

#### **2019 EVENT RECAP** JASON LASS, RECREATION SERVICES MANAGER

### **2019 "A NEW NORMAL"**

- MAINSTREET USA PARADE
- FESTIVAL @ SANTANA PARK MUSIC • FOOD • FIREWORKS
- **BUDGETING FOR SUSTAINABILITY**



### **MAINSTREET USA PARADE**

- 5,000+ SPECTATORS
- 62 ENTRIES
- \$10K IN SPONSORSHIP
- \$3,450 IN PARADE ENTRY FEES (\$50-\$100)
- 4 ANNOUNCER BOOTHS
- STREET CLOSURES AND REOPENING



# FESTIVAL @ SANTANA PARK

- 30,000 GUESTS
- NEW FIREWORKS VENDOR
- 8 FOOD VENDORS
- 3 PERFORMING GROUPS
- NEW GRILLING & FAMILY GAMES AREA
- FREE AND PREMIUM PARKING OPTIONS
- TRAFFIC CONTROLLED





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FESTIVAL @ Santana Park

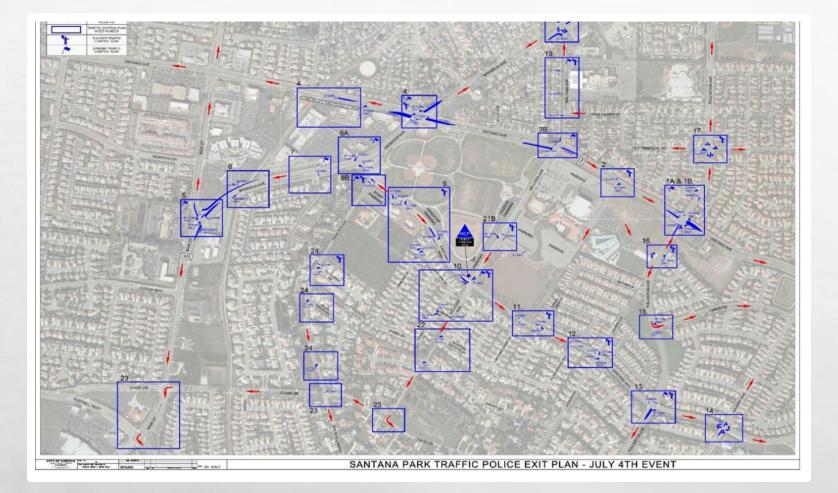
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#### **EVENT MAP**



**FESTIVAL @ SANTANA PARK** UPDATED RULES SIGNAGE & HANDOUTS

Charcoal Grills Only Welcome Here. Please dispose of hot coals in provided collection bins.



#### FESTIVAL @ Santana Park

#### **TRAFFIC CONTROL**

**BUDGET \$91,470** 

EXPENDITURES	<b>\$125,292</b>
• PARADE OPERATIONS	\$3,727
• PARADE STAFFING	\$5,948
• FESTIVAL OPERATIONS	\$65,422
• FESTIVAL STAFFING	\$50,899



# **BUDGET \$91,470**

REVENUES	<b>\$22,654</b>
• PARADE ENTRY FEES	\$3,450
• FESTIVAL VENDORS	\$2,000
• SANTANA PARKING	\$1,204
• SPONSORS	\$16,000



# **SPONSORSHIP**

- MONETARY CONTRIBUTIONS
- IN-KIND CONTRIBUTIONS

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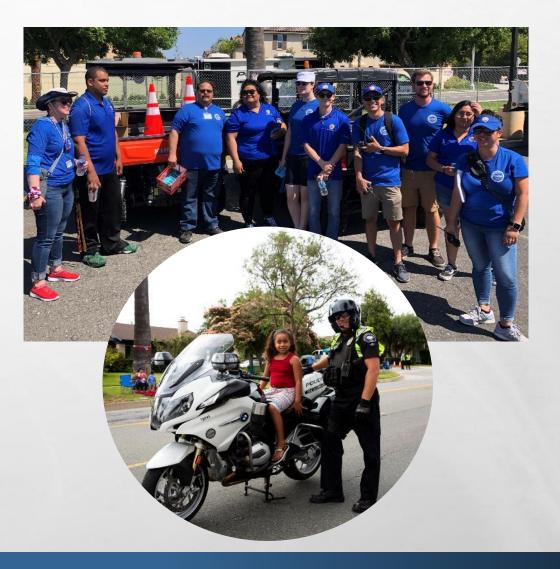


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# STAFFING

DEPARTMENT	PARADE	FESTIVAL
Fire	\$0.00	\$3,114
LaRS	\$764	\$9,258
Maintenance Services	\$5,183	\$2,679
Police	\$0.00	\$33,043
Public Works	\$0.00	\$2,802
TOTAL	\$56,843	

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# **2020 RECOMMENDATIONS**

- SEEK A NEW FIREWORK OPERATOR
- HEADLINER FOR CONCERT STAGE
- PUSH PRESALE PARKING
- GRILLING AREA STAYS
- CONTINUE TO ADDRESS TRAFFIC MITIGATION
- MORE SPONSORSHIPS



#### **QUESTIONS?**

#### **(**951) 733-8603

Jason.Lass@CoronaCA.gov



