
Parade: Staffing	\$8,919	\$4,292
Festival: Operations	\$136,888	\$63,547
Festival: Staffing	\$39,039	\$37,285
TOTAL:	\$188,764	\$109,269
Revenue	 \$27,200 Parade entry fees (\$2,635) Fest. Vendors Fee (\$2,250) Festival Wristbands (\$3,190) Festival tickets (\$14,125) Sponsors (\$5,000) 	 \$11,740 Parade entry fees (\$3,380) Fest. Vendors Fee (\$2,500) Santana Parking Lot (\$960) Sponsors (\$4,900)

REVENUE

2017	2018
 \$27,200 Parade entry fees \$2,635 Fest. Vendors Fee \$2,250 Festival Wristbands \$3,190 Festival tickets \$14,125 Sponsors \$5,000 	 \$11,740 Parade entry fees \$3,380 Fest. Vendors Fee \$2,500 Santana Parking Lot \$960 Sponsors \$4,900

SPONSORSHIP

Corona Rotary Thomas Miller Mortuary Estancia Del Sol Miguel's Restaurant

<u>In Kind Sponsorship</u>

Monster-stage for Festival General Outdoor Advertising A Cone Zone

Items to consider

- Allowing charcoal and/or propane BBQs. PD and Fire's recommendation is to prohibit all bbqs due to safety
- Continue to charge for festival parking at Santana Park



