

BID / PRICE FORM

REQUEST FOR QUOTES: NIB No. 20-069WY

DESCRIPTION OF NIB: REBID - Cisco EA Subscription Services

BIDDER'S NAME/ADDRESS: ConvergeOne, Inc.
10900 Nesbitt Avenue South
Bloomington, MN 55437

NAME/TELEPHONE NO. OF
AUTHORIZED REPRESENTATIVE Zeina Ammar
818-856-7331

Bidder shall enter their unit pricing on the Line Items tab within PlanetBids and complete and upload this Bid/Price Form into the PlanetBids electronic bidding system.

Bidder's pricing shall be Firm Fixed and include, but not be limited to, all labor, materials, equipment, tools, transportation, services, and ancillary costs to discharge all duties and obligations necessary and required to perform and complete the Technical Specifications requirements.

Please check your calculations before submitting your bid; the City is not responsible for Contractor miscalculations.

****A copy of the Bid Schedule below is provided for reference purposes only and need not be completed.****

ITEM	DESCRIPTION	UNIT OF MEASURE	QTY	EXTENDED COST
1.0	ELA-M Cisco EA Bundle 3yr – w/annual billing Start Date: Upon contract signature			
1.1	E2F-SEC-A4E-ADV SA Cisco EA 2.0 Choice – Security Suites AMP4E Advantage			
	E2SF-P-AMP-ADV-10 Sec EA 2.0 Choice AMP Endpoints Advantage 10pk Quantity: 120	Year	3	
	SVS-EA2-AMPE-SUP-E Enhanced Support for AMP END POINTS	Year	3	
1.2	E2F-SEC-NGFW SA Cisco EA 2.0 Choice – Security Suites NGFW			
	E2SF-F-FPR4110T Sec EA 2.0 Choice FRP4110 Threat Defense Threat, Malware, URL Quantity: 2	Year	3	
	SVS-EA2-NGFW-SUP-E Enhanced Support for Next Generation Firewall	Year	3	
1.3	E2F-SEC-SWATCH SA Cisco EA 2.0 Choice – Security Suites-Stealthwatch			
	E2SF-S-SWPCM-10 Security EA 2.0 Stealthwatch PCM License-10pk Quantity: 160	Year	3	
	SVS-EA2-STLW-SUP-E Enhanced Support for Stealthwatch	Year	3	
1.4	E2F-SEC-UMB SA Cisco EA 2.0 Security Suites Umbrella			
	E2SF-U-DNS-ADV Sec EA 2.0 Choice Umbrella DNS Advantage Quantity: 1200	Year	3	
	SVS-EA2-SIG-SUPT-E SA Umbrella Support for DSN/SIG Packages - Enhanced	Year	3	
1.5	CON-AS-SE-ADV Cisco Security Advisor Subscription Services 3-yr Subscription	LS	1	

Low Bidder shall be determined based on the 3yr combined Total Price for all services.

In the event that bidder intends to bid zero-dollar value for any item shown in the Bid/Price Form, bidder shall enter “zero” or “0” in the space provided for price or cost. With the exception of “Reason(s) for No Bid”, all spaces in the Bid/Price Form shall be filled in by bidders. City reserves the right to reject as non-responsive any or all bids containing blank spaces.

ConvergeOne has read and refers to the attached main response document for additional information.

Bidder shall complete the following required information:

Signature below verifies that Bidder has read, understands, and agrees to the conditions contained herein and on all of the attachments and agenda. ConvergeOne has read and refers to the attached main response document for additional information.

Are there any other additional or incidental costs which will be required by your firm in order to meet the requirements of the Technical Specifications? Yes / No (circle one). If you answered "Yes", please provide detail of said additional costs: _____

Please indicate any exceptions to or deviations from the NIB Requirements here.
ConvergeOne has read and refers to the attached main response document for this information.

The listings in the main response documents are clarifications only, no exceptions or deviations.

Have you included in your bid all informational items and forms as requested? Yes / No (circle one). If you answered "No", please explain: _____

This offer shall remain firm for 90 days from NIB close date.
ConvergeOne has read and refers to the attached main response document for additional information.
Terms and conditions as set forth in this NIB apply to this bid.

Cash discount allowable 0 % days; unless otherwise stated, payment terms are: Net thirty (30) days.

In signing this bid, Bidder warrants that all certifications and documents requested herein are attached and properly completed and signed.

From time to time, the City may issue one or more addenda to this NIB. Below, please indicate all Addenda to this NIB received by your firm, and the date said Addenda was/were received. It is the bidder's responsibility to ensure that all addendums are received. Failure to acknowledge receipt of addenda may cause the City to reject the bid as non-responsive.

Verification of Addenda Received

Addenda No: <u>1</u>	Received on: <u>6/1/2020</u>
Addenda No: _____	Received on: _____
Addenda No: _____	Received on: _____

AUTHORIZED SIGNATURE:



PRINT SIGNER'S NAME AND TITLE: Stephen Monteros, Vice President

DATE SIGNED: 6/1/2020

COMPANY NAME & ADDRESS: ConvergeOne, Inc.

10900 Nesbitt Avenue South

Bloomington, MN 55437

PHONE: 818-856-7331

FAX: 651-994-6801

EMAIL: zammar@convergeone.com

IF SUBMITTING A "NO BID", PLEASE STATE REASON(S) BELOW:

Bid Results for Project REBID - Cisco EA Subscription Services (NIB 20-069WY)
Issued on 05/22/2020
Bid Due on June 5, 2020 3:00 PM (Pacific)
Exported on 06/22/2020

Line Items

Item Num	Section	Description	Unit of Measure	Quantity	Unit Price	Line Total
1	EF-SEC-A4E-ADB SA Cisco EA 2.0 Choice - Security Suites AMP4E Advantage	E2SF-P-AMP-ADV-10 Sec EA 2.0 Choice AMP Endpoints Advantage 10pk Qty: 120	Year	3	\$20,577.60	\$61,732.80
2	EF-SEC-A4E-ADB SA Cisco EA 2.0 Choice - Security Suites AMP4E Advantage	SVS-EA2-AMPE-SUP-E Enhanced Support for AMP END POINTS	Year	3	\$4,511.16	\$13,533.48
				Subtotal		\$75,266.28
3	E2F-SEC-NGFW SA Cisco EA 2.0 Choice â€™ Security Suites NGFW	E2SF-F-FPR4110T Sec EA 2.0 Choice FRP4110 Threat Defense Threat, Malware, URL Qty: 2	Year	3	\$26,373.12	\$79,119.36
4	E2F-SEC-NGFW SA Cisco EA 2.0 Choice â€™ Security Suites NGFW	SVS-EA2-NGFW-SUP-E Enhanced Support for Next Generation Firewall	Year	3	\$5,781.84	\$17,345.52
				Subtotal		\$96,464.88
5	E2F-SEC-SWATCH SA Cisco EA 2.0 Choice â€™ Security Suites-Stealthwatch	E2SF-S-SWPCM-10 Security EA 2.0 Stealthwatch PCM License-10pk Qty: 160	Year	3	\$28,857.60	\$86,572.80
6	E2F-SEC-SWATCH SA Cisco EA 2.0 Choice â€™ Security Suites-Stealthwatch	SVS-EA2-STLW-SUP-E Enhanced Support for Stealthwatch	Year	3	\$6,325.08	\$18,975.24
				Subtotal		\$105,548.04
7	E2F-SEC-UMB SA Cisco EA 2.0 Security Suites Umbrella	E2SF-U-DNS-ADV Sec EA 2.0 Choice Umbrella DNS Advantage Qty: 1200	Year	3	\$16,848.00	\$50,544.00
8	E2F-SEC-UMB SA Cisco EA 2.0 Security Suites Umbrella	SVS-EA2-SIG-SUPT-E SA Umbrella Support for DSN/SIG Packages - Enhanced	Year	3	\$2,454.24	\$7,362.72
				Subtotal		\$57,906.72
9	Cisco Security Advisor Subscription Services	CON-AS-SE-ADV Cisco Security Advisor Subscription Services 3-yr Subscription	LS	1	\$170,838.17	\$170,838.17
				Subtotal		\$170,838.17
				Total		\$506,024.09