



August 19, 2021

City of Corona Fire Department  
735 Public Safety Way  
Corona, CA 92878  
(951) 736-2220

Attention: Captain Justin Detmer:

KME Fire Apparatus is pleased to provide you with this proposal for one (1) KME Custom Heavy USAR Rescue Apparatus per our attached specification. The price, terms and conditions for the proposed apparatus are as follows:

Option 1: 1 Unit:

KME Custom USAR Rescue:	\$886,348.80
California Sales Tax @ 8.75%:	\$77,555.52
<b>Total Price for Single unit:</b>	<b>\$963,904.32</b>

**Note:** The purchase order for this proposal must be issued separately from the other apparatus proposals submitted to the City of Corona Fire Department.

This price is valid until **September 19, 2021**.

Terms: Net 30 days

Delivery: 390-420 days from Pre-construction conference F.O.B. Nesquehoning, PA. Delivery to the final destination and Pre Delivery Inspection Services are included in the price.

If you have any questions pertaining to this proposal, please contact me at (909) 917-4339 or [bgomez@kmeffire.com](mailto:bgomez@kmeffire.com).

We appreciate the opportunity to offer this proposal to the City of Corona Fire Department.

Respectfully,

*Brandon Gomez*

Brandon Gomez – California Sales



To Whom it May Concern,

KME is pleased to offer prepayment discount options to our customers on all new orders. Prepayment discounts are available at the following rates for the product ordered.

PRE-PAYMENT TIME OF ORDER		
	Discount	Payment
100% Prepay	\$ 17,503.00	\$ 886,732.50
90% Prepay	\$ 15,753.00	\$ 798,059.25
75% Prepay	\$ 13,128.00	\$ 665,049.38
50% Prepay	\$ 8,752.00	\$ 443,366.25
25% Prepay	\$ 4,376.00	\$ 221,683.13

The Pre-Payment option was discussed early in contract pricing options and is null and void due to pricing changes based upon the HGAC Contract Pricing Worksheet.

We are also pleased to share that we have recently improved our prepayment discount structure, giving departments more flexibility and opportunities to free up additional cash for equipment or upfits.