

Line Item Bid
Bid Type
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Bid Tabulation Matrix
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RFQ #RIVCO-2020-RFQ-0000048 - Microsoft Enterprise Agreement
2019-09-19 01:30 PM PDT

Vendor	CDWG	Crayon Software Experts LLC	Dell Marketing, LP	GovConnection, Inc.	Insight Public Sector, Inc.	PCMG, Inc.	SHI International Corp.	Softchoice Corporation	SoftwareONE Inc	Zones Inc.	
Item Description	Price Level	Markup %	Markup %	Markup %	Markup %	Markup %	Markup %	Markup %	Markup %	Markup %	
Enterprise Online Services** (including Full USLs, From SA USLs, Add-ons and Step Ups) M365 E3 and E5, Enterprise Mobility + Security E3 and E5, Office 365 Enterprise E1 or E3, Windows 10 Enterprise E3 or E5.	Level D Minus 2%	1.25	1.00	-0.56	0.20	0.75	2.00	0.50	3.50	2.10	2.00
Enterprise Products Office 365 Pro Plus, Windows 10 Enterprise, Core CAL Suite, Enterprise CAL Suite.	Level D	1.25	1.00	-0.43	0.20	0.75	2.00	0.50	3.50	2.10	2.00
Additional Products M365 F1, M365 E5 Compliance, M365 E5 Security, Office 365 Enterprise F1, Project Online, Visio Online Plan 1 or Plan 2, Dynamics 365, Azure, SQL Server, Windows Server, etc.	Level D	1.25	1.00	-0.43	0.20	0.75	2.00	0.50	3.50	2.10	2.00
Server and Tools Product (applies to Server and Cloud Enrollments only) SharePoint Server, SQL Server, BizTalk Server, Visual Studio, Core Infrastructure Suites, etc.	Level D	1.25	1.00	-0.43	0.20	0.75	2.00	0.50	3.50	2.10	2.00
All products for Select Plus Agreement No.7756479.		2.00	1.50	0.55	0.70	1.00	2.00	0.50	2.00	3.50	2.00
Microsoft Premier Support		1.50	2.00	2.00	0.70	1.00	2.00	0.50	3.50	2.10	2.00
Microsoft Unified Support Services		1.50	2.00	2.00	0.70	1.00	2.00	0.50	3.50	2.10	2.00
Microsoft Consulting Services		1.50	2.00	2.00	0.70	1.00	2.00	0.50	3.50	20.00	2.00

- Notes:
- 1 Dell provide best pricing for MS EA product but NOT for services.
2 GovConnection is the second best pricing MS EA product, Premier support, Unified support, and consulting services but is NOT fully certified for all services.
3 SHI is the provide the third best pricing for MS EA product and the Best pricing for Premier support, Unified support, and consulting services.
4 SHI is fully certified for all services listed in the RFQ.
5 Insight is the encumbent with the fourth best pricing for MS EA and third best pricing for Premier support, Unified support, and consulting services.
6 Insight is fully certified for all services listed in the RFQ.