



Budget Workshop – Non-Discretionary Expenses Fiscal Year 2019-20 & 2020-21

April 9, 2019

Kerry Eden, Assistant City Manager/Administrative Services Director

Budget Process

Budget = Spending plan for money coming in and money going out

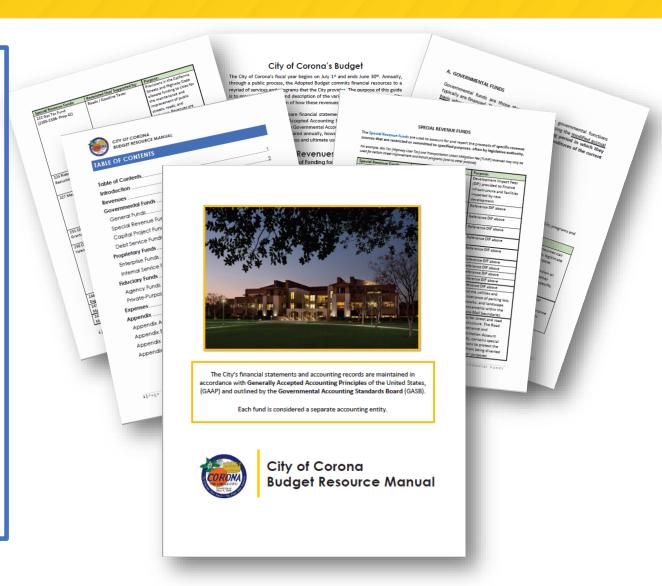
- Jan/Feb Departments preparing information for submittal
- Mar Review of submittals, Budget Workshop #1 (Revenue)
- Apr Budget Workshop #2 (Non-Discretionary Expenditures)
 and Budget Workshop #3 (Discretionary Expenditures)
- May Budget Workshop #4 (Summary)
- June Budget Adoption
- ❖ July Start of FY 2019-20



Budget Resource Manual

What's included:

- ❖ Information on revenue sources
- Defining Governmental, Proprietary, and Fiduciary Funds
- Information on expenditures
- Appendix with additional information
 - New appendix Departments and Divisions
- Manual can be found on City website at www.CoronaCa.Gov/Businesses/Finance



Transient Occupancy Tax (TOT) – Riverside & San Bernardino Cities

Riverside County

				, , , , , , , , , , , , , , , , , , ,	
	City	TOT Rate		City	TOT Rate
1	City of Banning	12.00%	15	City of Lake Elsinore	10.00%
2	City of Beaumont	10.00%	16	City of La Quinta	11.00%
3	City of Blythe	10.00%	17	City of Menifee	10.00%
4	City of Calimesa	10.00%	18	City of Moreno Valley	13.00%
5	City of Canyon Lake	10.00%	19	City of Murrieta	10.00%
6	City of Cathedral City	12.00%	20	City of Norco	11.00%
7	City of Coachella	9.00%	21	City of Palm Desert	11.00%
8	City of Corona	10.00%	22	City of Palm Springs	13.50%
9	City of Desert Hot Springs	12.00%	23	City of Perris	10.00%
10	City of Eastvale	10.00%	24	City of Rancho Mirage	10.00%
11	City of Hemet	10.00%	25	City of Riverside	13.00%
12	City of Indian Wells	12.25%	26	City of San Jacinto	8.00%
13	City of Indio	13.00%	27	City of Temecula	8.00%
14	City of Jurupa Valley	10.00%	28	City of Wildomar	10.00%

Highest Rate	13.50%
Lowest Rate	8.00%
Average	10.67%

San Bernardino County

	City	TOT Rate		City	TOT Rate
1	Adelanto	10.00%	15	Ontario	11.75%
2	Apple Valley	7.00%	16	Rancho Cucamonga	10.00%
3	Barstow	12.50%	17	Redlands	10.00%
4	Big Bear Lake	8.00%	18	Rialto	9.00%
5	Chino	8.00%	19	San Bernardino	10.00%
6	Chino Hills	10.00%	20	Twentynine Palms	9.00%
7	Claremont	10.00%	21	Upland	10.00%
8	Colton	10.00%	22	Victorville	7.00%
9	Fontana	8.00%	23	Yucaipa	7.00%
10	Hesperia	10.00%	24	Yucca Valley	7.00%
11	Highland	7.00%			
12	Loma Linda	10.00%			
13	Montclair	10.00%			
14	Needles	10.00%			

Highest Rate	12.50%
Lowest Rate	7.00%
Average	9.22%

Transient Occupancy Tax (TOT)

- ❖ Current rate at 10%, FY 2017-18 actuals = \$2.6 Million
 - **❖** FY 2018-19 projected = \$2.75 Million
- ❖ 1% increase to 11% = approximately \$265,000-\$275,000
- * 2% increase to 12% = approximately \$525,000-\$550,000
- Based on existing hotels

Sales Tax History



Grants/funding agreements information

- FY 2018-19 active grants and funding agreements
- Full award/agreement amount shown
- Grant/agreement may have been approved in prior fiscal year but funding period crosses multiple fiscal years
- Full listing, by fund, available on the City's website as an attachment to the agenda for the Special Meeting on 04/09/19: https://corona.legistar.com/Calendar.aspx

			Grant/
Fund Type			Agreement
Category	Fund Type	Fund	Amount
Governmental	General Funds	110 - General Fund	\$ 1,510,792
Governmental	Special Revenue	231 - Cal COPS Grant Fund	256,672
Governmental	Capital Projects	243 - Public Works Grants/Agreements Fund	101,873,445
Governmental	Special Revenue	260 - Residential Refuse/Recycling Fund	169,102
Proprietary	Enterprise	275 - Airport Fund	10,000
Governmental	Special Revenue	411 - US Department of Justice Grants Fund	25,658
Governmental	Capital Projects	415 - Library Other Grants Fund	41,760
Governmental	Capital Projects	431 - Community Development Block Grant (CDBG) Fund	1,096,921
Governmental	Capital Projects	432 - Home Investment Partnership Program Fund	311,389
Governmental	Special Revenue	442 - Adult and Family Literacy Grants Fund	118,998
Governmental	Capital Projects	480 - Reimbursement Grants Fund	422,163
Proprietary	Enterprise	507 - Water Capacity Fund	6,350,404
Proprietary	Enterprise	567 - Reclaimed Water Utility Fund	3,400,000
Proprietary	Enterprise	570 - Water Utility Fund	15,000
Proprietary	Enterprise	571 - Water Utility Grants/Agreements Fund	16,510,459
Proprietary	Enterprise	573 - Water Reclamation Utility Grants/Agreements Fund	320,000
Proprietary	Enterprise	577 - Transit Services Fund	3,281,206
Proprietary	Enterprise	578 - Electric Utility Fund	275,078
Proprietary	Enterprise	579 - Electric Utility Grants Fund	450,632
	TOTAL		\$136,439,679

- Co-sponsored events fee waivers
- Co-sponsorship for community groups that meet specific criteria
- Co-sponsorship activities total, including fee waivers:

FY 2015-16: \$33,924

FY 2016-17: \$33,061

FY 2017-18: \$21,150

Difference between fee waiver amounts and total co-sponsorship activities are from associated costs, primarily City staff time

Organization / Event	FY 2015-16	FY 2016-17	FY 2017-18	Total
African Youth Development and Health Foundation	70			70
Chamber Foundation - Annual Salute to Military	2,270			2,270
Luncheon				
Chamber of Commerce Gala	2,875			2,875
Cinco de Mayo	850	945	1,022	2,817
Circle City Chorale	2,850	1,053	968	4,871
Corona History Association		500		500
Corona Life Services		220	120	340
Corona Lions Club	740	490	571	1,801
Day of the Child	480	480	480	1,440
Heritage Park Antiques Faire		100		100
Inspire Life Skills	195	350		545
Kids Rock Free		100	250	350
Lifestream Blood Drives	375	910	245	1,530
Memorial March	525	120	350	995
Peppermint Ridge		350		350
RCCD Foundation	1,280	1,325	845	3,450
Relay for Life	500	360	530	1,390
Revive Event - Gap Gals Ministry		100		100
Rotary Club	1,700	885	1,405	3,990
Soroptimist International	355	3,950	1,723	6,028
Special Olympics	113			113
Trauma Intervention Program Dinner	1,355			1,355
Unity Red Ribbon Family Festival	125	125	120	370
Womens Improvement Club		1,300	833	2,133
Fee Waiver Totals	\$ 16,658	\$ 13,663	\$ 9,462	\$ 39,782

Developer Impact Fees Compared to Other Cities

- Study completed by WRCOG in 2016
- Presented by WRCOG at City Council Meeting April 3, 2019
- WRCOG presentation can be found on the City's website, as a link from April 3, 2019 City Council Agenda, Item 1C

https://corona.legistar.com/Calendar.aspx

Non-Discretionary Expenditures

Non-Discretionary and Discretionary Budget Items

Non-Discretionary = Spending that is essential for operations, may be required by a contractual obligation, or other commitment

- For purposes of this presentation, assumed same level of service as currently provided to the community
- Included operating expenditure budgets received from departments, based on zero-based budgeting process
- Included non-discretionary Capital Improvement Projects
- Additional department funding requests and discretionary capital improvement requests to be included in Budget Workshop #3

Fund Accounting – Fund Types

Fund Types

- Governmental
 - General Funds
 - Special Revenue Funds
 - Capital Project Funds
 - Debt Service Funds
- Proprietary
 - Enterprise Funds
 - Internal Service Funds
- Fiduciary
 - Agency Funds
 - Private Purpose Trust Funds

- Each fund is a separate accounting entity
 - Revenues
 - Expenditures
 - Transfers In/Out
 - Fund Balance
- Accounting structure is based on Generally Accepted Accounting Principles of the United States (GAAP) as outlined by the Governmental Accounting Standards Board (GASB).

Classifications of Operating Expenditures

Examples of Object Codes Within Operating Expenditure Classifications:

Similar classifications used in the Comprehensive Annual Financial Report (CAFR)

Personnel Services

 Full-Time and Part-Time Salaries, Overtime, Pension Contributions, Medical Premiums, and Other Related Payroll Items

Contractual

 Professional and Contractual Services, Refuse Disposal, Credit Card Processing, SCADA Maintenance, and Special District County Administrative Charges

Materials and Supplies

Debt Service-Principal, Raw Water and Treated Water Purchases, Interest Expense, Internal Service
Charges, Rent & Lease Charges, Computer Equipment & Software, and Parts/Labor on Vehicles

Utilities

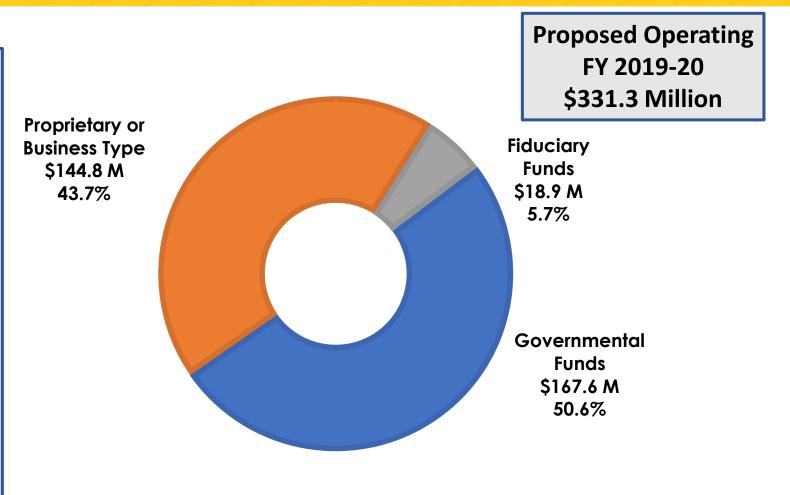
Wholesale Energy, Electric Utility, Water Utility, Recycled Water Utility, Natural Gas Utility, CNG Fuel,
 Diesel Fuel, Phone Lines, and Wireless Communication

Claims Expense

- Claims Expense and Claims Settlements
- Depreciation and Amortization
- Capital Improvement Projects

Proposed Non-Discretionary Expenditure Budget Citywide - FY 2019-20

Governmental Funds \$ 132,664,643 General Funds 30,524,462 Special Revenue 2,298,167 Capital Projects 2,112,350 **Debt Service** 167,599,622 Subtotal Proprietary or Business Type Enterprise 127,746,044 Internal Service 17,045,964 Subtotal 144,792,008 **Fiduciary Funds** 14,219,432 Agency Funds Private Purpose Trust 4,728,262 18,947,694 Subtotal Total \$331,339,324



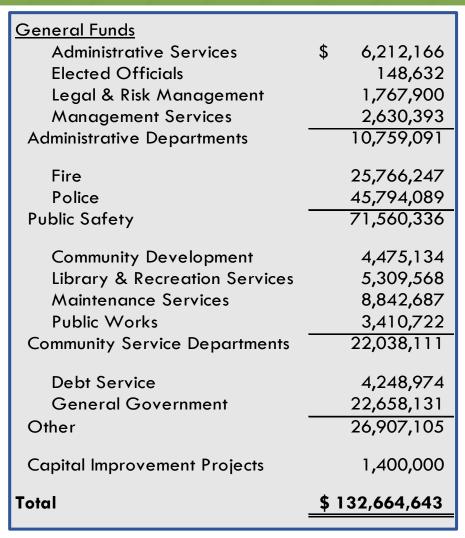
Note: May include revisions at final budget presentation

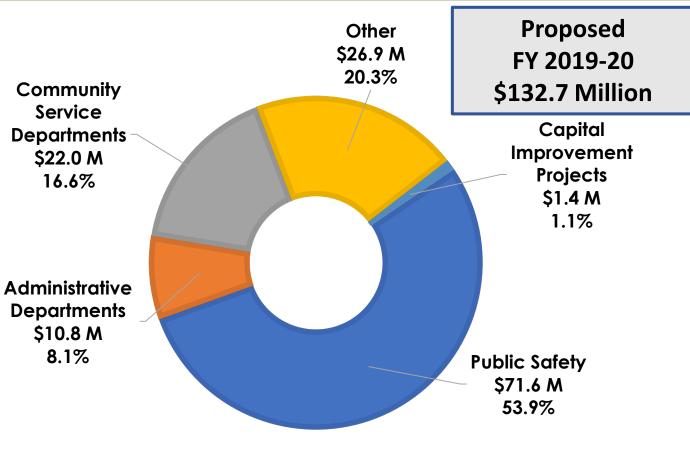
Proposed Position Count Citywide - FY 2019-20

	FTE	FTE		FT = Full Time / PT=Part Time
	Adopted	Proposed	Net	
Departments	2018-19	2019-20	Changes	Comments
Elected Officials	6.00	6.00	-	
Administrative Services	36.16	41.13	4.97	+3.86 FT Reorganizations/transfers from other departments
				+1 FT New position - Council approved Oct. 2018
				+.11 PT Hours adjustments
Community Development	24.15	21.14	(3.01)	(2) FT Positions that were pro-rated for funding in FY 2018-19
				(1) FT Position based on program funding (Abandoned Vehicle Abatement)
				(.01) FT Reorganization/transfer to Administrative Services
Department of Water and Power	111.02	109.63	(1.39)	(1) FT Reorganization/transfer to Information Technology
				(.39) PT Hours adjustments
Fire	115.60	114.75	(0.85)	(.85) FT Reorganizations/transfer to Administrative Services
Information Technology	22.99	24.47	1.48	+1 FT Reorganization/transfer from Department of Water and Power
				+.48 PT Hours adjustments
Legal & Risk Management	6.19	6.19	-	
Library and Recreation Services	73.15	71.05	(2.10)	(2.1) PT Hours adjustments
Maintenance Services	43.05	42.11	(0.94)	+2 FT New positions - Council approved Oct. 2018
				(1.06) PT Hours Reduction - Council approved Oct. 2018
Management Services	13.25	16.07	2.82	+2 FT Positions from reorganizations
				+1.44 PT Positions - Council approved Oct. 2018
				(.62) PT Positions from reorganizations
Police	231.40	229.40	(2.00)	(2) FT Reorganization/transfer to Administrative Services
Public Works	37.75	37.75	-	
Totals	720.71	719.69	(1.02)	

Governmental Funds

Expenditures – Governmental – General Funds





Expenditures – Governmental – General Funds FY 2019-20 Proposed by Department and Category

	F	Personnel			M	aterials and			Capital	
Department		Services	Сс	ntractual		Supplies	Utilities	Im	provements	Grand Total
Administrative Services	\$	5,304,391	\$	633,030	\$	274,745	\$ -	\$	-	\$ 6,212,166
Elected Officials - City Council		100,341		11,000		20,300	1,000		-	132,641
Elected Officials - City Treasurer		15,991				-	-		-	15,991
Legal & Risk Management		1,629,373		120,000		17,377	1,150		-	1,767,900
Management Services		2,321,310		104,800		201,609	2,674		-	2,630,393
Subtotal Administrative Departments		9,371,406		868,830		514,031	4,824		-	10,759,091
Fire		24,547,635		265,800		908,512	44,300		-	25,766,247
Police		42,014,707		901,146		2,772,271	105,965		-	45,794,089
Subtotal Public Safety		66,562,342		1,166,946		3,680,783	150,265		-	71,560,336
Community Development		2,737,180		1,564,206		156,362	17,386		-	4,475,134
Library & Recreation Services		4,382,555		563,753		351,225	12,035		-	5,309,568
Maintenance Services		3,281,410		1,630,996		3,844,082	86,199		-	8,842,687
Public Works		2,240,281		200,000		963,391	7,050		-	3,410,722
Subtotal Community Service Departments		12,641,426		3,958,955		5,315,060	122,670		-	22,038,111
Debt Service		-		1,500		4,247,474	-			4,248,974
General Government		11,778,404		718,000		6,811,102	3,350,625			22,658,131
Subtotal Other		11,778,404		719,500		11,058,576	3,350,625		-	26,907,105
Capital Improvement Projects		-		-		-	-		1,400,000	1,400,000
Grand Total	\$1	100,353,578	\$	6,714,231	\$	20,568,450	\$ 3,628,384	\$	1,400,000	\$ 132,664,643
% of Total		75.6%		5.1%		15.5%	2.7%		1.1%	

Expenditures – Governmental – General Funds

FY 2019-20 Proposed (Non-Discretionary) Operating Budget How does it compared to last year?

- Personnel: Net change \$2.0 M or 2.0%
 - Includes current approved MOUs or imposed terms
 - Includes PERS rates from most recent actuarial reports
- Other Operating Budget: Net change (\$427,324), or 1.4% decrease
- Capital Improvement Projects: Net change \$3.2 M until final review and approval at Budget Workshop #3

	Adopted	Estimated	\$ Year Over	% Year Over
GENERAL FUNDS	FY 2018-19	FY 2019-20*	Year Change	Year Change
Personnel Services	\$ 98,340,529	\$ 100,353,578	\$ 2,013,049	2.0%
Contractual	6,567,083	6,714,231	147,148	2.2%
Materials and Supplies	21,257,784	20,568,450	(689,334)	-3.2%
Utilities	3,513,522	3,628,384	114,862	3.3%
Capital Improvement Projects	4,574,042	1,400,000	(3,174,042)	-69.4%
Grand Total	\$ 134,252,960	\$ 132,664,643	\$ (1,588,317)	-1.2%

^{*}Note: Additional operational funding requests and capital improvement projects pending discussion at Budget Workshop #3

Expenditures – Governmental – General Funds

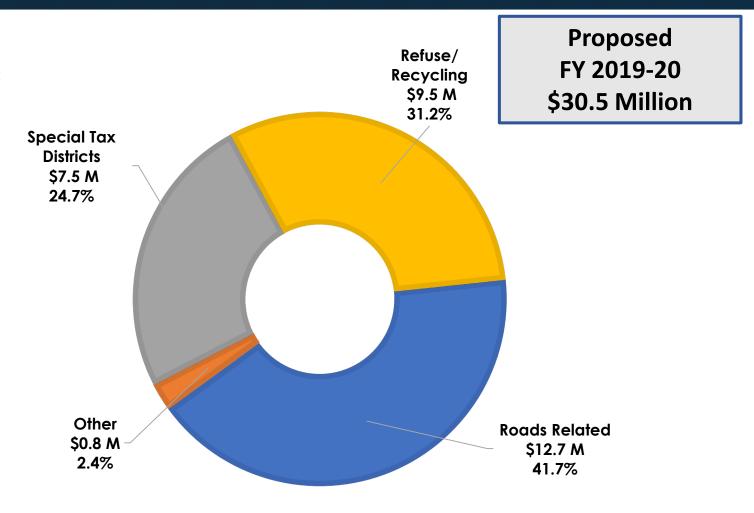
Please note this is not a full picture of available fund balance, only revenue over expenditures. Full available fund balance information to be included with Budget Workshop #3.

- The City's primary operating fund accounts for most City programs and services which are supported by taxes and/or fees
- Includes activity for the Historic Civic Center
- Capital Improvement Projects in FY 2019-20 include:
 - \$1.0 M Citywide ADA Improvements
 - \$400K Santana Park Playground Improvements (project has designated revenue source)

	Actuals	Actuals	Adopted	Estimated	Forecast
GENERAL FUNDS	FY 2016-17	FY 2017-18	FY 2018-19*	FY 2019-20	FY 2020-21
REVENUES	\$131,399,377	\$136,226,422	\$ 138,326,174	\$137,804,932	\$ 140,643,946
EXPENDITURES					
Personnel Services	\$ 95,103,441	\$ 104,752,089	\$ 98,340,529	\$100,353,578	\$ 101,073,622
Contractual	11,540,483	7,695,803	6,567,083	6,714,231	7,160,818
Materials and Supplies	16,792,033	17,906,772	21,257,784	20,568,450	20,636,75
Utilities	3,377,270	3,542,214	3,513,522	3,628,384	3,664,63
Capital Improvement Projects	2,766,201	3,440,926	4,574,042	1,400,000	1,000,00
TOTAL EXPENDITURES	\$ 129,579,428	\$ 137,337,803	\$134,252,960	\$ 132,664,643	\$ 133,535,83
REVENUE OVER EXPENDITURES				\$ 5,140,289	\$ 7,108,11
Discretionary Funding - Workshop #3	3				
Capital Improvement Projects				Pending -	Pending
Additional Funding Requests - Op	perating			Pending	Pending

Expenditures – Governmental – Special Revenue Funds

- Specific revenue sources that are restricted or committed to specific purposes, often by legislative authority
- Special Revenue Funds
 - Roads Related
 - Gas Tax
 - Road Maintenance and Rehabilitation (RMRA)
 - Measure A
 - Special Taxing Districts
 - Refuse/Recycling
 - Other
 - Development (Developer Impact Funds, Park Development Fund)
 - Trip Reduction
 - Asset Forfeiture
 - Grants/Endowments



Expenditures – Special Revenue Funds – Roads Related

- Roads Related Funds
 - Gas Tax
 - Road Maintenance and Rehabilitation Account (RMRA) Fund (new in FY 2017-18)
 - Measure A
- Funding for the maintenance and improvement of public streets, roads, and highways
- Capital Improvement Projects in FY 2019-20 include:
 - \$2.7 M Rubberized Asphalt Concrete Project
 - \$1.0 Sixth Street Revitalization
 - \$1.0 M McKinley Grade Separation
 - \$1.0 M Local Street
 Pavement Rehabilitation
 - \$5.6 M Various road related projects

	F	Actuals		Actuals	Adopted	Estimated	Forecast
ROADS RELATED	FY	2016-17	F'	Y 2017-18	FY 2018-19*	FY 2019-20	FY 2020-21
REVENUES	\$1	4,524,046	\$	8,673,814	\$10,873,662	\$11,951,487	\$ 11,946,095
EXPENDITURES							
Personnel Services	\$	779,531	\$	964,345	\$ 1,056,462	\$ 1,136,206	\$ 1,114,96
Contractual		8,855		85,403	55,000	55,000	55,000
Materials and Supplies		633,184		622,055	665,106	253,586	256,95
Utilities		4,848		4,568	4,750	5,300	5,30
Capital Improvement Projects	1	1,147,166		4,036,415	11,371,314	11,269,000	8,690,000
TOTAL EXPENDITURES	\$1	2,573,584	\$	5,712,785	\$13,152,632	\$12,719,092	\$ 10,122,216

REVENUE OVER EXPENDITURES

\$ (767,605) \$ 1,823,879

FY 2019-20 Funding would require use of existing fund balance

Discretionary Funding - Workshop #3

Capital Improvement Projects
Additional Funding Requests - Operating

Included Pending

Included Pending

REVENUE OVER EXPENDITURES (TOTAL)

TBD TBD

- * FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation
- ** Measure A Regional Arterial (MARA) Funds \$7.5 Million in FY 2016-17 for Foothill Parkway

Expenditures – Special Revenue Funds – Special Taxing Districts

- Special tax districts
 - Corona Mall Business Improvement District
 - Community Facility Districts (CFD)
 - Landscape and Lighting Maintenance Districts (LMD)
 - Eagle Glen Homeowners' Association
- Revenue over operating expenses used for capital improvement projects and other activities that comply with funding requirements
- Capital Improvement Projects FY 2019-20:
 - \$149K Corona Mall Business Improvement District Activities

ctuals Adopted Estimated Forecast 2017-18 FY 2018-19* FY 2019-20 FY 2020-21 733,841 \$8,999,263 \$9,153,530 \$8,934,641
733,841 \$8,999,263 \$9,153,530 \$8,934,64
(8,243) \$ 10,364 \$ 10,350 \$ 10,35
125,641 156,759 388,243 209,56
.383,186 4,875,947 4,739,459 3,367,79
954,893 2,368,110 2,246,514 2,267,65
980,376 415,000 148,569 151,54
435,854 \$7,826,180 \$7,533,135 \$6,006,90
\$1,620,395 \$2,927,73

Expenditures – Special Revenue Funds – Refuse/Recycling

- Funding from refuse billings and collections to pay for vendor services and impacts to roadways
- Activity includes Beverage Container Recycling Grant

	Actuals	Actuals	Adopted	Estimated	Forecast
REFUSE/RECYCLING	FY 2016-17	FY 2017-18	FY 2018-19*	FY 2019-20	FY 2020-21
REVENUES	\$7,693,498	\$8,945,692	\$ 9,173,759	\$ 9,392,940	\$ 9,666,343
EXPENDITURES					
Personnel Services	\$ 144,708	\$ 13,254	\$ 44,364	\$ 32,060	\$ 9,270
Contractual	7,614,448	8,846,096	8,978,799	9,288,650	9,474,423
Materials and Supplies	127,522	261,163	200,490	214,443	75,959
TOTAL EXPENDITURES	\$7,886,678	\$ 9,120,513	\$ 9,223,653	\$ 9,535,153	\$ 9,559,652
REVENUE OVER EXPENDITURES				\$ (142,213)	\$ 106,691
FY 2019-20 Funding would req	uire use of exist in	g fund balar	ice		
Discretionary Funding - Works	hop #3				
Capital Improvement Proje	•			N/A	N/A
Additional Funding Reques	ts-Operating			N/A	N/A
REVENUE OVER EXPENDITURES (ΤΟΙΔΙ)			\$ (142,213)	\$ 106,691

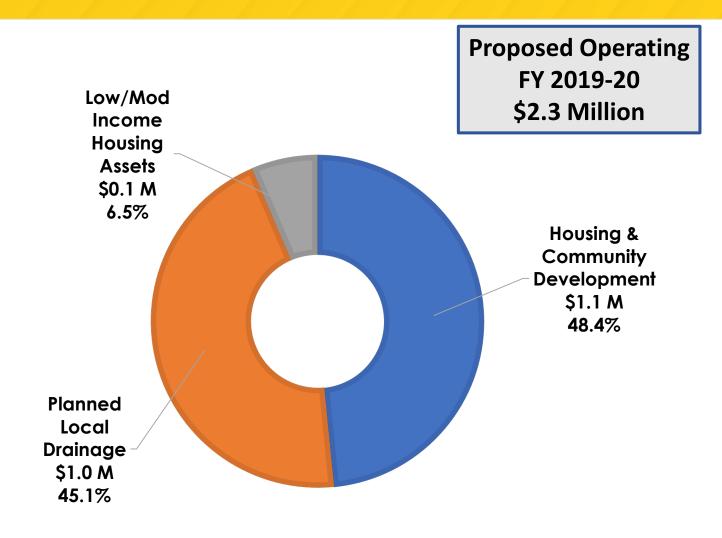
Expenditures – Special Revenue Funds – Other – Development

- Developer Impact Fees, Park Dedication(Quimby) Fund, and Dwelling Development Tax
- Development Impact Fees which are separate and independent of development related activity in the General Fund
- Most of the funds in this category are subject to the AB1600 guidelines
- Capital Improvement Projects FY 2019-20:
 - \$10K Reimbursement Agreements for Drainage

	Actuals	ŀ	Actuals	Adopted	Est	imated		Forecast
DEVELOPMENT	FY 2016-17	FY	2017-18	FY 2018-19*	FY	2019-20	F`	Y 2020-21
REVENUES	\$3,092,412	\$	4,038,743	\$ 9,236,074	\$3	,229,354	\$	4,105,640
EXPENDITURES								
Contractual	-		17,055	-		-		-
Materials and Supplies	90,825		160,504	162,109		20,525		20,732
Capital Improvement Projects	4,198,432		409,335	2,900,382		10,000		10,000
TOTAL EXPENDITURES	\$4,289,257	\$	586,894	\$3,062,491	\$	30,525	\$	30,732
REVENUE OVER EXPENDITURES					\$3	,198,829	\$	4,074,908
Discretionary Funding - Workshop	#3							
Capital Improvement Projects					F	Pending		Pending
Additional Funding Requests - (Operating					N/A		N/A
REVENUE OVER EXPENDITURES (TOTA	41)					TBD		TBD

Expenditures – Governmental – Capital Project Funds

- Capital Project Funds are used to account for and report financial resources that are restricted, or assigned to capital expenditures, including acquisition or construction of capital facilities and other capital assets
- Capital Project Funds
 - Planned Local Drainage
 - Low-Moderate Income Housing Asset Fund (Corona Housing Authority)
 - Housing and Community Development



Expenditures – Capital Project Funds

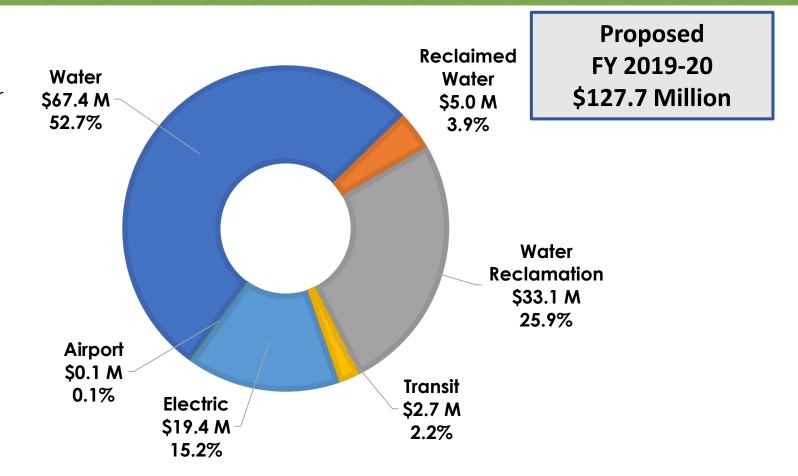
- Capital Project Funds
 - Planned Local Drainage
 - Low-Moderate Income Housing Asset Fund (Corona Housing Authority)
 - Housing and Community Development
- Capital Improvement Projects FY 2019-20 include:
 - \$443K Various
 Community
 Development Block
 Grant Projects
 - \$355K Residential Rehabilitation Program
 - \$71K Community
 Housing Development
 Organization

Actuals Y 2016-17	Actuals FY 2017-18	Adopted FY 2018-19*	Estimated FY 2019-20	Forecast
	FY 2017-18	FY 2018-19*	EV 2010 20	
10.000.04.5		11 2010 17	FT 2017-20	FY 2020-21
13,039,844	\$ 32,480,236	\$ 33,221,201	\$ 26,829,982	\$ 3,242,46
804,808	\$ 994,399	\$ 925,819	\$ 943,500	\$ 920,03
167,536	156,237	224,371	194,570	195,68
364,318	388,307	398,429	288,341	258,46
5,682	5,571	6,309	2,117	2,14
10,746,627	23,093,674	1,585,678	869,639	180,00
12,088,970	\$ 24,638,187	\$ 3,140,606	\$ 2,298,167	\$ 1,556,322
				\$ 1,686,139
-	364,318 5,682 10,746,627	167,536156,237364,318388,3075,6825,57110,746,62723,093,674	167,536156,237224,371364,318388,307398,4295,6825,5716,30910,746,62723,093,6741,585,678	167,536 156,237 224,371 194,570 364,318 388,307 398,429 288,341 5,682 5,571 6,309 2,117 10,746,627 23,093,674 1,585,678 869,639

Proprietary Funds

Expenditures – Proprietary – Enterprise Funds

- Self-supporting activities that are supported by rates and/or fees. May also include grants or reimbursements from other government agencies.
- Enterprise Funds
 - Water
 - Reclaimed Water
 - Water Reclamation
 - Electric
 - Airport
 - Transit Services



Expenditures – Enterprise Funds – Utilities – Water

- Water Funds
 - Water Utility Fund
 - Water Utility Grants and Funding Agreements Fund
 - Water Capacity Fund
 - Water Revenue Bonds Fund
- Capital Improvement Projects in FY 2019-20 include:
 - \$4.0 M 1220-Zone Booster Station
 - \$2.2 M Waterline Replacement Sherman Ave
 - \$2.2 M Well 15 Relocation
 - \$1.1 M Waterline Infrastructure
 - \$3.6 M WRCRWA Reclaimed Waterline (Grants/Agreement funding)

	Actuals	Actuals	Adopted	Estimated	Forecast
UTILITIES - WATER	FY 2016-17	FY 2017-18	FY 2018-19*	FY 2019-20	FY 2020-2
REVENUES	\$ 58,052,955	\$ 50,512,579	\$ 62,918,643	\$ 54,749,779	\$ 55,619,77
EXPENDITURES					
Personnel Services	\$ 7,809,979	\$ 8,798,102	\$10,866,422	\$ 10,563,094	\$10,368,18
Contractual	2,568,458	2,507,477	3,063,724	2,608,247	2,650,51
Materials and Supplies	29,608,745	30,319,975	32,770,463	31,906,216	32,244,9
Utilities	4,056,469	4,355,577	4,541,008	4,329,657	4,416,22
Depreciation	6,162,657	6,609,360	-	-	-
Capital Improvement Projects	40,103	2,263,237	8,696,504	17,960,531	14,364,12
OTAL EXPENDITURES	\$ 50,246,411	\$ 54,853,727	\$59,938,121	\$ 67,367,745	\$ 64,043,95
REVENUE OVER EXPENDITURES				\$(12,617,966)	\$ (8,424,18
REVENUE OVER EXPENDITURES FY 2019-20 Funding would require				•	
Discretionary Funding - Workshop					
Capital Improvement Projects				Pending	Pendin
•					
Additional Funding Requests -	Operating			Pending	Pendin

* FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation

Expenditures – Enterprise Funds – Utilities – Reclaimed Water

- Reclaimed Water
 - Also known as Recycled Water
- Capital Improvement Projects in FY 2019-20 include:
 - \$2.0 M WRCRWA
 Reclaimed Waterline
 (Reclaimed Water
 funding portion)

		Actuals		Actuals	,	Adopted	E	stimated		Forecast
UTILITIES - RECLAIMED WATER	F	Y 2016-17	F	Y 2017-18	F`	Y 2018-19*	F	Y 2019-20	F	Y 2020-21
REVENUES	\$	4,521,426	\$	3,635,948	\$	3,561,650	\$	3,439,396	\$	3,441,475
EXPENDITURES										
Personnel Services	\$	199,733	\$	522,223	\$	592,297	\$	551,615	\$	539,851
Contractual		446,533		607,648		404,602		429,120		437,702
Materials and Supplies		906,467		892,259		1,042,427		1,011,095		926,198
Utilities		604,184		628,347		672,000		697,680		711,634
Depreciation		1,111,305		1,116,712		-		-		-
Capital Improvement Projects		450,324		11,526		958,250		2,302,235		1,148,250
TOTAL EXPENDITURES	\$	3,718,547	\$	3,778,714	\$	3,669,576	\$	4,991,745	\$	3,763,635
[<u> </u>										
REVENUE OVER EXPENDITURES							\$	(1,552,349)	\$	(322,160)
FY 2019-20 Funding would require	US	e of existing	g fu	ınd balance	- 01	loan from	ot h	er utility fur	nd	
5 1 1 5 1 1 1 1 1 1		•								
Discretionary Funding - Workshop		3						D !:		D "
Capital Improvement Projects		, .						Pending		Pending
Additional Funding Requests - (υr	perating						Pending		Pending
REVENUE OVER EXPENDITURES (TOTA	ΑL)						TBD		TBD

^{*} FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation

Expenditures – Enterprise Funds – Utilities – Water Reclamation

- ❖ Water Reclamation Funds
 - Water Reclamation Utility Fund
 - Water Reclamation Utility Grants and Funding Agreements Fund
 - Water Reclamation Capacity Fund
 - Wastewater Revenue Bonds Fund
- Capital Improvement Projects in FY 2019-20 include:
 - \$5.5 M WRF#2 Equalization Basin Replacement
 - \$800K Alcoa Reclaimed Water Effluent Relocation and Pipe Removal

	Actuals	Actuals	Adopted	Estimated	Forecast
UTILITIES - WATER RECLAMATION	FY 2016-17	FY 2017-18	FY 2018-19*	FY 2019-20	FY 2020-21
REVENUES \$	35,804,512	\$30,860,098	\$39,672,789	\$ 34,732,932	\$ 35,484,23
EXPENDITURES					
Personnel Services \$	4,878,619	\$ 5,822,090	\$ 6,183,317	\$ 6,164,124	\$ 6,064,73
Contractual	1,120,984	1,107,811	1,014,558	1,065,158	1,086,45
Materials and Supplies	10,743,294	10,550,412	13,903,277	14,924,913	15,128,27
Utilities	3,335,434	3,264,915	3,370,865	3,461,705	3,530,93
Depreciation	4,682,313	5,418,025	-	-	-
Capital Improvement Projects	(248,242)	437,504	1,742,948	7,454,500	875,00
TOTAL EXPENDITURES \$	24,512,402	\$ 26,600,756	\$ 26,214,965	\$ 33,070,400	\$ 26,685,39
REVENUE OVER EXPENDITURES				\$ 1,662,532	\$ 8,798,83

* FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation

Expenditures – Enterprise Funds – Utilities – Electric

- ❖ Electric Funds
 - Electric Utility Fund
 - Electric Utility Grants and Funding Agreements
 Fund
- Capital Improvement Projects in FY 2019-20 include:
 - \$2.5 M Temescal Transmission Line Extension
 - \$200K Electric Distribution System Inventory Condition and Assessment
 - \$200K Pad Mounted Enclosure (PME) Switches Upgrade

		983,851	•	•	•
3 · ···· 103	5,155,710		,,JUI,JZ/	. 5, 155,500	. 0,0 / 2,00
OTHITIES	0,130,/10		7,001,327	10,100,300	10,372,36
Materials and Supplies Utilities	3,957,230 8,150,710	4,033,167 8,853,632	3,855,980 9,861,529	3,629,243 10,188,588	3,630,61 10,392,3 <i>6</i>
Contractual	388,418	460,829	442,558	500,183	510,18
Personnel Services	\$ 2,162,214	\$ 1,521,854	\$ 2,190,510	\$ 2,143,535	\$ 2,084,77
UTILITIES - ELECTRIC REVENUES	FY 2016-17 \$17,082,285	FY 2017-18 \$16,968,948	FY 2018-19* \$17,452,093	FY 2019-20 \$17,383,692	\$ 17,40

* FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation

Expenditures – Enterprise Funds – Other – Airport

- Airport Fund
 - Accounting for operations of the Corona Municipal Airport
- Revenue over operating expenses used for capital improvement projects
- In FY 2018-19, balance of airport flood wall loan (\$115K) to be repaid to the General Fund, upon City Council approval

	P	Actuals	P	Actuals	Α	dopted	Es	timated	F	orecast
AIRPORT	FY	2016-17	FY	2017-18	FY	2018-19*	FY	2019-20	FY	2020-21
REVENUES	\$	310,510	\$	278,153	\$	340,024	\$	423,136	\$	423,719
EXPENDITURES										
Contractual	\$	10,597	\$	5,686	\$	13,306	\$	15,278	\$	15,584
Materials and Supplies		96,553		95,020		113,015		107,352		79,992
Utilities		8,937		8,857		9,237		9,376		9,564
Depreciation		37,297		25,797		-		-		-
Capital Improvement Projects		13,479		12,996		-		-		-
TOTAL EXPENDITURES	\$	166,863	\$	148,356	\$	135,558	\$	132,006	\$	105,140
REVENUE OVER EXPENDITURES (OPER	RATI	NG)					\$	291,130	\$	318,579
Discretionary Funding - Workshop	#3									
Capital Improvement Projects								N/A		N/A
Additional Funding Requests - C)pei	rating						Pending		Pending
	L)							TBD		TBD

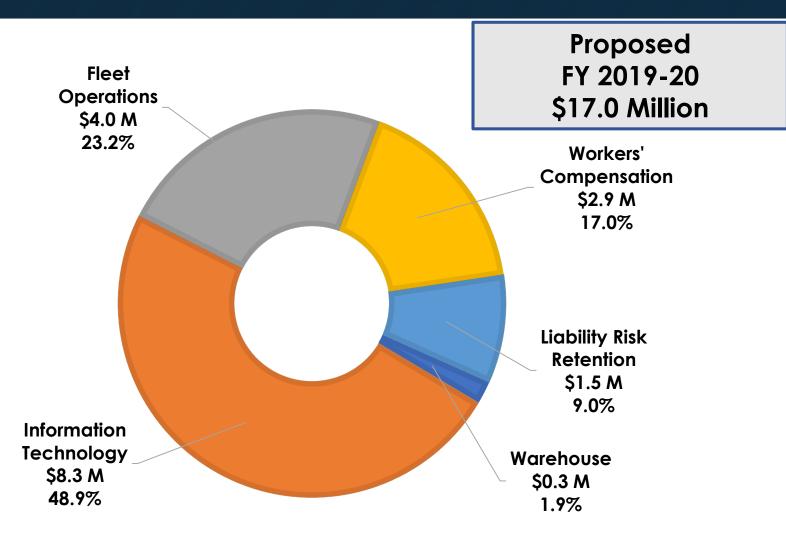
Expenditures – Enterprise Funds – Other – Transit

- Transit Services Fund
 - Accounting for operations of Corona's transit programs: Dial-A-Ride and Corona Cruiser

Actuals	Actuals	Adopted	Estimated	Forecast
FY 2016-17	FY 2017-18	FY 2018-19*	FY 2019-20	FY 2020-21
\$2,386,312	\$2,662,113	\$3,000,868	\$ 2,894,639	\$3,521,377
\$ 297,344	\$ 506,273	\$ 453,145	\$ 425,496	\$ 434,659
1,634,568	1,587,663	1,847,280	1,948,000	1,920,000
128,224	1,489,452	209,972	92,569	90,880
210,500	186,156	234,950	220,620	236,550
629,943	473,173	-	-	-
\$2,900,578	\$4,242,717	\$2,745,347	\$2,686,685	\$2,682,089
			\$ 207,954	\$ 839,288
# 2				
#3			N/A	N/A
Operating			N/A	N/A
AL)			\$ 207,954	\$ 839,288
	\$ 2,386,312 \$ 297,344 1,634,568 128,224 210,500 629,943 \$ 2,900,578	\$2,386,312 \$2,662,113 \$297,344 \$ 506,273 1,634,568 1,587,663 128,224 1,489,452 210,500 186,156 629,943 473,173 \$2,900,578 \$4,242,717	\$2,386,312 \$2,662,113 \$3,000,868 \$297,344 \$506,273 \$453,145 1,634,568 1,587,663 1,847,280 128,224 1,489,452 209,972 210,500 186,156 234,950 629,943 473,173 - \$2,900,578 \$4,242,717 \$2,745,347	\$2,386,312 \$2,662,113 \$3,000,868 \$2,894,639 \$297,344 \$506,273 \$453,145 \$425,496 1,634,568 1,587,663 1,847,280 1,948,000 128,224 1,489,452 209,972 92,569 210,500 186,156 234,950 220,620 629,943 473,173 \$2,900,578 \$4,242,717 \$2,745,347 \$2,686,685 #3 N/A

Expenditures – Proprietary – Internal Service Funds

- Funds to account for departments or functions that provide services to other City departments
- As separate accounting entities, have show inflows (revenues/transfers) to support outflows (expenditures/transfers)
- Activity is funded through charges for services to other funds/departments
 - Warehouse Services
 - Information Technology
 - Fleet Operations
 - Workers' Compensation
 - Liability Risk Retention



Expenditures – Internal Service Funds – Warehouse

Warehouse

- Provides services to internal customers, primarily Maintenance Services and the Department of Water and Power
- Revenue in Fiscal Year 2017-18 includes adjustment for Contra Pension account (GASB entry)

	,	Actuals	/	Actuals	Α	dopted	E	stimated	F	orecast
WAREHOUSE	FΥ	2016-17	FY	2017-18	FY	2018-19*	FY	2019-20**	FY	2020-21**
REVENUES	\$	676,753	\$	40,897	\$	167,052	\$	318,409	\$	272,950
EXPENDITURES										
Personnel Services	\$	114,716	\$	128,173	\$	205,774	\$	212,464	\$	205,997
Contractual		82,118		-		40,000		33,827		34,504
Materials and Supplies		30,468		64,481		63,873		71,679		32,001
Utilities		212		231		6,259		439		448
TOTAL EXPENDITURES	\$	227,514	\$	192,885	\$	315,906	\$	318,409	\$	272,950
REVENUE OVER EXPENDITURES							\$	-	\$	-
Discretionary Funding - Workshop	#3									
Capital Improvement Projects								N/A		N/A
Additional Funding Requests -	Op	erating						Pending		Pending
REVENUE OVER EXPENDITURES (TOT	AL)						\$	-	\$	-
* FY 2018-19 Revenues updated from ** FY 2019-20 and FY 2020-21 Revenue				•		•				

Expenditures – Internal Service Funds – Liability Risk

Liability Risk

 Accounting for liability claims submitted/paid on the City's behalf

	Ac	ctuals	/	Actuals	Α	dopted	Е	stimated		Forecast
LIABILITY RISK	FY 2	2016-17	FY	2017-18	FY	2018-19*	FY	2019-20**	FY	2020-21**
REVENUES	\$ 7	91,778	\$,312,617	\$1	,257,776	\$	1,540,253	\$	1,581,082
EXPENDITURES										
Contractual	\$ 2	248,116	\$	187,539	\$	315,000	\$	322,500	\$	315,000
Materials and Supplies	6	524,393		723,750		691,600		966,577		1,014,906
Claims Expense	3	344,031		400,222		251,176		251,176		251,176
TOTAL EXPENDITURES	\$1,2	16,541	\$1	,311,510	\$1	,257,776	\$	1,540,253	\$	1,581,082
REVENUE OVER EXPENDITURES							\$	-	\$	-
Discretionary Funding - Worksho	n #3									
Capital Improvement Projec	•							N/A		N/A
Additional Funding Requests		atina						N/A		N/A
	•							,		,
REVENUE OVER EXPENDITURES (TO	TAL)						\$	-	\$	-
* FY 2018-19 Revenues updated fro				•		•				
** FY 2019-20 and FY 2020-21 Reven	ues upd	lated ba	sec	i on opera	ting	budget e	хре	enditures.		

Expenditures – Internal Service Funds – Workers' Compensation

- Workers' Compensation
 - Self-funded
 - Accounting for Workers' Compensation claims
- Revenue to this fund collected through payroll process. Expensed to departments based on position classifications.
- Revenue/rates charged to other departments for FY 2019-20 and FY 2020-21 to be re-evaluated after additional funding requests reviewed/approved

	Actuals	Actuals	Adopted	Estimated	Forecast
WORKERS' COMPENSATION	FY 2016-17	FY 2017-18	FY 2018-19*	FY 2019-20**	FY 2020-21*
REVENUES	\$ 2,925,960	\$ 5,059,008	\$4,196,700	\$ 2,890,157	\$ 2,913,779
EXPENDITURES					
Contractual	\$1,105,733	\$1,398,329	\$1,358,000	\$ 1,024,500	\$ 1,026,440
Materials and Supplies	446,255	460,799	480,789	457,657	479,339
Claims Expense	2,953,371	349,613	1,923,000	1,408,000	1,408,000
TOTAL EXPENDITURES	\$4,505,360	\$ 2,208,740	\$3,761,789	\$ 2,890,157	\$ 2,913,779
REVENUE OVER EXPENDITURES				\$ -	\$ -
Discretionary Funding - Worksho	•				
Capital Improvement Project				N/A	N/A
Additional Funding Requests	-Operating			N/A	N/A
REVENUE OVER EXPENDITURES (TO	TAIN			Ċ	Ċ

^{*} FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation.

^{**} FY 2019-20 and FY 2020-21 Revenues updated based on operating budget expenditures.

Expenditures – Internal Service Funds – Fleet Operations

- Fleet Operations
 - Accounts for costs related to maintenance and operations of the City's fleet vehicles
 - Includes accounting for CNG fuel pumps located on N. Cota St.
- Any excess revenue over expense is held in reserve for future replacement of City vehicles
- Forecast FY 2020-21 includes anticipated vehicle replacement purchases of \$2.4 M

	Actuals	Actuals	Adopted	Estimated	Forecast
FLEET OPERATIONS	FY 2016-17	FY 2017-18	FY 2018-19*	FY 2019-20	FY 2020-21
REVENUES	\$ 4,269,698	\$ 4,463,082	\$ 3,986,985	\$ 4,111,799	\$ 4,111,799
EXPENDITURES					
Personnel Services	\$ 889,605	\$ 944,021	\$ 1,292,131	\$ 1,354,783	\$ \$ 1,333,78
Contractual	90,954	114,570	166,739	149,158	152,14
Materials and Supplies	1,090,834	1,505,055	1,443,186	1,460,308	1,765,55
Utilities	919,041	823,175	1,252,250	988,786	1,008,56
Depreciation	-	13,423	-	-	-
Vehicle Purchases	444,294	1,449,677	969,605	-	2,447,75
Capital Improvement Projects	622,120	157,670		_	
OTAL EXPENDITURES	\$ 4,056,848	\$ 5,007,590	\$ 5,123,911	\$ 3,953,035	\$ 6,707,797
REVENUE OVER EXPENDITURES	\$ 158,764	\$(2,595,998			
FY 2020-21 Funding would require u	use of existing	fund balance	for vehicle pu	ırchases	
Discretionary Funding - Workshop =	‡3				
Capital Improvement Projects				N/A	N/A
Additional Funding Requests - C	perating			Pending	Pending
REVENUE OVER EXPENDITURES (TOTA	.1)			\$ 158,764	\$(2,595,998

* FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation.

Expenditures – Internal Service Funds – Information Technology

- Accounting change in FY 2018-19 moved activity from the General Fund to Internal Service Fund General Fund Historical Expenditures:
 - FY 2016-17 \$3.6 M
 - FY 2017-18 \$4.4 M
- Revenue/rates charged to other departments for FY 2019-20 and FY 2020-21 to be re-evaluated after additional funding requests reviewed/approved
- FY 2019-20 increase in Utilities for annual cost of internet lines
- Radio/Communications Division moved from Maintenance Services to Information Technology during FY 2018-19

	Ac	tuals	Ac	tuals	Adopted	Е	:stimated		Forecast
INFORMATION TECHNOLOGY	FY 2	016-17	FY 20	017-18	FY 2018-19*	FY	′ 2019-20**	FY	′ 2020-21**
REVENUES	\$	-	\$	-	\$7,547,268	\$	8,344,110	\$	8,418,785
EXPENDITURES									
Personnel Services	\$	-	\$	-	\$3,214,935	\$	3,868,535	\$	3,827,374
Contractual		-		-	2,949,231		2,741,353		2,967,116
Materials and Supplies		-		-	1,702,602		1,220,907		1,109,660
Utilities		-		-	185,336		513,315		514,635
TOTAL EXPENDITURES	\$	-	\$	-	\$8,052,104	\$	8,344,110	\$	8,418,785
REVENUE OVER EXPENDITURES						\$	-	\$	-
Discretionary Funding - Worksh	10p #3								
Capit al Improvement Proje							N/A		N/A
Additional Funding Request	s - Opera	ting					Pending		Pending
REVENUE OVER EXPENDITURES (1	CTAIN					S		Ċ	

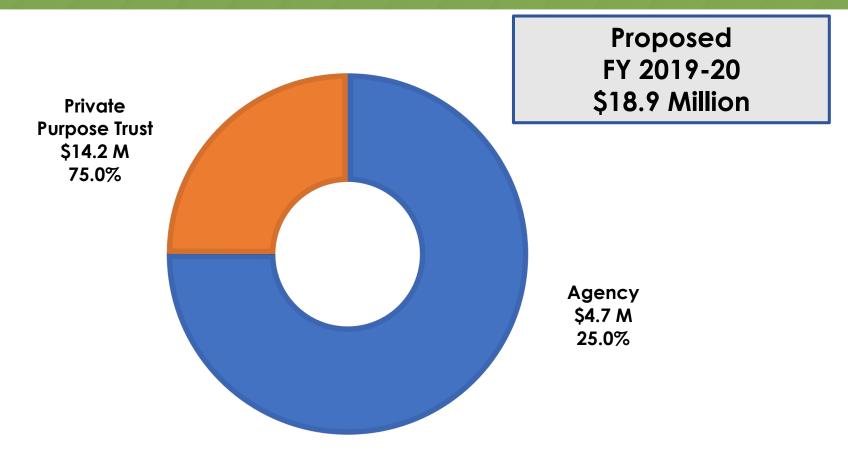
^{*} FY 2018-19 Revenues updated from March 26, 2019 Budget Workshop Presentation.

^{**} FY 2019-20 and FY 2020-21 Revenues updated based on operating budget expenditures.

Fiduciary Funds

Expenditures – Fiduciary Funds

- Custodial in nature. The City has responsibility to oversee transactions, but the assets belong to designated owners.
 - CFD/LMD Funds
 - AB109 PACT Funds State Allocation



Expenditures – Fiduciary Funds

- Agency Funds
 - CFD/LMD Funds
 - Increased activity in FY 2016-17 due to refinancing of 3 CFD bonds
 - AB109 PACT Funds State Allocation
- Private Purpose Trust (Redevelopment Successor Agency)

FIDUCIARY FUNDS	Actuals FY 2016-17	Actuals 7 FY 2017-18	Adopted FY 2018-19*	Estimated FY 2019-20	Forecast FY 2020-2
REVENUES	\$ 53,912,04		\$ 36,825,279	\$18,714,684	\$ 18,081,63
EXPENDITURES					
Personnel Services	\$ 139,12	9 \$ 145,230	\$ 31,560	\$ 31,248	\$ 31,19
Contractual	895,66	3 536,231	139,750	135,341	139,39
Materials and Supplies	45,761,49	1 16,468,977	16,184,785	16,755,777	15,079,92
Utilities	47	9 1,061	-	_	-
Bond Sale Discount	2,78	5 2,785	-	-	-
Capital Improvement Projects	2,145,52	6 1,619,625	1,971,945	2,025,328	2,068,86
OTAL EXPENDITURES	\$ 48,945,07	4 \$18,773,908	\$ 18,328,040	\$18,947,694	\$ 17,319,37
EVENUE OVER EXPENDITURES				\$ (233,010)	\$ 762,25
Y 2019-20 Funding would require use	of existing fu	nd balance			
Discretionary Funding - Workshop #3					
Capital Improvement Projects				N/A	N/.
Additional Funding Requests - Op	erating			N/A	N/.
REVENUE OVER EXPENDITURES (TOTAL)				\$ (233,010)	\$ 762,25

Next Steps

- April 15, 2019 Budget Workshop #3 (Discretionary Expenditures)
- May 23, 2019 Budget Workshop #4 (Summary)
- June 19, 2019 Tentative Budget Adoption
- ❖ July 1, 2019 Start of FY 2019-20

QUESTIONS?





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