

ATTACHMENT “1”

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**City of Corona  
2021-2022 Excess Work Comp  
Marketing Summary**

MARKET	RESPONSE
<b><i>Incumbent: PRISM</i></b>	Pending
Safety National	Pending - Needs full submission with Safety National applications in order to review further.
Arch	Decline - In the \$400k price range.
US Specialty	Decline - Not a market for muni risks
AIG	Declined – Unable to compete with pricing and retentions.
Midwest	Declined – Unable to offer statutory limits
Travelers	Declined – Not a market for Excess WC

**City of Corona  
21/22 Cyber Marketing Summary**

MARKET	RESPONSE
\$3M xs \$2M; \$3M Agg.	
Beazley	Declined
Arch/Barbican	Declined
Aspen	Declined
Axis	Declined
Canopus	Declined
Dual	Declined
Hiscox	Declined
Kiln	Declined
Tarian	Declined
WRB	Declined
Talbot 1183	Declined
CV Starr 1919	Declined
QBE	Cant write US
CFC	Declined - Not keen on PE. In a VERY rare instance will consider under 100M.
Globe	Declined - Not writing excess. Primary only/250M and under, and no appetite for public entities
Ascent	Decline - No longer able to consider public entities. Checking to see if they can make an exception.
Hamilton	Pending
Brit	Pending
Occam	Declined - They just got their capacity back, but not interested in public entities.
Moziac	Declined - Out of appetite
Ptarmigan	Declined - Out of appetite, no PE
Channel	Declined - Out of appetite, no PE
Emergin	Declined - Out of appetite, no PE
Nirvana	Declined - Out of appetite, no PE
Zurich	Declined - No interest to be excess of APIP for small limits
Munich	Declined - Do not write Public Entities
AIG	Pending
Allianz	Pending
Argo	Declined
Ascot	Declined
At Bay	Declined
AWAC	Declined
Berkley	Pending
CNA	Declined
Cap Specialty	Declined

Coalition	Pending
Corvus	Pending
Cowbell	Pending
Great American	Pending
HDI	Declined
Ironshore	Pending
Markel	Declined
Nationwide	Declined
Resilience	Pending
RSUI	Declined
Sompo	Pending
Travelers	Declined
Tokio	Pending
XL	Pending
Standalone – Full Primary	
Benchmark Insurance Co. (Cowbell)	Quoted – Total Cost: \$93,709.63 Aggregate Limit: \$2,000,000 / Deductible: \$250,000
Ascent	Quoted – Total Cost: \$103,575.00 Aggregate Limit: \$2,000,000 / Deductible: \$250,000
Chubb	Declined – No interest in writing Public Entities at this time
Travelers	Declined – Does not meet underwriting guideline. The insured must have MFA (multifactor authentication) in place for Critical Info., Remote Access, Personal Devices, Noncritical Informations Systems
AIG	Declined – Not competitive
Hartford	Pending
Ironshore	Declined – Municipalities outside their appetite
Great American	Declined
HDI	Declined
XL	Declined
Corvus	Declined

**City of Corona  
21/22 Pollution Marketing Summary**

MARKET	RESPONSE
Illinois Union Insurance Company (Chubb - incumbent)	Pending
Aspen	Unable to include retro date coverage
Ascot	Pending
AWAC	Pending
Ironshore	Pending
Great American	Pending
Sirius	Pending
AXA XL	Pending
Markel	Pending



**Marketing Summary  
2021-2022 City of Corona APIP**

MARKET	RESPONSE
APIP - Various	Quoted - See Proposal
Chubb	Declined
CNA	Declined - Noncompetitive with pricing.
Hartford	Declined - Noncompetitive with pricing.
Travelers	Declined
Zurich	Declined
Liberty Mutual	Declined due to wildfire exposure.
Affiliated FM	Declined
Sompo	\$2.5MM - \$5MM available in Excess
Great American	May have \$50MM - \$100MM capacity. Would need to attach excess of \$200MM
Colony	\$5MM - \$10MM capacity available for Excess
Axis	\$2.5MM - \$5MM available in Excess
Hudson	\$5MM - \$10MM capacity available for Excess
James River	Would need to excess of \$50MM+
Mitsui	Would need to be excess of \$250MM (\$25MM - \$75MM capacity)
Arch	Pending Response
Arrowhead	Pending Response
Beazley	Pending Response
Berkshire Hathaway	Declined to quote; TIV is well beyond what we can consider and we are not offering several of the requested coverages
Century Surety	Declined – not a market for PE
Commonwealth/Hudson Specialty	Declined – outside of carrier appetite
Crum and Forster	Pending Response
Diamond State	Declined – due to internal capacity issues
Endurance American	Pending Response
Everest Indemnity	Pending Response
General Star	Pending Response
Philadelphia	Declined – not a market for PE
Munich Re	Declined – outside of underwriting appetite
Riskbound/REAPA	Pending Response
RLI/Mt. Hawley	Pending Response
Seneca	Declined – outside of underwriting appetite
Starr	Pending Response
Westchester	Pending Response
WKFC	Pending Response